THOUGHTS THAT INSPIRE

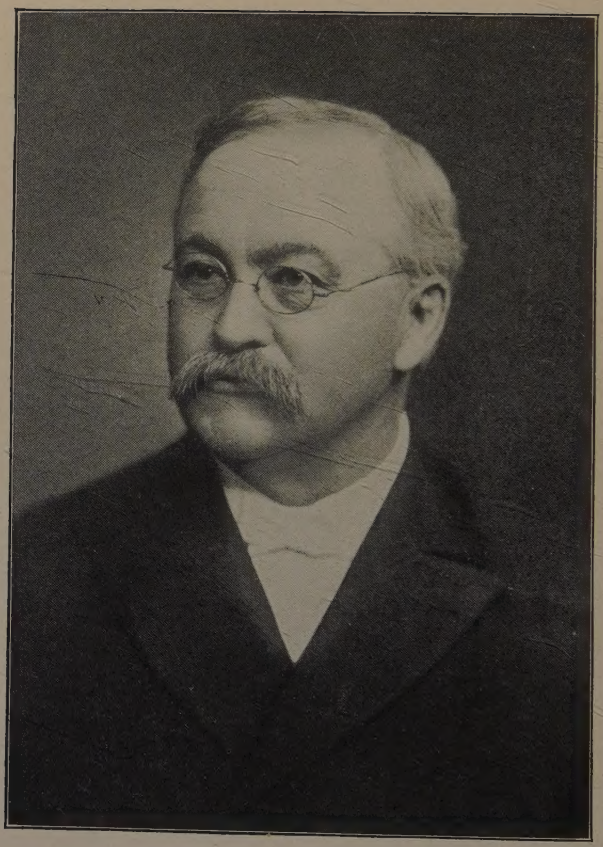
by

GEORGE H. KNOX

W. S. Schley

I like the work you are doing in the books of the Personal Help Library and I believe they will do all readers good. At this time when the world seems to have gone money-mad and the rampant sordidness of to-day's commercialism seems to run into any project to bring riches quickly without much consideration for the ethical methods of acquiring money, it is refreshing to turn to such books as "Thoughts That Inspire" or "Ready Money." They make one feel that there is still some balm left in Gilead; that honor and honesty in the world's exchanges are always quoted above par, and that no one will fail in starting in life if he is shod with industry, integrity and usefulness in everything, everywhere.

Admiral Winfield Scott Schley.



Cyrus Northrop.

PRESIDENT UNIVERSITY OF MINNESOTA

The amount of wisdom packed into the two volumes of "Thoughts That Inspire" is stupendous.

Cyrus Northrop, Ph. D.

Henry Churchill King

PRESIDENT OBERLIN COLLEGE

The selections in "Thoughts That Inspire" certainly have been so made and grouped as to be most suggestive and helpful. I do not see how they could be otherwise than full of stimulus to any person into whose hands they might come. I hope they may have a wide circulation.

Henry Churchill King, Ph. D.

Hill M. Bell

PRESIDENT DRAKE UNIVERSITY

The books "Thoughts That Inspire" are certainly all that the title suggests. I congratulate you upon your success in a most useful compilation of the best things in literature. I find the books most interesting and attractive.

Hill M. Bell, A. M.

E. J. A. Drake

NOTED PURITY AND TEMPERANCE WORKER, CO-AUTHOR OF THE "SELF AND SEX SERIES," "THE DAUGHTER'S DANGER," ETC. ETC.

I have read the two books "Thoughts That Inspire" with great interest and can only give unqualified praise of them. They accomplish just what their title indicates and will be of immense value to young and old alike. For the young they have no equal as books of reference along the lines of success and inspiration; and for literary people you have done a great service in compiling the choicest quotations which they will make use of in their writing for the betterment and uplift of the world.

Emma F. A. Drake, M. D.

Wm. Goodell Frost.

PRESIDENT BEREA COLLEGE

I have spent two evenings with "Thoughts That Inspire" among my children, and am very grateful to know that there is such a collection of burning words published. People imagine that "young folks" do not wish to be preached to. The fact is, young people are more hungry for genuine advice and wisdom, when it is separated from cant and conventionality, than for anything else in the world. "Thoughts That Inspire" ought to be set on its travels until it has reached every hamlet and school district in the land.

Enclosed please find my cheque for $3.40 for two copies of "Ready Money" which you may send to my address here.

William Goodell Frost, Ph. D.

Chas. Elder Shelton

PRESIDENT SIMPSON COLLEGE

I have just finished a careful examination of the volumes, "Thoughts That Inspire." They are surely well named. They seem to contain the inspiration of the centuries. I have found in them many good things that I have been looking for for years.

Charles Eldred Shelton, A. M.

Mary Wood-Allen

THE NOTED AUTHOR AND PURITY WORKER, SUPERINTENDENT PURITY DEPARTMENT WORLD'S W. C. T. U., EDITOR "AMERICAN MOTHERHOOD," AUTHOR OF "WHAT A YOUNG WOMAN OUGHT TO KNOW," AND "WHAT A YOUNG GIRL OUGHT TO KNOW," OF THE "SELF AND SEX SERIES;" "ALMOST A MAN," "ALMOST A WOMAN," "TEACHING TRUTH," "CHILD CONFIDENCE REWARDED," ETC., ETC.

I have already felt the inspiration of "Thoughts That Inspire." It was a beautiful thought of yours to collect, for the benefit of struggling and often despondent humanity, these words of cheer and encouragement. I sincerely trust that much material return may be made to you in addition to the satisfaction which you must feel in having been able to put a helping hand to the burdens of the world's workers.

Mary Wood-Allen, M. D.

THOUGHTS THAT INSPIRE

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Department Z

Des Moines, Iowa

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Personal Help Library

THOUGHTS THAT INSPIRE

Volume II

ARRANGED AND COMPILED BY

GEORGE H. KNOX

Author of "Ready Money"

PERSONAL HELP PUBLISHING COMPANY

DES MOINES, IOWA

1910

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A WORD OF APPRECIATION.

"No man liveth unto himself." Without co-operation, civilization would cease to exist. The brilliant gems of thought of this and other ages are the inspiration of the present. For "Thoughts That Inspire" we are indebted to those who have gone, but whose words will inspire mankind forever; and to the men of the present, the great living, breathing engines of progress whose lives are shortened, but whose names are made immortal in their toil for humanity and for the glory of achievement.

To these giants of our own day we are under the greatest obligations—especially to such men as Orison Swett Marden, to whom the whole world is indebted for the magazine *Success*, and for the many splendid books which he has written; the great preacher and author, Newell Dwight Hillis, whose books are inspiring humanity; and George Horace Lorimer, editor of the *Saturday Evening Post*, to whom we are indebted for many of our best quotations.

The great poets, whose inspiring lines appear in these volumes, are blessing humanity, and their poems should be in every home. We desire to express publicly our appreciation of their kindness in permitting us to use their songs of inspiration. We wish also to thank the publishers of the magazines who have given

these poems to the world for their courtesy in allowing us to reprint. Most of the poems of Alfred J. Waterhouse, Ernest Neal Lyon, George Shepard Burleigh, Holman F. Day, and Wm. J. Lampton have appeared in the magazine *Success*.

In the selection of quotations for these books, our friends have been most generous. We are under obligations to our entire office force for the contribution of their favorite quotations, and for their words of encouragement.

We are under special obligations to James Alexander Beattie, A.M., LL.D., ex-President of the Nebraska State Normal School, and of Hiram College, who was in our employ during the year 1904, and whose time and attention were given almost exclusively to the collection of quotations for "Thoughts That Inspire."

The poems in both volumes have been selected and arranged by Daisy Maytum Kelso, who has assisted us more in the compilation of these books than has any other one person.

G. H. K.

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INTRODUCTION.

THE two volumes of "Thoughts That Inspire," which we are now ready to submit to the reading public, are the result of the present universal demand for literature which teems with life and enthusiasm. The spirit of to-day tends more and more toward action—tireless, unceasing endeavor and aspiration—and in no place does the age manifest this spirit more than in its writings. To collect and preserve in an acceptable form all the gems of inspiring thought which may be selected from the literature of the ages is a task impossible of accomplishment. We do not claim to have condensed into so small a space *all* of the "thoughts that inspire." We have simply chosen those gems of poetry and prose which, after months of careful and painstaking research and study, appeal to *us* as being the most inspiring productions of past and present literature. We have been obliged to omit much that we should have liked to embody. We wish it had been possible to use half the brilliant gems we have garnered, but we could not do so without making our books cumbersome. While using much of the genius of the past, we have tried to infuse into these volumes the inspiring and exhilarating spirit of the present.

We have enjoyed our work of research and investigation; it has been a source of constant inspiration to

us. Knowing that, however incomplete, these volumes contain an abundance of the very essence of inspiring thought from the grandest men and women who ever lived, they should, the compilers and publishers feel, have a place in every library throughout the land.

THE PUBLISHERS.

INTRODUCTORY QUOTATIONS.

Why aren't more gems from our great authors scattered over the country? Great books aren't within everybody's reach.—S. T. COLERIDGE.

A collection of rare thoughts is nothing less than a cabinet of intellectual gems.—WILLIAM B. SPRAGUE.

It often happens that the quotations constitute the most valuable part of a book.—VICESIMUS KNOX.

The art requires more delicacy in the practice than those conceive who can see nothing more in a quotation than an extract.—ISAAC DISRAELI.

Every book is a quotation; every house is a quotation out of all forests and mines and stone-quarries, and every man is a quotation from all his ancestors.

—RALPH WALDO EMERSON.

How many of us have been attracted to reason, first learned to think, to draw conclusions, to extract a moral from the follies of life, by some dazzling aphorism.

—LORD LYTTON.

PART I.

ACHIEVEMENT.

Every man's soul is a gallery: he can hang it with works of art, he can fresco it with faithfulness and decorate it with beauty, or he can mar the walls with half-done and botched work; he can hang it with daubs instead of beautiful pictures, he can blot and bespatter it, he can stain and spoil it. He cannot leave the walls blank, for if he is idle they will grow dingy and grimy, moldy and forbidding; idleness will smite, corrode and blast. Something he must do, and every touch of the brush is indelible. He cannot change or erase it, and begin again. Every indifferent or careless stroke will remain there forever, to reproach him for his folly.

—Orison Swett Marden.

"Do right and fear no one; thou mayst be sure that with all thy consideration for the world, thou wilt never satisfy the world. But if thou goest forward straight on thy way, not concerning thyself with the friendly or the unfriendly glances of men, then thou hast conquered the world, and it is subject to thee."

"Who first consults wisely, then resolves firmly, and then executes his purpose with inflexible perseverance, undismayed by those petty difficulties which daunt a weaker spirit—that man can advance to eminence."

To never rest is the price paid for our greatness. Could we rest we must become smaller in soul. Who-

ever is satisfied with what he does has reached his culminating point—he will progress no more. Man's destiny is to be not dissatisfied, but forever unsatisfied.

—F. W. Robertson.

"The powers of man have not been exhausted. Nothing has been done by him that cannot be better done. There is no effort of science or art that may not be exceeded; no depth of philosophy that cannot be deeper sounded; no flight of imagination that may not be passed by strong and soaring wing."

He who is silent is forgotten; he who does not advance, falls back; he who stops is overwhelmed, distanced, crushed; he who ceases to grow greater, becomes smaller; he who leaves off, gives up.

—Amiel.

A constant struggle, a ceaseless battle to bring success from inhospitable surroundings is the price of all great achievements.

—Morse.

Untoward accidents will sometimes happen; but, after many, many years of thoughtful experience, I can truly say that nearly all those who began life with me have succeeded or failed as they deserved.

—Richard Sharp.

They who achieve great victories have first learned how to conquer, and opinions that have life in them will almost always come to the front.

—James Thomas Fields.

The race is won! As victor I am hailed
With deafening cheers from eager throats, and yet
Gladder the victory could I forget
The strained, white faces of the men who failed.

—JULIA SHAYER.

If it required no brains, no nerve, no energy, no work, there would be no glory in achievement.

—CHARLES AUSTIN BATES.

"Few know of life's beginnings; men behold
The goal achieved—the warrior, when his sword
Flashes red triumph in the noonday sun;
The poet, when his lyre hangs on the palm;
The statesman, when the crowd proclaim his voice,
And mould opinion on his gifted tongue.
They count not life's first steps, and never think
Upon the many miserable hours
When hope deferred was sickness to the heart.
They reckon not the battle and the march,
The long privations of a wasted youth;
They never see the banner 'till unfurled.
What are to them the solitary nights
Passed pale and anxious by the sickly lamp,
Till the young poet wins the world at last
To listen to the music long his own.
The crowd attend the statesman's fiery mind
That makes their destiny; but they do not trace
Its struggle or its long expectancy.
Hard are life's early steps; and, but that youth
Is bouyant, confident and strong in hope,
Men would behold its threshold, and despair."

APPRECIATION.

We need someone to believe in us—if we do well, we want our work commended, our faith corroborated. The individual who thinks well of you, who keeps his mind on your good qualities, and does not look for flaws, is your friend. Who is my brother? I'll tell you: he is one who recognizes the good in me.

—Elbert Hubbard.

"It is a grand thing to live—to open the eyes in the morning and look out upon the world, to drink in the pure air and enjoy the sweet sunshine, to feel the pulse bound and the being thrill with the consciousness of strength and power in every nerve; it is a good thing simply to be alive, and it is a good world to live in, in spite of the abuse we are fond of giving it."

Many favors which God giveth us ravel out for want of hemming, through our own unthankfulness; for though prayer purchaseth blessings, giving praise doth keep the quiet possession of them.

—Thomas Fuller.

I have heard much of the ingratitude and selfishness of the world. It may have been my good fortune, but I have never experienced either of those unfeeling conditions.

—Nasmyth.

Oh! the anguish of that thought that we can never atone to our dead for the stinted affection we gave them, for the light answers we returned to their plaints or their pleadings, for the little reverence we showed to that sacred human soul that lived so close to us and was the divinest thing God has given us to know.

—GEORGE ELIOT.

"There is as much greatness of mind in owning a good turn as in the doing of it, and we must no more force a requital out of season than be wanting in it."

"The true critic knows that others know something."

Build it to the skies—you cannot outreach the loftiness of his principles; found it upon the massive and eternal rock—you cannot make it more enduring than his fame; construct it of the purest Parian marble—you cannot make it purer than his life.

—ROBERT C. WINTHROP.
(On Washington's Monument.)

ASPIRATION.

The barriers are not erected which can say to aspiring talents and industry, "Thus far and no farther."

—Ludwig von Beethoven.

The youth who does not look up, will look down: and the spirit that does not soar is destined perhaps to grovel.

—Benjamin Disraeli.

Did you ever hear of a man who had striven all his life faithfully and singly towards an object, and in no measure obtained it? If a man constantly aspires, is he not elevated? Did ever a man try heroism, magnanimity, truth, sincerity, and find that there was no advantage in them—that it was a vain endeavor?

—Henry Thoreau.

Why, the world is at a boy's feet; and power, conquest and leadership slumber in his rugged arms and care-free heart. A boy sets his ambition at whatever mark he will—lofty or grovelling, as he may elect—and the boy who resolutely sets his heart on fame, on health, on power, on what he will; who consecrates every faculty of his mind and body on ambition, courage and industry and patience, can trample on genius; for these are better and grander than genius, and he will begin to rise above his fellows as steadily and as surely as the sun climbs above the mountains.

—Robert J. Burdette.

I am glad that there is a national product more valuable than gold or silver, more valuable than cotton or wheat or corn or iron—an ideal.

—William Jennings Bryan.

To wish is of little account; to succeed you must earnestly desire, and this desire must shorten thy sleep.

—Ovid.

It is not enough to have the lofty ideal; with it must go the power of, in some sort, practically realizing it.

—Theodore Roosevelt.

Sad will be the day for any man when he becomes absolutely contented with the life he is living, with the thought he is thinking, and the deeds he is doing; when there is not forever beating at the door of his soul some great desire to do something larger which he knows he was meant and made to do, because he is a child of God.

—Phillips Brooks.

If you allow yourself to rest satisfied with present attainments, however respectable they may be, your mental garments will soon look very threadbare.

—F. W. Tilton.

A man whose only motive for action is his wages, does a bad piece of work.

—Charles Wagner.

Ambition perseveres in the desire of acquiring power; genius flags of itself.

—Madam de Stael.

"We see inefficient persons all along life's pathway who started out with a good education and great promise, but they have gradually 'gone to seed.' Their early

ambition oozed out, their ideals gradually dropped to lower standards. Many of them did not have enough determination to stick to their tasks until they succeeded. They finally subsided and became, in a sense, satisfied to fall into the rear. There is no more lamentable sight than that of a side-tracked man or woman who has lost his or her grip on life. Lost health, lost fortune—almost anything may be overcome if one does not lose courage and ambition; but when these are gone, there is no hope. When the struggle is given up, and a man voluntarily subsides into a semi-satisfied state, there is practically no chance of getting him started again."

The man whose eyes are nailed, not on the nature of his act, but on the wages, whether it be money or office, or fame, is almost equally low.

—Ralph Waldo Emerson.

To let the new life in we know,
Desire must ope the portal;—
Perhaps the longing to be so,
Helps make the soul immortal.

—James Russell Lowell.

Why, it is asked, are there so many snares? That we may not fly low, but may seek the things which are above. For just as birds, so long as they cleave the upper air are not easily caught, so thou also, so long as thou lookest at things above wilt not easily be captured, whether by a snare or by any other device of evil.

—*Saint John Chrysostom.*

BOOKS.

If the riches of the Indies or the wealth of all the crowned heads of Europe were given to me in exchange for my love of reading, I would spurn them all.

—Francois Fenelon.

When any of you old persons look back at the early education of life you perceive at once that your best notions did not come by way of the arithmetic or the geography, but from what books of moral and of high purpose may have fallen into your hands.

—David Swing.

The object of literature in education is to open the mind, to correct it, to refine it, to enable it to comprehend and digest its knowledge, to give it power over its faculties, application, flexibility, method, critical exactness, sagacity, address, and expression.

—John Henry Newman.

"Let every man, if possible, gather some good books under his roof and obtain access for himself and family to some social library. Almost any luxury should be sacrificed to this."

Yet I would hazard the opinion that if we could now ascertain all the causes which gave them (Adams and Jefferson) eminence and distinction in the midst of the great men with whom they acted, we should find, not among the least, their early acquisition in literature, the resources which it furnished, the promptitude and

facility which it communicated, and the wide field it opened of analogy and illustration; giving thus, on every subject, a larger view and a broader range, as well for discussion as for the government of their own conduct.

—Daniel Webster.

It is to literature that we must look for the substantial protection of the growing mind against an ignoble, material conception of life, and for the inspiring power which shall lift the nature into its rightful fellowship with whatsoever is noble, true, lovely or of good report.

—Horace E. Scudder.

A book is a friend; a good book is a good friend. It will talk to you when you want it to talk, and it will keep still when you want it to keep still—and there are not many friends who know enough to do that. A library is a collection of friends.

—Lyman Abbott.

Books are the levelers—not by lowering the great, but by lifting up the small.

—Newell D. Hillis.

If we encounter a man of rare intellect, we should ask him what books he reads.

—Ralph Waldo Emerson.

The hearts of men are their books; events are their tutors; great actions are their eloquence.

—Lord Thomas B. Macaulay.

"The first time I read an excellent book, it is to me just as if I had gained a new friend. When I read over a book I have perused before, it resembles the meeting with an old one."

The most influential books, and the truest in their influence, are works of fiction—they repeat, they rearrange, they clarify the lessons of life; they disengage us from ourselves, they constrain us to the acquaintance of others, and they show us the web of experience, but with a singular change—that monstrous, consuming ego of ours being, once, struck out.

—Robert Louis Stevenson.

Great books are the great souls which have left the bodies of great beings and have come to talk with us. You have never seen Homer, or Virgil, or Dante or Mrs. Browning, but in their words their souls have come to you in the morning and at night. You can live with these illustrious ones and thus possess the never-failing sources of a great happiness.

—David Swing.

"We should make the same use of books that the bee does of a flower; he gathers sweets from it, but does not injure it."

Better—a thousand times better—than all the material wealth the world can give, is a love for the best books; such a love is an introduction to the truest kings and queens of earth, and blesses and enriches us by the sacred companionship of the choicest spirits in their supremest moments.

—Frank V. Irish.

Books are a guide in youth and an entertainment for age. They support us under solitude, and keep us from being a burden to ourselves. They help us to forget the

crossness of men and things, compose our cares and our passions, and lay our disappointments asleep. When we are weary of the living we may repair to the dead, who have nothing of peevishness, pride or design in their conversation.

—Jeremy Collier.

Books are the legacies that a great genius leaves to mankind, which are delivered down from generation to generation as presents to the posterity of those who are yet unborn.

—Joseph Addison.

God be thanked for books. They are the voices of the distant and dead, and make us heirs of the spiritual life of past ages. Books are the true levelers. They give to all who will faithfully use them the society, the spiritual presence of the best and greatest of our race. No matter how poor I am, though the prosperous of my own time will not enter my obscure dwelling, if the sacred writers will enter and take up their abode under my roof, if Milton will cross my threshold to sing to me of Paradise, and Shakespeare to open to me the world of imagination and the workings of the human heart, and Franklin to enrich me with his practical wisdom, I shall not pine for want of intellectual companionship, and I may become a cultivated man, though excluded from what is called the best society in the place where I live.

—William Ellery Channing.

Read not to contradict and confute, nor to believe and take for granted, nor to find talk and discourse, but to weigh and consider.

—Lord Francis Bacon.

Resolve to do a little reading every day, if it is but a single sentence. If you gain fifteen minutes a day, it will make itself felt at the end of the year.

—Horace Mann.

If I were to pray for a taste which should stand me in stead under every variety of circumstances, and be a source of happiness and cheerfulness to me through life and a shield against its ills, however things might go amiss and the world frown upon me, it would be a taste for reading.

—Sir John Herschel.

All my life, my reading, with the exception of novels for recreation, has been limited almost wholly to the few great books from which the world derives all its knowledge.

—Coventry Patmore.

Reading maketh a full man, conference a ready man, and writing an exact man. . . . Histories make men wise; poets, witty; the mathematics, subtle; natural philosophy, deep; moral, grave; logic and rhetoric, able to contend.

—Lord Francis Bacon.

In the course of our reading we should lay up in our minds a store of goodly thoughts in well-wrought words, which shall be a living treasury of knowledge always with us, and from which at various times, and amidst all the shifting of circumstances, we might be sure of drawing some comfort, guidance and sympathy.

—Arthur Helps.

Some read to think, these are rare; some to write, these are common; and some read to talk, and these form the great majority. The first page of an author not unfrequently suffices all the purpose of this latter class. They treat books as some do lords; they inform themselves of their titles, and then boast of an intimate acquaintance.

—C. C. Colton.

It is not the reading of many books which is necessary to make a man wise or good, but the well reading of a few, could he be sure to have the best.

—Richard Baxter.

A child's mind should, however, be increasingly stored with the beautiful and vital truths expressed in choicest language. Our English language sparkles with gems which become a treasure in the memory.

—Dr. E. E. White.

CHARACTER

Character is not measured by words and deeds alone. It would be comparatively easy to gain a strong and clean character if that were only a question of the control we could exercise over what we say and do. Every man ought to know that his attainments in character are measured by what he is when he is alone with his thoughts. To what does his mind turn when not bent upon daily work? Does he cherish thoughts that would ruin him if expressed? Does he have a subtle enjoyment, a secret pleasure, in seeing or hearing what he would not wish to disclose to his most respected friends? Character is as deep as the man himself, alone and unchallenged by the opinions of others.

—Charles G. Trumbull.

Brilliant and adroit men may rise to power, but frequently I have seen their influence wane and come to nothing, while that of their less able but more sincere brothers has steadily grown stronger. A man of character may make numerous mistakes and have his weaknesses, but the people will forget these and give him new honors if they can be sure of his honest purpose. To the young men in politics I can say, with the authority of long experience, that the quality which will carry them far higher and farther than any other is simply homespun strength of character.

—John G. Carlisle.

Consider the importance of a good character to your success in the world. If a young man completes the time of his apprenticeship or clerkship with good principles and a fair character, he is made for life. His reputation is better to him than the richest capital. It makes friends, it creates funds, it draws around him patronage and support, and opens for him a sure and easy way to wealth, to honor, and to happiness.

—J. Hawes.

The two most precious things on this side of the grave are our reputation and our life. But it is to be lamented that the most contemptible whisper may deprive us of the one, and the weakest weapon of the other. A wise man, therefore, will be more anxious to deserve a fair name than to possess it, and this will teach him so to live as not to be afraid to die.

—C. C. Colton.

Our character is but the stamp on our souls of the free choice of good or evil we have made through life.

—John Cunningham Geikie.

"There is but one thing which God has given us the right to claim when we are sent into the world, and that is Character. We may not ask for riches and popularity, but we can build up a character of faithfulness, goodness and honesty. We may send out the claim, and the world will not deny the claim. For other things, which are gifts, we may be thankful, but this alone may we demand."

A man who lives right, and is right, has more power in his silence than another has by his words.

—Phillips Brooks.

Strength of character consists of two things—power of will and power of self-restraint. It requires, therefore, for its existence, strong feelings and strong command over them.

—F. W. Robertson.

Character must stand behind and back up everything—the sermon, the poem, the picture, the play. None of them is worth a straw without it.

—J. G. Holland.

Fame is a vapor, popularity an accident, riches take wings, those who cheer to-day will curse to-morrow; only one thing endures—character.

—Horace Greeley.

"It is not merely the guinea's stamp, or the royal purple and crown, or the accident of birthright, or the whim of a capricious and admiring public. But it is the man—what he has made of himself."

One of the most important lessons that experience teaches is that, on the whole, success depends more upon character than upon either intellect or fortune.

—William Edward Hartpole Lecky.

There should be something in a man's life greater than his occupation or his achievement; grander than acquisition or wealth; higher than genius; more enduring than fame.

—Orison Swett Marden.

Character is power—is influence; creates funds; draws patronage and support; and opens a sure and easy way to wealth, honor and happiness.

—J. Hawes.

"The world, it is said, is always looking for men who are not for sale; men who are honest, sound from centre to circumference, true to the heart's core; whose consciences are as steady as the needle to the pole; men who will stand for the right if the heavens totter and the earth reels; men who can tell the truth, and look the world and the devil right in the eye; men that neither brag nor run; men that neither flag nor flinch; men who can have courage without shouting to it; men in whom the courage of everlasting life runs still, deep, and strong; men who know their message and tell it; men who know their places and fill them; men who know their own business and attend to it; men who will not lie, shirk, nor dodge; men who are not too lazy to work; not too proud to be poor; men who are willing to eat what they have earned, and wear what they have paid for; men who are not afraid to say 'No' with emphasis, and who are not ashamed to say 'I can't afford it.' "

The rank and file of our people are possessed of character, and they demand it in their public men. It is not those who have the greatest capacity, but those who have the greatest strength of character, who are able to get their feet on the rock of enduring public respect instead of in the shifting sands of public caprice.

—John G. Carlisle.

Power is the great goal of ambition, and it is only through a noble character that one can arrive at a personality strong enough to move men and nations.

—Orison Swett Marden.

No man can be certain of character who is willing barely to keep the breath of moral and spiritual life in him, and is not aiming persistently at the very best of which he is capable.

—Henry Churchill King.

The problem of character is the problem ultimately of self-control.

—Henry Churchill King.

Always endeavor to be really what you would wish to appear.

—Granville Sharp.

My road must be through character to power; I will try no other course, and I am sanguine enough to believe that this course, though not perhaps the quickest, is the surest.

—Stratford Canning.

The only conclusive evidence of a man's sincerity is that he gives himself for principle. Words, money, all things else are comparatively easy to give away; but when a man makes a gift of his daily life and practice, it is plain that the truth, whatever it may be, has taken possession of him.

—James Russell Lowell.

We cannot conceal shoddy in the great web of life. Every wicked, rotten, sleazy thread will stretch itself across the fabric and testify against us forever.

—Ralph Waldo Emerson.

We know but one absolutely certain way to make character, and that is through a surrendering persistent

association with those who have such a character as we seek.

—Henry Churchill King.

Character is higher than intellect. A great soul will be strong to live as well as think.

—Ralph Waldo Emerson.

Good name, in man and woman,
Is the immediate jewel of their souls.
Who steals my purse, steals trash; 'tis something,
nothing;
'Twas mine, 'tis his, and has been slave to thousands;
But he that filches from me my good name,
Robs me of that, which not enriches him,
And makes me poor indeed.

—William Shakespeare.

Character gives splendor to youth and awe to wrinkled skin and gray hairs.

—Ralph Waldo Emerson.

The chief factor in any man's success or failure must be his own character; that is, the sum of his common sense, his courage, his virile energy and capacity. Nothing can take the place of this individual factor.

—Theodore Roosevelt.

When all have done their utmost, surely he
Hath given the best who gives a character
Erect and constant.

—James Russell Lowell.

The prosperity of a country depends not on the abundance of its revenues, nor on the strength of its

fortifications, nor on the beauty of its public buildings; but it consists in the number of its cultivated citizens, in its men of education, enlightenment, and character; here are to be found its true interest, its chief strength, its real power.

—Martin Luther.

Character is in the long run the decisive factor in the life of individuals and of nations alike.

—Theodore Roosevelt.

No nation can last which has made a mob of itself, however generous at heart. It must discipline its passions and direct them, or they will discipline it one day with scorpion whips.

—John Ruskin.

I know of no better illustration of an ideal life than the living spring, pouring forth constantly of that which refreshes and invigorates—no better illustration of a worthless life than the stagnant pool which receives contribution from all the land around and gives forth nothing.

—William Jennings Bryan.

CHARITY

With malice toward none; with charity for all; with firmness in the right, as God gives us to see the right, let us strive on to finish the work we are in; to bind up the nation's wound; to care for him who shall have borne the battle and for his widow and orphan—to do all which may achieve and cherish a just and lasting peace among ourselves and with all nations.

—Abraham Lincoln.

Consider carefully before you say a hard word to a man, but never let a chance to say a good one go by. Praise judiciously bestowed is money invested.

—George Horace Lorimer.

Every life is meant
To help all lives;
Each man should live
For all men's betterment.

—Alice Carey.

True generosity is a duty as indispensably necessary as those imposed upon us by the law. It is a rule imposed upon us by reason, which should be the sovereign law of a rational being.

—Oliver Goldsmith.

Of him that hopes to be forgiven, it is indispensably required that he forgive. It is, therefore, superfluous to urge any other motive. On this great duty eternity is suspended, and to him that refuses to practice it the

throne of mercy is inaccessible, and the Savior of the world has been born in vain.

—Dr. Samuel Johnson.

"Give what you have. To some it may be better than you dare to think."

If we could read the secret history of our enemies, we should find in each man's life sorrow and suffering enough to disarm all hostility.

—Henry W. Longfellow.

"If you are not doing good to others, you are doing much harm to yourself."

Beneficence is a duty. He who frequently practises it, and sees his benevolent intentions realized, at length comes really to love him to whom he has done good.

—Immanuel Kant.

Beneficence is God-like, and he who does most good to his fellow-men is the Master of Masters, and has learned the Art of Arts. Enrich and embellish the universe as you will, it is only a fit temple for the heart that loves truth with a supreme love.

—Horace Mann.

Oh, man, forgive thy mortal foe,
Never strike him blow for blow;
For all the souls on earth that live
To be forgiven, must forgive.
Forgive him seventy times and seven,
For all the blessed souls in heaven
Are both forgivers and forgiven.

—Alfred Tennyson.

Still in mutual sufferance lies
The secret of true living;
Love scarce is love that never knows
The sweetness of forgiving.

—JOHN G. WHITTIER.

Teach me to feel another's woe,
To hide the fault I see:
That mercy I to others show,
That mercy show to me.

—ALEXANDER POPE.

"He is dead whose hand is not open wide
To help the need of a human brother;
He doubles the length of his lifelong ride,
Who gives his fortunate place to another;
And a thousand million lives are his
Who carries the world in his sympathies,—
To give is to live."

Not what we give, but what we share;
The gift without the giver is bare.
There is no true alms which the hand can hold;
He gives nothing but worthless gold
Who gives from a sense of duty.

—JAMES RUSSELL LOWELL.

Grasp the whole world of reason, life and sense,
In one close system of benevolence.

—ALEXANDER POPE.

COMPENSATION.

"My little girl, it seems to me,
You buy your berries dear;
For down your hand the red blood streams,
And down your cheek there rolls a tear;
'Oh, yes,' said she, 'but then you know
There must be briers where blackberries grow.'"

Do we not all know what it is to be punished by Nature for disobeying her? We have looked around the wards of a hospital, a prison, a mad-house, and see there Nature at work squaring her accounts with sin.

—HENRY DRUMMOND.

"He is well paid that is well satisfied."

Want is a bitter and a hateful good,
Because its virtues are not understood;
Yet many things, impossible to thought,
Have been by need to full perfection brought.
The daring of the soul proceeds from thence—
Sharpness of wit and active diligence.
Prudence at once and fortitude it gives,
And if in patience taken, mends our lives.

—JOHN DRYDEN.

He who sows pure thoughts shall reap the sweetness and nobility of the face of Fra Angelico. He who sows reflection shall reap wisdom. He who sows sympathy shall reap love. The good Samaritan who sows tender-

ness to the man wounded by the wayside shall reap tenderness when angels stoop to bind up his broken heart.

—Newell D. Hillis.

All young hearts may well remember that it is safe to do right, but dangerous to do wrong. No matter how smooth, how soft and sweet seem the paths of sin, know that beneath every flower there lurks a spider, and the scene that begins with flowers shall end midst thorns and thistles.

—Newell D. Hillis.

Tears are the drops that fertilize the world;
And memory of things precious keepeth warm
The heart that once did hold them.

—Jean Ingelow.

"To the strong hand and strong head, the capacious lungs and vigorous frame, fall, and will always fall, the heavy burdens; and where the heavy burdens fall, the great prizes fall too."

"The tissues of the life to be
We weave with colors all our own;
And in the field of destiny,
We reap as we have sown."

The burden of suffering seems a tombstone hung about our neck, while in reality it is only the weight which is necessary to keep down the diver while he is hunting pearls.

—Jean Paul Richter.

A gentleman cannot make return to the generation gone; it must make its return to the generation to come.

—William Jennings Bryan.

CONCENTRATION.

I go at what I am about as if there was nothing else in the world for the time being. That's the secret of all hard-working men, but most of them can't carry it into their amusements.

—Charles Kingsley.

The wedge will rend rocks, but its edge must be sharp and single; if it be double, the edge is bruised in pieces and will rend nothing.

—Thomas Carlyle.

The man who seeks one thing in life, and but one,
May hope to achieve it before life is done;
But he who seeks all things, wherever he goes,
Only reaps from the hopes which around him he sows
A harvest of barren regrets.

—Owen Meredith.

The one-talent man who concentrates his powers upon one unwavering aim accomplishes more than the ten-talent man who scatters his energies, and never knows what to do next.

—Orison Swett Marden.

To have a smattering of three or four languages—how little satisfaction it gives! But to be able to speak and write one with consummate ease and correctness—what a pleasure, what a sense of mastery, it imparts.

—James Freeman Clarke.

Whatever I have tried to do in life, I have tried with all my heart to do well; whatever I have devoted myself to, I have devoted myself to completely; in great aims and in small I have always been thoroughly in earnest.

—Charles Dickens.

"The man who does not learn early in life to focus his efforts, to centralize his power, will never achieve marked success in anything."

The one prudence of life is concentration; the one evil is dissipation.

—Ralph Waldo Emerson.

Keep to your orbit; scatter not your force
In devious ways; each star that gems the night
Moves on its separate and appointed course
Unswerved while centuries dawn and take their flight.

—Ella Wheeler Wilcox.

"If you want to do substantial work, concentrate; and if you want to give others the benefit of your work, condense."

He who would do some great thing in this short life must apply himself to the work with such concentration of his forces as, to idle spectators who live only to amuse themselves, looks like insanity.

—Francis Parkman.

It is not study alone that produces a writer; it is intensity. In the mind, as in yonder chimney, to make the fire burn hot and quick you must narrow the draught.

—Edward Bulwer.

I do not know how it is with others when speaking on an important question, but on such occasions I seem to be unconscious of the external world. Wholly engrossed by the subject before me, I lose all sense of personal identity, of time, or of surrounding objects.

—Henry Clay.

Anything that you do at any time really to strengthen your power of concentrated attention is so much added to your moral capital, and anything you do at any time to break down your power of attention is so much further preparation for disaster.

—Henry Churchill King.

He who wishes to fulfil his mission must be a man with one idea—that is, of one great, overmastering purpose overshadowing all his other aims and guiding and controlling his entire life.

—Charles Austin Bates.

Everything that man undertakes to produce, whether by action, word, or in whatsoever way, ought to spring from the union of all his faculties.

—Johann Wolfgang von Goethe.

"The most successful men train their minds to act forcefully and rapidly during certain regular hours, and then drop everything relating to their work until the next day. The result is they maintain their mental and physical vigor and elasticity, and the greater efficiency brought to bear upon the management of their affairs shows in every detail."

CONSIDERATENESS.

One of the crying needs of society is the revival of gentleness and of a refined considerateness in judging others.

—Newell D. Hillis.

Human society is made up of partialities. Each citizen has an interest and a view of his own, which, if followed out to the extreme, would leave no room for any other citizen.

—Ralph Waldo Emerson.

Many things are difficult and dark to me; but I can see one thing quite clearly—that I cannot seek my own happiness by sacrificing others.

—President Eliot.

The only true source of politeness is consideration—that vigilant moral sense which never loses sight of the rights, the claims, and the sensibilities of others. This is the one quality, over all others, necessary to make a gentleman.

—William Gilmore Simms.

We must not think too unkindly even of the East wind. It is not, perhaps, a wind to be loved, even in its benignest moods; but there are seasons when I delight to feel its breath upon my cheek, though it be never advisable to throw open my bosom and take it into my heart, as I would its gentle sisters of the South and West.

—Nathaniel Hawthorne.

Let us people who are so uncommonly clever and learned have a great tenderness and pity for the folks who are not endowed with the prodigious talents which we have. I have always had a regard for dunces—those of my own school days were among the pleasantest of the fellows, and have turned out by no means the dullest in life; whereas, many a youth who could turn off Latin hexameters by the yard and construe Greek quite glibly is no better than a feeble prig now, with not a penny-worth more brains than were in his head before his beard grew.

—William Makepeace Thackeray.

Couldst thou boast, O child of weakness!
O'er the sons of wrong and strife
Were their strong temptations planted
In thy path of life?

—John Greenleaf Whittier.

In every mortal life, however marred,
Lies undeveloped an immortal ore;
Changed not by time, unreached by ruthless fate,
The bold divine of some redeeming trait.

—William Hamilton Hayne.

Beware of rash criticism; the rough and stringent fruit you condemn may be an autumn or winter pear, and that which you picked up beneath the same bough in August may have been only its worm-eaten windfall.

—Oliver Wendell Holmes.

When, oh, when shall we learn that loyalty to Christ is tested far more by the strength of our sympathy with

truth than by the intensity of our hatred of error. I will tell you what to hate. Hate hypocrisy, hate cant, hate intolerance, oppression, injustice, hate Pharisaism; hate them as Christ hated them, with a deep, living, god-like hatred. But do not hate men in intellectual error. To hate a man for his errors is as unwise as to hate one who, in casting up an account, has made an error against himself.

—F. W. Robertson.

When we come to form our conclusions and make up our judgment on the testimony of little things we make a confession of prejudice and intolerance, and we find it impossible to take a broad and catholic view of the whole question, whatever it may be. We cannot fairly judge a race, or a country or a religious institution, or a social organization, or society itself—nay, not even the republic in which we take pride—unless we measure it by the standards set up, the men who are its best representatives. Unless we judge every human institution by its best products, instead of its worst, we shall find ourselves far from the truth; and this being so, who are we that we shall judge the products of the Almighty by their worst, instead of their best results?

—Joel Chandler Harris.

Believe me, every man has his secret sorrows which the world knows not; and oftentimes we call a man cold when he is only sad.

—Henry Wadsworth Longfellow.

COURAGE.

If there be one thing upon the earth that mankind loves and admires better than another, it is a brave man—it is a man who dares to look the devil in the face and tell him he is a devil.

—James A. Garfield.

A brave man inspires others to heroism, but his own courage is not diminished when it enters into other souls; it is stimulated and invigorated.

—Washington Gladden.

I honor the man who is ready to sink
Half his present repute for the freedom to think,
And when he has thought, be his cause strong or weak,
Will sink t'other half for the freedom to speak;
Caring naught for what vengeance the mob has in store,
Let that mob be the upper ten thousand, or lower.

—James Russell Lowell.

He who fears to venture as far as his heart urges and his reason permits is a coward; he who ventures further than he intended to go is a slave.

—Heinrich Heine.

Be a bold, brave, true, honest man. If you know a thing is right, do it. If you have a solemn conviction, dare to utter it in the fear of God, regardless of the wrath of man.

—John B. Gough.

A great deal depends upon a man's courage when he is slandered and traduced. Weak men are crushed by detraction, but the brave hold on and succeed.

—H. S. Stevens.

Valor is stability not of legs and arms, but of courage and the soul.

—Michel Eyquem de Montaigne.

It is a brave act of valor to contemn death; but where life is more terrible than death, it is then the truest valor to dare to live.

—Sir Thomas Browne.

In the world's broad field of battle,
In the bivouac of life,
Be not like dumb driven cattle—
Be a hero in the strife.

—Henry Wadsworth Longfellow.

Be fearful only of thyself, and stand in awe of none more than of thine own conscience. There is a Cato in every man; a severe censor of his manners. And he that reverences this judge will seldom do anything he need repent of.

—Thomas Fuller.

Write on your doors the saying wise and old,
"Be bold! Be bold!" and everywhere—"Be bold!"
Be not too bold, yet better the excess
Than the defect; better the more than less;
Better like Hector in the field to die,
Than like a perfumed Paris turn and fly.

—Henry Wadsworth Longfellow.

"I am afraid," the brave man said,
When in his strength arrayed
To do his duty to the end,—
"Afraid to be afraid."

—WILLIAM J. LAMPTON.

"Success is not measured by what a man accomplishes, but by the opposition he has encountered and the courage with which he has maintained the struggle against overwhelming odds."

Victories that are easy are cheap. Those only are worth having which come as the result of hard fighting.

—HENRY WARD BEECHER.

Yet I argue not
Against Heaven's hand or will, nor bate a jot
Of heart or hope; but still bear up and steer
Right onward.

—*Secret of Achievement.*

The ruin which overtakes so many merchants is due not so much to their lack of business talent as to their lack of business nerve.

—EDWIN PERCY WHIPPLE.

Industry, thrift, prudence, judgment, foresight and hindsight, application and a modicum of the very real factor called "pluck," are elements necessary to the making of every mortal who intends to take life on its practical side, and get more than an existence out of it. But behind these elements—the foundation and buttress of them all—must be the quality that for want of a better, goes by the name of "Nerve."

—JAMES H. COLLINS.

It requires a great deal of boldness and a great deal of caution to make a great fortune; and when you have got it, it requires ten times as much to keep it.

—Baron Rothschild.

The wise and active conquer difficulties
By daring to attempt them; sloth and folly
Shiver and shrink at sight of toil and hazard,
And make the impossibility they fear.

—Robert Herrick.

Yet nerve thy spirit to the proof,
And blench not at thy chosen lot;
The timid good may stand aloof,
The sage may frown,—yet faint thou not
Nor heed the shaft too surely cast,
The foul and hissing bolt of scorn;
For with thy side shall dwell at last,
The victory of endurance born.

—William Cullen Bryant.

Stick to your aim. The mongrel's hold will slip,
But only crowbars loose the bull-dog's grip;
Small though he looks, the jaw that never yields
Drags down the bellowing monarch of the fields.

—Oliver Wendell Holmes.

It is interesting to notice how some minds seem almost to create themselves, springing up under every disadvantage, and working their solitary but irresistible way through a thousand obstacles.

—Washington Irving.

I will be as harsh as truth, as uncompromising as justice. I am in earnest. I will not equivocate, I will not excuse; I will not retreat a single inch, and I will be heard.

—William Lloyd Garrison.

The very reputation of being strong-willed, plucky, and indefatigable is of priceless value. It cows enemies, and dispels opposition to our undertakings.

—Charles Darwin.

When you get in a tight place, and everything goes against you until it seems as if you cannot hold on a minute longer,—never give up; for that is just the place and the time that the tide will turn.

—Harriet Beecher Stowe.

To live on, even when life seems a failure and the comforts of life are gone; to count patient living the real living, with or without comfort—that is to be truly brave.

—Phillips Brooks.

The shores of fortune are covered with the stranded wrecks of men of brilliant ability, but who have wanted courage, faith and decision, and have therefore perished in sight of more resolute, but less capable adventurers, who succeeded in making port.

—John Foster.

No two men take a thing just alike, and very few can sit down quietly when they have lost a fall in life's wrestle, and say: "Well, here I am, beaten, no doubt, this time; by my own fault, too. Now take a good look at me, my good friends, as I know you all want to do,

and say your say out, for I am getting up again directly, and having another turn at it."

—Thomas Hughes.

To stand, with a smile upon your face, against a stake from which you cannot get away—that, no doubt, is heroic. But true glory is resignation to the inevitable. To stand unchained, with perfect liberty to go away, held only by the higher claims of duty, and let the fire creep up to the heart—this is heroism.

F. W. Robertson.

"Our watchword is victory or death; we will enjoy our liberty or perish in the last ditch."

There are men who will pluck the very spear out of their own wounds and turn round and slay their adversaries with the same weapon.

—James Thomas Field.

'Tis easy enough to be pleasant,
When life flows along like a song;
But the man worth while is the one who will smile,
When everything goes dead wrong;
For the test of the heart is trouble,
And it always comes with the years;
And the smile that is worth the praise of the earth
Is the smile that comes through tears.

Ella Wheeler Wilcox.

"Never give up; for the wisest is boldest,
Knowing that Providence mingles the cup;
And of all maxims, the best, as the oldest,
Is the stern watchword of 'Never give up!' "

COURTESY.

There are certain manners which are learned in good society, of that force that, if a person have them he or she must be considered, and is everywhere welcome, though without beauty, or wealth, or genius.

—Ralph Waldo Emerson.

Hollow trees are always the stiffest, but the mightiest oak, if sound, can bend. The more exalted a man is by station, the more powerful should he be by kindness. There is no policy like politeness, since a good manner often succeeds where the best tongue has failed. Politeness is most useful to inspire confidence in the timid and encourage the deserving.

—E. L. Magoon.

"Good manners are not an ornament which can be put off and on. If they are to grace the person, they must be worn all the time. They must be a part of the character and an indication of the care and thought we have for others."

Hail! ye small sweet courtesies of life, for smooth do ye make the road of it, like grace and beauty which beget inclinations to love at first sight; 'tis ye who open the door and let the stranger in.

Laurence Sterne.

The difference between a well-bred and an ill-bred man is this: One immediately attracts your liking, the

other your aversion. You love the one till you find reason to hate him; you hate the other till you find reason to love him.

—Dr. Samuel Johnson.

Certain it is, that the best passport to society a young man can have, next to a clean character, is the possession of fine manners.

—Mary A. Livermore.

A polite man is one who listens with interest to things he knows all about, when they are told him by a person who knows nothing about them.

—Duc de Morny.

Politeness has been compared to an air-cushion, which, although there is apparently nothing in it, eases jolts wonderfully.

—George L. Carey.

There is an indefinable something, a subtle compliment, a delicate courtesy in the employment of the title of the one addressed that is not lost. If the polite reference is gracefully and naturally expressed, the one spoken to will never forget it.

—Leslie M. Shaw.

Nothing is ever lost by courtesy. It is the cheapest of the pleasures; costs nothing and conveys much. It pleases him who gives and him who receives, and thus, like mercy, is twice blessed.

—Erastus Wiman.

We must be as courteous to a man as we are to a picture, which we are willing to give the advantage of a good light.

—Ralph Waldo Emerson.

"I have known men grossly injured in their affairs, depart pleased, at least silent, only because they were injured in good language, ruined in caresses, and kissed while they were struck."

"If refined sense, and exalted, be not so useful as common sense, their rarity, their novelty, and the nobleness of their objects, make some compensation, and render them the admiration of mankind."

"It is a mark of good manners to show courtesy to servants or to any in humble station in life. A polite request is always better than a stern comand. Whoever shows disregard of the feelings of a servant or one in humble station gives unmistakable proof of ill-breeding."

The courtesies of a small and trivial character are the ones which strike deepest to the grateful and appreciating heart. It is the picayune compliments which are the most appreciated; far more than the double ones which we sometimes pay.

—Henry Clay.

The only true refinement—that which goes deep down into the character—comes from Christian charity or love. If such a spirit were universal, a rude clown, or unmannered peasant, or common-minded workman could not be found.

—F. W. Robertson.

DECISION.

To do anything worth doing in the world, we must not stand shivering on the brink, and thinking of the cold and the danger, but jump in and scramble through as well as we can. It will not do to be perpetually calculating risks and adjusting nice chances. It did all very well before the Flood; but at present a man waits and doubts and hesitates, and consults his brother and his uncle and his first cousins and his particular friends, till one day he finds that he is sixty-five years of age; that he has lost so much time consulting friends, that he has no time left to follow their advice.

—Sidney Smith.

I want you to learn right at the outset not to play with the spoon before you take the medicine. Putting off an easy thing makes it hard, and putting off a hard one makes it impossible.

—George Horace Lorimer.

A man without decision can never be said to belong to himself; since if he dared to assert that he did, the puny force of some cause, about as powerful, you would have supposed, as a spider, may make a seizure of the unhappy boaster the very next moment, and contemptuously exhibit the futility of the determinations by which he was to have proved the independence of his understanding and will.

—John Foster.

The man who insists upon seeing with perfect clearness before he decides, never decides. Accept life, and you cannot accept regret.

—Henri Frederic Amiel.

The moment a question comes to your mind, see yourself mentally taking hold of it and disposing of it. In that moment is your choice made. Thus you learn to take the path to the right. Thus you learn to become the decider and not the vacillator. Thus you build character.

—Helen Van Anderson.

"How many strong, even mighty intellects, suffer the humiliation of seeing one-talented men, but with great power of decision, forging far ahead in the race of life, while they with ponderous intellects and colossal abilities, flounder about, creating great expectations, only to disappoint, simply because they lack the power of resolving vigorously."

Decision must be intelligent. A mule may make a decision; but his decision is to thwart, and his resolution we call mulishness. Do not confound obstinacy with manly resolution. Obstinacy is the dogged tenacity in holding to ill-considered plans or objects, reason or no reason.

—Orison Swett Marden.

Success in life depends far more upon decision of character than upon the possession of what is called genius. The man who is perpetually hesitating as to which of two things he will do, will do neither.

—William Wirt.

There is no moment like the present; not only so, there is no moment at all, no instant force and energy, but in the present. The man who will not execute his resolutions when they are fresh upon him, can have no hopes from them afterward. They will be dissipated, lost in the hurry and skurry of the world, or sunk in the slough of indolence.

—Maria Edgeworth.

When a firm, decisive spirit is recognized, it is curious to see how the space clears around a man and leaves him room and freedom.

—John Foster.

I respect a man who knows distinctly what he wishes. The greater part of all the mischief in the world arises from the fact that men do not sufficiently understand their own whims. They have undertaken to build a tower, and spend no more labor on the foundation than would be necessary to erect a hut.

—Goethe.

The keen spirit
Seizes the prompt occasion—makes the thought
Start into instant action, and at once
Plans and performs, resolves and executes.

—Hannah Moore.

Strong souls within the present live,
The future veiled, the past forgot;
Grasping what is, with hands of steel,
They bind what shall be to their will.

—Lewis Morris.

Irresolution is a worse vice than rashness. He that shoots worst may sometimes hit the mark; but he that shoots not at all, can never hit it. Irresolution loosens all the joints of a state; like an ague, it shakes not this nor that limb, but all the body is at once in a fit. The irresolute man is lifted from one place to another; so hatcheth nothing, but addles all his actions.

—Owen Felltham.

If you stop to look at the traffic you will conclude that crossing is impossible, but make the start and keep moving and you get across somehow.

—Charles Austin Bates.

Irresolution in the schemes of life that offer themselves to our choice, and inconstancy in pursuing them, are the greatest causes of all our unhappiness.

—Joseph Addison.

"Lose this day loitering,—'twill be the same story
Tomorrow, and the next more dilatory;
The indecision brings its own delays
And days are lost lamenting over days.
Are you in earnest? Seize this very minute.
What you can do, or dream you can, begin it.
Boldness has genius, power and magic in it.
Only engage, and then the mind grows heated.
Begin, and then the work will be completed."

With irresolute finger he knocked at each one
Of the doorways of life, but abided at none;
His course by each star that crossed it was set,
And whatever he did he was sure to regret.

—Owen Meredith.

"If you wait until you're sure, you may wait forever."

DIFFICULTIES.

Difficulties are the best stimulant. Trouble is a tonic.

—Charles Austin Bates.

It is not every calamity that is a curse, and early adversity is often a blessing. Surmounted difficulties not only teach, but hearten us in our future struggles.

—Samuel Sharpe.

It is generally the man who doesn't know any better who does the things that can't be done. You see the blamed fool doesn't know that it can't be done, so he goes ahead and does it.

—Charles Austin Bates.

"Young men need to be taught not to expect a perfectly smooth and easy way to the objects of their endeavor or ambition. Seldom does one reach a position with which he has reason to be satisfied without encountering difficulties and what might seem discouragements. But, if they are properly met, they are not what they seem and may prove to be helps, not hindrances."

The hill, though high, I covet to ascend,
The difficulty will not me offend;
For I perceive the way to life lies here;
Come pluck up heart, let's neither faint nor fear;
Better though difficult, the right way to go
Than wrong, though easy, where the end is woe.

—John Bunyan.

To be thrown upon one's own resources is to be cast into the very lap of fortune, for our faculties then undergo a development and display an energy of which they were previously unsusceptible.

—BENJAMIN FRANKLIN.

The distant mountains, that uprear
Their solid bastions to the skies,
Are crossed by pathways that appear
As we to higher levels rise.

The clouds which rise with thunder, slake
Our thirstly souls with rain;
The blow most dreaded falls to break
From off our limbs a chain.

—JOHN G. WHITTIER.

"Don't dodge difficulties; meet them, greet them, beat them."

He that wrestles with us strengthens our nerves, and sharpens our skill; our antagonist is our helper. This conflict with difficulty makes us acquainted with our object, and compels us to consider it in all its relations. It will not suffer us to be superficial.

—EDMUND BURKE.

He who has battled, were it only with poverty and hard toil, will be found stronger and more expert than he who could stay at home from the battle, concealed among the provision-wagons, or even rest unwatchfully abiding by the stuff.

—THOMAS CARLYLE.

"Give me no more adversity than I can bear, and no more prosperity than I can stand."

Adversity is sometimes hard upon a man; but for one man who can stand prosperity, there are a hundred that will stand adversity.

—Thomas Carlyle.

Poverty is very terrible and sometimes kills the very soul within us, but it is the north wind that lashes men into vikings; it is the soft luscious south wind which lulls them to lotus dreams.

—Louise de la Ramee (*Ouida.*)

Then welcome each rebuff
That turns earth's smoothness rough,
Each sting, that bids not sit nor stand, but go.

—Robert Browning.

There is no possible success without some opposition as a fulcrum.

—Oliver Wendell Holmes.

It is defeat that turns bone to flint, and gristle to muscle, and makes a man invincible, and forms those heroic natures that are now in ascendency in the world. Do not, then, be afraid of defeat. You are never so near to victory as when defeated in a good cause.

—Henry Ward Beecher.

The truest help we can render an afflicted man is not to take his burden from him, but to call out his best energy, that he may be able to bear the burden.

—Phillips Brooks.

DUTY.

There is only one stimulant that never fails and yet never intoxicates—Duty. Duty puts a blue sky over every man—up in his heart, it may be—into which the skylark Happiness always goes singing.

—GEORGE D. PRENTICE.

When there are two things for you to do, one of which must be done and the other is what you very much desire to do, be sure to begin the former first.

—JOHN TODD.

There are two freedoms—the false, where a man is free to do what he likes; the true, where a man is free to do what he ought.

—CHARLES KINGSLEY.

Young men are in duty bound to aim high and not to be too easily pleased. Thousands seek work for their uneducated muscle, while the world is looking for brains.

—RUSSELL CONWELL.

"Let it be your first duty to teach the world that you are not wood and straw; that there is some iron in you."

He holds no parley with unmanly fears;
Where duty bids, he confidently steers;
Faces a thousand dangers at her call,
And, trusting in his God, surmounts them all.

—WILLIAM WORDSWORTH.

"Whatever is right to do should be done with our best care, strength, and faithfulness of purpose; we have no scales by which we can weigh our faithfulness to duties, or determine their relative importance in God's eyes. That which seems a trifle to us may be the secret spring which shall move the issues of life and death."

No man is good for anything who has not learned the easy, prompt, cheerful submission of his will in rightful authority.

—Washington Gladden.

Do the duty which lies nearest thee. Thy second duty will already have become clearer.

—Thomas Carlyle.

As a matter of fact, a man's first duty is to mind his own business.

—George Horace Lorimer.

Never fear to bring the sublimest motive to the smallest duty, and the most infinite comfort to the smallest trouble.

—Phillips Brooks.

Let us have faith that right makes might, and in that fact let us to the end dare to do our duty as we understand it.

—Abraham Lincoln.

It is worthy of special remark that when we are not too anxious about happiness and unhappiness, but devote ourselves to the strict and unsparing performance of duty, then happiness comes of itself.

—Wilhelm von Humboldt.

EARNESTNESS.

Some happy talent and some fortunate opportunity may form the two sides of the ladder on which some men mount, but the rounds of that ladder must be made of stuff to stand wear and tear, and there is no substitute for thorough-going, ardent, and sincere earnestness.

—CHARLES DICKENS.

The earnest men are so few in the world that their very earnestness becomes at once the badge of their nobility.

—TIMOTHY DWIGHT.

Are you in earnest? Seize this very minute,
What you can do, or think you can, begin it.

—GOETHE

"Be earnest, earnest, earnest; mad, if thou wilt,
Do what thou dost as if the stake were heaven,
And it thy last deed ere the judgment day."
God likes an earnest soul,—
Too earnest to be eager. Soon or late
It leaves the spent horde breathless by the way,
And stands serene, triumphant, at the goal.

—ELLA WHEELER WILCOX.

The divine insanity of noble minds,
That never falters nor abates,
But labors, and endures, and waits,
Till all that it foresees it finds,
Or what it cannot find, creates.

—HENRY WADSWORTH LONGFELLOW.

ECONOMY.

Economy is of two kinds—the true and the false. Expense, and great expense, may be an essential part of true economy. If parsimony were to be considered as one of the kinds of that virtue, there is, however, another and a higher economy. Economy is a distributive virtue, and consists not in saving, but in selection.

—Edmund Burke.

"There is no surer test of integrity than a well-proportioned expenditure."

Without industry and frugality nothing will do, and with them, everything.

—Benjamin Franklin.

Let your first effort be not for wealth, but independence. Whatever be your talents, whatever your prospects, never be tempted to speculate away, on the chance of a palace, that which you need as a provision against the workhouse.

—Lord Lytton.

Run not into debt, either for wares sold, or money borrowed; be content to want things that are not of absolute necessity, rather than to run up the score.

—Sir Matthew Hale.

If you know how to spend less than you get, you have the philosopher's stone.

—Benjamin Franklin.

Economy is, of itself, a great revenue.

—Marcus Tullius Cicero.

Pick up a grain a day and add to your heap. You will soon learn by happy experience, the power of littles as applied to intellectual processes and gains.

—J. S. Hart.

"Economy is of priceless value. The loss of the top hoop means the loss of the barrel."

Never spend your money before you have it.

—Thomas Jefferson.

Whenever vanity, and gayety, a love of pomp and dress, furniture, equipage, buildings, great company, expensive diversions, and elegant entertainments get the better of the principles and judgments of men and women, there is no knowing where they will stop, nor into what evils, natural, moral, or political, they will lead.

—John Adams.

Let it be your first care not to be in any man's debt. Resolve not to be poor; whatever you have spend less. Poverty is a great enemy to human happiness; it certainly destroys liberty, and it makes some virtues impracticable and others extremely difficult. It lowers a man in self-respect, places him at the mercy of the tradesman and his servant, and renders him a slave in many respects; for he can no longer call himself his own master, nor boldly look the world in the face.

—Dr. Samuel Johnson.

EDUCATION.

A true education aims to implant a love of knowledge; an adherence to truth because it is truth; a reverence for man because he is man; an enthusiasm for liberty; a spirit of candor, of breadth of sympathy; and above all, a supreme regard for duty.

—H. L. Wayland.

Give me a man so trained in mind, that his body is the ready servant of his will, and does with ease and pleasure all the work that, as a mechanism, it is capable of.

—Thomas Huxley.

"The world itself is a university. Travel and contact with men and things, a mental collision with different races and peoples, and the struggles to get on in the world, are educators in the highest degree."

Education is the knowledge of how to use the whole of one's self. Men are often like knives with many blades; they know how to open one and only one; all the rest are buried in the handle, and they are no better than they would have been if the knife had been made with but one blade. Many men use but one or two faculties out of the score with which they are endowed. A man is educated who knows how to make a tool of every faculty; how to open it, how to keep it sharp, learning to apply it to all practical purposes.

—Henry Ward Beecher.

Do not allow pupils to believe that education will enable them to escape responsibility and labor. It takes work to get an education, work to maintain it, and work to accomplish much with it.

—Elbert Hubbard.

Education is not learning; it is exercise and development of the powers of the mind. There are two great methods by which this end may be accomplished; it may be done in the halls of learning, or in the conflicts of life.

—*Princeton Review.*

Scarcely any connection exists between morality and the discipline of ordinary teaching. Mere culture of the intellect (and education as usually conducted amounts to little more) is hardly at all operative upon conduct. Creeds pressed upon the mind, good principles learned by rote, lessons in right and wrong, will not eradicate vicious propensities, though people, in spite of their experience as parents and as citizens, persist in hoping they will.

—Herbert Spencer.

Seize the moment of excitement on any subject to solve your doubts; for if you let it pass, the desire may never return, and you may remain in ignorance.

—William Wirt.

But success does not come merely from constitutional force; if it did, the savage would not retire before the civilized man. Culture adds a new force to nature. The early white settlers of Kentucky soon became more than a match for the Indian in everything in which the Indian

excelled. They learned to know the forest signs as well as the Indian, or even better, they became better marksmen, quicker in their perceptions, more rapid in their actions, and in a hand-to-hand struggle they could master the Indian. Education in the white man has added a force to nature.

—James Freeman Clarke.

Education, in the more extensive sense of the word, may comprehend every preparation that is made in our youth for the sequel of our lives.

—William Paley.

I call, therefore, a complete and generous education, that which fits a man to perform justly, skilfully, and magnanimously, all the offices, both private and public, of war and peace.

—John Milton.

The schoolmaster is abroad! and I trust more to him, armed with his primer, than I do to the soldier in full military array, for upholding and extending the liberties of his country.

—Lord Henry Brougham.

'Tis education forms the common mind;
Just as the twig is bent, the tree's inclined.

—Alexander Pope.

The chief art of learning is to attempt but little at a time. The widest excursions of the mind are made by short flights repeated; the most lofty fabrics of science are formed by the continued accumulations of single propositions.

—John Locke.

Next in importance to freedom and justice is popular education, without which neither justice nor freedom can be permanently maintained.

—James A. Garfield.

The fruit of a liberal education is not learning, but the capacity and desire to learn; not knowledge, but power.

—Charles W. Eliot.

Lucky he who has been educated to bear his fate, whatsoever it may be, by an early example of uprightness, and a childish training in honor.

—William Makepeace Thackeray.

Responsibility is one instrument—a great instrument—of education, both moral and intellectual. It sharpens the faculties. It unfolds the moral nature, makes the careless prudent, and turns recklessness into sobriety.

—Wendell Phillips.

Our great hope for the future, our great safeguard against danger, is to be found in the general and thorough education of the people, and in the virtue that accompanies such education.

—James A. Garfield.

The entire object of true education is to make people not merely do the right things, but enjoy them—not merely industrious, but to love industry—not merely learned, but to love knowledge—not merely pure, but to love purity—not merely just, but to hunger and thirst after justice.

—John Ruskin.

The aim of education should be to convert the mind into a living fountain, and not a reservoir. That which is filled by merely pumping in, will be emptied by pumping out.

—JOHN M. MASON.

Education is but half accomplished, emancipation is but half completed, while millions of freemen with votes in their hands are left without education.

—ROBERT C. WINTHROP.

The college, appealing immediately to the mental part, is yet to train every part. It is doing its duty only when it causes man to regulate appetite, to crush passion, to guide desires, to quicken affections, to prevent wrong, and to stimulate right choice.

—CHARLES F. THWING.

"Education is a companion which no misfortune can depress—no crime destroy—no enemy alienate—no despotism enslave. At home, a friend; abroad, an introduction; in solitude, a solace; and in society, an ornament. Without it, what is man?—a splendid slave, a reasoning savage."

ENERGY.

The longer I live the more I am certain that the great difference between men, between the feeble and the powerful, the great and the insignificant, is energy—invincible determination—a purpose once fixed, and then death or victory! That quality will do anything that can be done in the world; and no talents, no circumstances, no opportunities will make a two-legged creature a man without it.

—Sir Thomas Buxton.

"A very small river will carry a good deal of water to sea—if it keep running."

The race of life has become intense; the runners are treading on each other's heels; woe be to him who stops to tie his shoestrings.

—Thomas Carlyle.

No man ever found a happy life by chance, or yawned it into being with a wish.

—Robert Cecil.

The blooming of the flower is energy, the increase of fruit is energy, the growth of the body is energy; yet in all these there is no violence. The efficacy is not destructive, but vital; without it, the whole frame must fall at once into corruption; with it, instead of corruption we have life.

—*Anon.*

"Activity is the spirit of heaven; stagnation breeds the microbes of hell."

He who does not strive after something with eagerness, finds everything burdensome and tedious.

—Lord Francis Bacon.

"If what shone afar so grand
Turned to ashes in the hand;
On again, the virtue lies
In the struggle, not the prize."

Vitality is the measure of success. Physical strength does not imply nervous energy, and nervous energy does not require great physical strength.

—T. T. Munger.

"But, oh, forget not, while you pray,
To push with all your might!
The least of you can push a pound,
And thus can speed the right."

"A namby-pamby, nerveless man has little show in the hustling, bustling world of to-day. In the twentieth century a man must either push or be pushed."

When Demosthenes was asked what was the first part of oratory, he answered, "Action;" and which was the second, he replied, "Action;" and which was the third, he still answered, "Action."

—Plutarch.

ENTHUSIASM.

Enthusiasm for what is good and great is the noblest condition the heart can know, a disposition in which it would be well if it could continually abide.

—Alexandre Rodolphe Vinet.

Every good and commanding movement in the annals of the world is the triumph of enthusiasm. Nothing great was ever accomplished without it.

—Ralph Waldo Emerson.

"Nothing else is so contagious as enthusiasm. It is the real allegory of the fable of Orpheus; it moves stones and charms brutes. It is the genius of sincerity, and truth accomplishes no victories without it."

Let us beware of losing our enthusiasm. Let us glory in something, and strive to retain our admiration for all that would ennoble, and our interest in all that would enrich and beautify our life.

—Phillips Brooks.

It was a new enthusiasm that changed Augustine the epicurean into Augustine the church father. It was a new enthusiasm that turned Howard the pleasure-lover into Howard the prison-reformer. It was a glowing heart that lent power to Mazzini and Garibaldi and gave Italy her new hope and liberty. Indeed, the history of each life is the history of its new loves. The enthusiasms are beacon lights that glow in the highway along which the soul journeys forward.

—Newell D. Hillis.

People smile at the "enthusiasm of youth"—that enthusiasm which they themselves secretly look back at with a sigh, perhaps unconscious that it is partly their own fault that they ever lost it.

—Charles Kingsley.

How often a man has cause to return thanks for the enthusiasm of his friends! They are the little fountains that run down from the hills to refresh the mental desert of the despondent.

—Henry Van Dyke.

Some of the earth's greatest orators, like Patrick Henry, have been unlearned men, but no orator has ever fallen short of being an enthusiastic man.

—Newell D. Hillis.

A young man cannot honestly make a success in any business unless he loves his work, any more than a married man can be happy in his home unless he loves his wife.

—Edward Bok.

A genial enthusiasm is to the body of an argument what the breath of the Almighty was to the yet unvitalized Adam.

—E. L. Magoon.

The man who is capable of generating enthusiasm can't be whipped.

—Edward Bulwer.

EXPERIENCE.

All experiences are valuable for the wisdom they bring or suggest. But when you have once gained wisdom and knowledge from any experience, there is little profit in repeating it, especially if it has been unpleasant.

—PRENTICE MULFORD.

No man was ever so completely skilled in the conduct of life as not to receive new information from age and experience; in so much that we find ourselves really ignorant of what we thought we understood, and see cause to reject what we fancied our truest interest.

—TERENCE.

There are, I believe, new experiences for which no description ever adequately prepares us: the first sight of the sea, the first journey in the desert, the sight of flowing molten lava, and a walk on a great glacier. We feel in each case that the strange thing is pure nature, as much nature as a familiar English moor, yet so extraordinary that we might be in another planet.

—PHILIP GILBERT HAMERTON.

Expert men can execute, and perhaps judge of particulars, one by one; but the general counsels, and the plots and marshalling of affairs, come best from those who are learned.

—LORD FRANCIS BACON.

The power which resides in an individual is new in nature, and none but he knows what that is which he can do, nor does he know until he has tried.

—Ralph Waldo Emerson.

"There is no good to be looked for from a youth, who, having done no substantial work of his own, sets up a business of finding fault with other people's work, and calls this practice of finding fault criticism. The first lesson that a young man has to learn is not to find fault, but to perceive beauties. All criticism worthy of the name is the ripe fruit of combined intellectual insight and long experience. Only an old soldier can tell how battles ought to be fought."

Failure is, in a sense, the highway to success, inasmuch as every discovery of what is false leads us to seek earnestly after what is true, and every fresh experience points out some form of error which we shall afterward carefully avoid.

—John Keats.

Nor deem the irrevocable past
As wholly wasted, wholly vain,
If rising on its wreck, at last,
To something nobler we attain.

—Henry Wadsworth Longfellow

EXPRESSION.

A winged word hath struck ineradicably in a million hearts, and envenomed every hour throughout their hard pulsations. On a winged word hath the destiny of nations hung. On a winged word hath human wisdom been willing to cast the immortal soul, and to leave it dependent for all its future happiness.

—Walter Savage Landor.

Your idea or ideal is not fully yours until you have expressed it.

—Henry Churchill King.

A few words, well chosen and distinguished, will do work that a thousand cannot, when every one is acting, equivocally, in the function of another. Yes; and words, if they are not watched, will do deadly work sometimes.

—John Ruskin.

Blessed is that man, who, having nothing to say, abstains from giving us wordy evidence of the fact.

—George Eliot.

Men believe that their reason is lord over their words, but it happens, too, that words exercise a reciprocal and reactionary power over the intellect. . . . Words, as a Tartar's bow, do shoot back upon the understanding of the wisest, and mightily entangle and pervert the judgment.

—Lord Francis Bacon.

The truest style of eloquence, secular or sacred, is practical reasoning animated by stirring emotion.

—*Anon.*

Were we as eloquent as angels, we should please some men, some women, and some children, much more by listening than by talking.

—C. C. Colton.

If you would kill an idea, deny it absolutely all expression.

—Henry Churchill King.

"Thy soul must overflow, if thou
Another soul wouldst reach;
It needs the overflowing heart
To give the lips full speech."

"Silence isn't always golden. The talker with something to say is worth a dozen keep-stills."

"Thought, too, delivered, is the more possessed;
Teaching, we learn: and giving, we retain:
The birth of intellect, when dumb, forgot;
Speech ventilates our intellectual fire;
Speech burnishes our mental magazine,
Brightens for ornament and whets for use."

God gave you that gifted tongue of yours, and set it between your teeth, to make known your true meaning to us, not to be rattled like a muffin man's bell.

—Thomas Carlyle.

FRIENDSHIP.

The mind never unbends itself so agreeably, as in the conversation of a well-chosen friend. There is indeed no blessing of life that is any way comparable to the enjoyment of a discreet and virtuous friend. It eases and unloads the mind, clears and improves the understanding, engenders thought and knowledge, animates virtue and good resolution, soothes and allays the passions, and finds employment for most of the vacant hours of life.

—Joseph Addison.

"Friendship! Mysterious cement of the soul!
Sweetness of life, and solder of society!
I owe thee much."

The place where two friends first met is sacred to them all through their friendship, all the more sacred as their friendship deepens and grows old.

—Phillips Brooks.

"Hast thou no friend to set thy mind abroach?
Good sense will stagnate. Thoughts shut up want air,
And spoil, like bales unopened to the sun.
Had thought been all, sweet speech had been denied.
Friends are each other's mirrors, and should be
Clearer than crystal or mountain springs,
And free from clouds, design, and flattery."

A friend should bear his friend's infirmities.

—William Shakespeare.

The turn of a sentence has decided many a friendship, and, for aught we know, the fate of many a kingdom.

—Jeremy Bentham.

As o'er the glacier's frozen sheet
Breathes soft the Alpine rose,
So through life's desert, springing sweet,
The flower of Friendship grows.

—Oliver Wendell Holmes.

"If you've no friends at home you haven't anywhere else."

Friendship—A strength, a growth, whence we derive God's health, that keeps the world alive.

—Lucy Larcom.

"The ornaments of a home are the friends who frequent it."

"God never loved me in so sweet a way before;
'Tis He alone who can such blessings send,
And when His love would new experience find,
He brought thee to me, and He said,
'Behold a Friend.'"

GAMBLING.

A considerable proportion of failure in business, and ninety per cent. of the defalcations, theft, and ruin of youths among those who are employed in places of trust, are due directly to gambling. I have seen, in my vast employment, so much misery caused by the head of the family neglecting its support and squandering his earnings in a policy shop, and promising young men led astray in a small way and finally becoming fugitives or landing in the criminal dock, that I come to believe that the community which licenses and tolerates public gambling cannot have prosperity in business.

—Chauncey Depew.

There is nothing that wears out a fine face like the vigils of the card-table, and those cutting passions which naturally attend them.

—Sir Richard Steele.

Gambling with cards, or dice, or stocks, is all one thing,—it is getting money without giving an equivalent for it.

—Henry Ward Beecher.

A man may shuffle cards or rattle dice from noon till midnight without tracing a new idea in his mind.

—*The Rambler.*

This is a vice which is productive of every possible evil, equally injurious to the morals and health of its votaries. It is the child of avarice, the brother of iniquity, and the father of mischief.

—George Washington.

GENIUS.

Edison, when recently asked his definition of genius, answered: "Two per cent. is genius and ninety-eight per cent. is hard work." And when the great inventor was asked, on another occasion: "Mr. Edison, don't you believe that genius is inspiration?" he replied, "No! Genius is *perspiration*."

—Edward Bok.

To do easily what is difficult for others is the mark of talent. To do what is impossible for talent is the mark of genius.

—Amiel.

There are two kinds of genius. The first and highest may be said to speak out of the eternal to the present, and must compel its age to understand it; the second understands its age, and tells it what it wishes to be told. Let us find strength and inspiration in the one, amusement and instruction in the other, and be honestly thankful for both.

—James Russell Lowell.

All the genius I have lies just in this: When I have a subject in hand, I study it profoundly. Day and night it is before me. I explore it in all its bearings; my mind becomes pervaded with it. Then the effort which I make the people are pleased to call the fruit of genius. It is the fruit of labor and thought.

—Alexander Hamilton.

The great service of genius, speaking through art and literature, is to pierce through our callousness and indifference and give us fresh impressions of things as they really are; to present things in new combinations, or from new points of view, so that they shall surprise and delight us like a new revelation. When poetry does this, or when art does it, it recreates the world for us, and for the moment we are again Adam in Paradise.

—John Burroughs.

That genius is feeble which cannot hold its own before the masterpieces of the world.

—T. W. Higginson.

Never depend upon your genius; if you have talent, industry will improve it; if you have none, industry will supply the deficiency.

—John Ruskin.

The secret of genius is to suffer no fiction to exist for us; to realize all that we know in the high refinement of modern life, in Arts, in Sciences, in books, in man; to exact good faith, reality, and a purpose; and first, last, midst, and without end, to honor every truth by use.

—Ralph Waldo Emerson.

Yes, he is a miracle of genius, because he is a miracle of labor; because, instead of trusting to the resources of his own single mind, he has ransacked a thousand minds; because he makes use of the accumulated wisdom of ages, and takes as his point of departure the very last line and boundary to which science has advanced; because it has ever been the object of his life to assist

every intellectual gift of nature, however munificent and however splendid, with every resource that art could suggest and every attention that diligence could bestow.

—SIDNEY SMITH.

"There is no work of genius which has not been the delight of mankind."

Genius is greater than man:
Genius does what it must;
Talent does what it can.

—OWEN MEREDITH.

We may pronounce one of the surest facts on which to base a science of criticism, that the artist, literary or pictorial, who is always master of his genius has little genius of which to be master.

—PETER BAYNE.

"Genius, that power which dazzles human eyes, is oft but perseverance in disguise."

"The mission of genius on earth; to uplift,
Purify, and redeem by its own gracious gift;
The world, in spite of the world's dull endeavor
To drag down and degrade and oppose forever:
The mission of genius; to watch and to wait,
To renew, to redeem, and to regenerate."

HABIT.

Good habits, habits of industry, conscientiousness, thoroughness, method, accuracy, and punctuality, once formed by a young man, are a fortune of themselves; inwrought in the very fibres of his being, they become a part of himself, and insure his success as no outward help can possibly do. On the other hand, bad habits, though quickly acquired, hang forever on the wheels of enterprise, and obstruct and defeat all progress, to the ruin and shame of their victim.

—William Mathews.

A habit of indulging in things which our judgment cannot thoroughly approve grows stronger and stronger by every act of self-gratification, and we are led on by degrees to an excess of luxury which must greatly weaken our hands in the spiritual warfare. If we do not endeavor to do that which is right in every particular circumstance, though trifling, we shall be in great danger of letting the same negligence be found in matters more essential.

—Margaret Woods.

"God gives us the power to form habits that we may crystallize victories. All improvement in the eye of the painter, in the tongue of the orator, in the hand of the artisan, is the gift of habit. It is the channel worn in the substance of the soul, along which our purpose and ability run with increased facility."

I have been very fortunate in worldly matters; many men have worked much harder and not succeeded half so well; but I never could have done what I have done, without the habits of punctuality, order, and diligence, without the determination to consecrate myself on one object at a time, no matter how quickly its successor should come upon its heels.

—Charles Dickens.

By a long habit of writing one acquires a greatness of thinking, and a mastery of manner, which holiday writers, with ten times the genius may vainly attempt to equal.

—Oliver Goldsmith.

"There is no degree of disguise which human nature may not be made to assume from habit. It grows in every direction in which it is trained and accommodates itself to every circumstance which caprice or design places in its way."

In the great majority of things, habit is a greater plague than ever afflicted Egypt.

—John Foster.

To things which you bear with impatience you should accustom yourself, and by habit you will bear them well.

—Lucius Annæus Seneca.

Habit and imitation are the source of all working and all apprenticeship, of all practice and all learning, in this world.

—Thomas Carlyle.

The tendency to habitual action is universally recognized as an important part of our physical nature.

—W. B. CARPENTER.

Happiness is a matter of habit; and you better gather it fresh every day or you'll never get it at all.

—ELBERT HUBBARD.

You cannot, in any given case, by any sudden and single effort, will to be true, if the habit of your life has been insincerity.

—F. W. ROBERTSON.

Sometimes good habits are like flowers; you c'n kill 'em by fussin' too much with 'em.

—*Josh Wise.*

Doing is the great thing, for if, resolutely, people do what is right, in time they come to like doing it.

—JOHN RUSKIN.

Such as are thy habitual thoughts, such also will be the character of thy mind; for the soul is dyed by the thoughts.

—MARCUS ANTONIUS.

Could the young but realize how soon they will become mere walking bundles of habits, they would give more heed to their conduct while in the plastic state. Nothing we ever do is, in strict scientific literateness, wiped out.

—HENRY JAMES.

HEALTH.

O blessed health! thou art above all gold and treasure; 'tis thou who enlargest the soul and openest all its powers to receive instruction and to relish virtue. He that has thee has little more to wish for; and he that is so wretched as to want thee, wants everything with thee.

—LAURENCE STERNE.

The body has its claims—it is a good servant; treat it well, and it will do your work—attend to its wants and requirements, listen kindly and patiently to its hints, occasionally forestall its necessities by a little indulgence, and your consideration will be repaid with interest. But task it and pine it and suffocate it, make it a slave instead of a servant, it may not complain much, but, like the weary camel in the desert, it will lie down and die.

—CHARLES ELAM.

"If we continue borrowing for work the hours that are due to sleep, though we may postpone a settlement for years, the final and inevitable result will be physical and mental bankruptcy."

The mind depends so greatly on temperament and on the disposition of the bodily organs, that if it be possible to find a means of rendering men more generally wise and able than they now are, I believe it is through physiology that we must seek for it.

—RENE DESCARTES.

No man is in true health who cannot stand in the free air of heaven with his feet on God's free turf, and thank his Creator for the simple luxury of physical existence.

—Thomas W. Higginson.

"The man who cannot leave his business, or thinks he cannot, shows that he lacks the highest grace of business capacity. Money avails nothing to a worn-out man, but to a man slowly wearing out it avails everything when properly used. Time and money will buy health."

Let joy, temperance and repose
Slam the door on the doctor's nose.

—Henry Wadsworth Longfellow.

Happiness is not impossible without health, but it is very difficult of attainment. I do not mean by health an absence of dangerous complaints, but that the body should be kept in perfect tune, full of vigor and alacrity.

—Sidney Smith.

I think you might dispense with half your doctors, if you would only consult Doctor Sun more, and be more under treatment of these great hydropathic doctors,—the clouds.

—Henry Ward Beecher.

"Don't expect to have health without effort; nothing in this world worth anything can be had without paying for it, and health is the prize of constant struggle."

"Nor love nor honor, wealth nor power,
Can give the heart a cheerful hour,
When health is lost. Be timely wise;
With health all taste of pleasure flies."

"Health and strength
Are both in thine own keeping, life and death.
Morally right is physically best;
Thou mayest poison all the springs of health,
Abridge life's lease, and die before thy time;
Or lengthen out thy three-score years and ten
By peaceful joy and temperate exercise."

The man who *intends* to get the most help from his body will, besides, make his body the very best *foundation* that he knows how to make it for the varied demands of life, broadly laid, deeply laid, and well laid.

—Henry Churchill King.

"Oh to be well! The red, red blood,
To swiftly course thro' veins of mine,
And wake a new hope and desire,
Each breath like draught of sparkling wine;
No more to dread the coming day,
Nor, hopeless hate the morning light;
To hail with joy the night of rest—
Ah, then, to live were keen delight!

"Oh to be strong! Each morn to feel
A fresh delight to wake to life;
To spring with bounding pulse to meet
Whate'er of work, of care, of strife,
Day brings to me! Each night to sleep
The dreamless sleep that health can give;
No weary ache, no wearing pain,—
Ah, then, indeed, 'twere joy to live."

Better to hunt in fields for health unbought
Than fee the doctor for a nauseous draught,
The wise for cure on exercise depend;
God never made his work for man to mend.

—JOHN DRYDEN.

"Better have a busy man's health, than a rich man's idle wealth."

I am convinced that digestion is the great secret of life and that character, talents, and qualities are powerfully affected by beef, mutton, pie-crust, and rich soup. I have often thought I could feed or starve men with virtue or vices, and affect them more powerfully with my instruments of torture than Timotheus could do formerly with his lyre.

—SIDNEY SMITH.

We lead but one life here on earth, we must make that beautiful. And to do this, health and elasticity of mind are needful; and whatever endangers or impedes these must be avoided.

—HENRY WADSWORTH LONGFELLOW.

Give the body obedience and it will return happiness and health. Give overdrafts and excesses and it will return sleepless nights and suffering days. Man's sins are seeds, his sufferings harvests. Every action is embryonic, and, according as it is right or wrong, will ripen into sweet fruits of pleasure or poisonous fruits of pain.

—NEWELL D. HILLIS.

HOME.

"Foster in the home the spirit of enthusiasm, good-will, and progress, and the enterprises of the world will knock unbidden at the door."

A man who in the struggles of life has no home to retire to, in fact or in memory, is without life's best rewards and life's best defences.

—J. G. Holland.

"Without hope and good cheer in the home, the business faculties dwindle, and great success is impossible."

Home! It is a charmed word. Through that one syllable thrills an untold melody, and the laughter of children; the sound of well-known footsteps, and the voice of undying affection. Home! I hear in that word the ripple of meadow brooks, in which knee-deep we waded, the lowing of cattle coming up from the pasture, the sharp hiss of the scythe amid the thick grass, the breaking of the hay-rick where we tramped down the load.

—T. DeWitt Talmage.

There are as many pleasant things,
  As many pleasant tones,
For those who dwell by cottage hearths,
  As those who sit on thrones.

—Phoebe Carey.

And wherever a true wife comes, this home is always around her. The stars only may be over her head, the glow-worm in the night-cold grass may be the only fire at her feet, but home is yet wherever she is; and for a noble woman it stretches far round her, better than ceiled with cedar or painted with vermilion, shedding its quiet light afar, for those who else were homeless.

—JOHN RUSKIN.

In many a mountain fastness,
By many a river's foam,
And through the gorgeous cities,
'Twas loneliness to roam;
For the sweetest music in my heart
Was the olden song of home.

—BAYARD TAYLOR.

"Remember, that if thou marry for beauty only, thou bindest thyself all thy life for that which perchance will neither last nor please thee one year; and when thou hast it, it will be to thee no price at all: for the desire dieth when it is attained, and the affection perisheth when it is satisfied."

There blend the ties that strengthen
Our hearts in hours of grief,
The silver links that lengthen
Joy's visits when most brief.
Then dost thou sigh for pleasure?
Oh, do not wildly roam!
But seek that hidden treasure
At home, dear home.

—BERNARD BARTON.

"Here, manhood struggles for the sake
Of mother, sister, daughter, wife;
The graces and the loves which make
The music of the march of life;
And woman, in her daily round
Of duty walks on holy ground."

After marriage arrives a reaction, sometimes a big, sometimes a little one; but it comes sooner or later, and must be tided over by both parties if they desire the rest of their lives to go with the current.

—Rudyard Kipling.

Marriage hath more of safety than the single life; it hath not more ease, but less danger; it is more merry and more sad; it is fullèr of sorrows, and fuller of joys; it lies under more burdens, but is supported by all the strength of love and charity, and those burdens are delightful. Marriage is the mother of the world, and preserves kingdoms, fills cities and churches, and peoples heaven itself.

—Jeremy Taylor.

Home with its purity, peace, and love, is the gift of Christianity; to it alone we owe those charms of wife, or mother, or daughter which makes it what it is.

—John Cunningham Geikie.

The mother educates humanely—It is true that the sacrifices that women make for the world, will be little known by it. Men govern and earn the glory; and the thousand watchful nights and sacrifices by which a mother purchases a hero or a poet for the state are

forgotten—not one counted, for the mothers themselves do not count them; and so, one century after another, do mothers, unnamed and unthanked, send forth the arrows, the suns, the storm-birds, and the nightingales of time.

—JEAN PAUL RICHTER.

"There is nothing grander, more beautiful, more inspiring than the love of a good mother. She caresses the infant at her knee; she nourishes it until it has strength to stand and prattle at her side; she watches over and protects the child from harm while it remains under her care, and when it goes out in the world her love follows. She rejoices at his success; she weeps at his misfortunes; she stands by him in adversity, and should the boy go wrong, it is the mother who stands by him in his trouble and cannot, will not believe that her boy has done evil. Friends may turn their backs, acquaintances condemn, but the love of the mother surpasses everything, and no matter what the world may think the mother clings to her erring son with a devotion which only a mother's heart may know.

"Boys should think of that mother's love before starting in on a life of dissipation and crime. Think of the mother at home; pause for a moment before taking the fatal plunge which will lead to disgrace. Then is the time to think, and thinking, say to yourself, 'I cannot and will not bring disgrace on my good mother. I will do nothing to cause her heart to ache and her eyes to weep.' Then is the time for a young man with evil intentions to think of that good mother who is ready and willing to sacrifice everything for his good.

"Young man, follow the teachings of your mother, keep away from evil associates, and you will lead a better and happier life."

Nations are gathered out of nurseries, and the leading-strings of children become in the hands of good mothers, the reins of moral government.

—Samuel Smiles.

Mother! how much there is in that word! if there is one earthly blessing for which more than another I feel thankful it is that she is still spared to me to whom I can apply that endearing name.

—John Greenleaf Whittier.

A mother is responsible for early restraint of her child. The work which schoolmasters and legislators cannot do for the sturdy and rebellious youth, or for the stalwart and ungovernable man, might have been done by the earlier and gentler restraints of a mother's firm and faithful tenderness.

—Mrs. Sigourney.

HONESTY.

I hope I shall always possess firmness and virtue enough to maintain what I consider the most enviable of all titles, the character of an honest man.

—George Washington.

I would rather be right than be President.

—Henry Clay.

The honest man, though ne'er so poor,
Is king o' men for a' that.

—Robert Burns.

Honesty is the best policy, but he who acts on this principle is not an honest man.

—Richard Whately.

It is a sad day for a young man when he first allows himself to believe that there is an easier way of making a dollar than by honest work.

—M. M. Cass, Jr.

Get and preserve a good name, if it were but for the public service; for one of a deserved reputation hath oftentimes an opportunity to do that good which another cannot that wants it. And he may practise it with more security and success.

—Thomas Fuller.

My principle is to do whatever is right, and leave the consequences to Him who has the disposal of them.

—Thomas Jefferson.

"A right act strikes a chord that extends through the whole universe, touches all moral intelligence, visits every world, vibrates along its whole extent, and conveys its vibration to the very bosom of God."

It is not necessary to my happiness to sit in Parliament; but it is necessary to my happiness that I should possess, in Parliament or out of Parliament, the consciousness of having done right.

—Thomas Babington Macaulay.

"Let not the law of thy country be the non-ultra of thy honesty; nor think that always good enough which the law will make good. Join Gospel righteousness with legal right."

The shortest and surest way to live with honor in the world is to be in reality what we would appear to be; and if we observe, we shall find that all human virtues increase and strengthen themselves by the practice and experience of them.

—Socrates.

The darkest day in any man's earthly career is that wherein he first fancies that there is some easier way of gaining a dollar than by squarely earning it. He has lost the clew to his way through this moral labyrinth and must henceforth wander as chance may dictate.

—Horace Greeley.

Sincerity is impossible unless it pervade the whole being; and the pretense of it saps the very foundation of character.

—James Russell Lowell.

Masters, give unto your servants not that which is the least you can give, the least you can get the service rendered for, the least possible wage, but that which is just and equal. We must have just and noble men, and God-fearing men, for employers and for employed. Then the industrial problem is solved, and not before.

—Lyman Abbott.

Let honesty be as the breath of thy soul, and never forget to have a penny when all thy expenses are paid; then shalt thou reach the point of happiness, and independence shall be thy shield and buckler, thy helmet and crown; then shalt thy soul walk upright, nor stoop to the silken wretch because he hath riches, nor pocket an abuse because the hand which offers it wears a ring with diamonds.

—Benjamin Franklin.

A high degree of moral principle is in itself a necessary qualification in a post of trust and responsibility, and it is usually associated with a cultivated and improved state of the intellectual faculties.

—Sir Henry Taylor.

Honesty and truth are never so pure and so reliable as when they have their eyes on the highest. Manliness never appears to so much advantage as when bravely religious. It knows no compromises, no abatements; custom and expediency are graven images to which it burns no incense. Temperance, self-control, kindness, industry, steadfastness, and solidity, which are the great conditions of success, are natural to it.

—John Cunningham Geikie.

It is better to suffer wrong than to do it, and happier to be sometimes cheated than not to trust.

—Dr. Samuel Johnson.

"But whether I live an honest man,
And hold my integrity firm in my clutch,
I tell you, my brother, as plain as I can,
It matters much."

No man can stand in the judgment of God or man who is not honest.

—Orison Swett Marden.

Hypocrisy desires to seem good rather than to be so; honesty desires to be good rather than to seem so.

—Earl of Warwick.

Man is his own star, and the soul that can
Be honest is the only perfect man.

—John Fletcher.

No man struggles perpetually and victoriously against his own character; and one of the first principles of success in life is so to regulate our career as to turn our physical constitution and natural inclination to good account rather than to endeavor to counteract the one or oppose the other.

—Edward Bulwer.

"Be true to right; let justice still
Her even balance claim;
Unawed, unbribed, through good or ill
Make rectitude your aim."

"The man who has never been tempted may be unintentionally honest."

It is as impossible for any one to be cheated by any one but himself as for a thing to be and not to be at the same time.

—Ralph Waldo Emerson.

I never yet have known the man who could take pay from both sides and do his work properly.

—Thomas Lawson, in *Frenzied Finance.*

I don't believe much in th' theory that a feller ought t' do whut his conscience dictates, fer there's too many twisted consciences these days.

—*Josh Wise.*

No legacy's so rich as honesty, but legatees seem ter be mighty scarce.

—*Uncle Henry.*

The plain rule is to do nothing in the dark, to be a party to nothing underhand or mysterious.

—Charles Dickens.

Every man takes care that his neighbor shall not cheat him. But a day comes when he begins to care that he does not cheat his neighbor. Then all goes well. He has changed his market cart into a chariot of the sun.

—Ralph Waldo Emerson.

It's strange how dishonest some men c'n be when they're after honors.

—*Josh Wise.*

Sin has many tools, but a lie is the handle that fits them all.

—Oliver Wendell Holmes.

HONOR.

Honor is like the eye that cannot suffer the least impunity without damage. It is a precious stone, the price of which is lessened by a single flaw.

—Jacques Benique Boussuet.

Honor with some is a sort of paper credit with which men are obliged to trade who are deficient in the sterling cash of morality and religion.

—Zimmerman.

There is no success without honor; no happiness without a clear conscience; no use in living at all, if only for one's self. It is not at all necessary for you to make a fortune, but it is necessary that you should become a fair-dealing, honorable, useful man, radiating goodness and cheerfulness wherever you go, and making your life a blessing.

—Robert Waters.

The sense of honor is of so fine and delicate a nature that it is only to be met with in minds which are naturally noble, or in such as have been cultivated by great examples or a refined education.

—Joseph Addison.

Honor to the memory of our Fathers! May the turf lie gently on their sacred graves! But let us not in words only, but in deeds also testify our reverence for their name. Let us imitate what in them was lofty, pure, and good; let us from them learn to bear hardships and privation.

Let us, who now reap in strength what they sowed in weakness, study to enhance the inheritance we have received.

—Charles Sumner.

Oh! who shall lightly say that fame
Is nothing but an empty name!
Whilst in that sound there is a charm
The nerves to brace, the heart to warm,
As, thinking of the mighty dead,
The young from slothful couch shall start,
And vow, with lifted hands outspread,
Like them to act a noble part?

—Joanna Baillie.

A man's first care should be to avoid the reproaches of his own heart; his next, to escape the censures of the world. If the latter interfere with the former, it ought to be entirely neglected; but otherwise there cannot be a greater satisfaction to an honest mind than to see those approbations which it gives itself seconded by the applauses of the public.

—Joseph Addison.

INDUSTRY.

No law yields a greater benediction to those who keep it than the law of labor. The idlers are not happy; there is for them little joy of life. They do not know the luxury of work, and they cannot, therefore, know the luxury of rest. Only the tired man knows the sweetness of repose.

—T. W. Handford.

There is nothing so laborious as *not* to labor. Blessed is he who devotes his life to great and noble ends, and who forms his well-considered plans with deliberate wisdom.

—St. Augustine.

Indolence never sent a man to the front. It is one of God's laws that nothing in His universe shall be stationary. The fixed stars, as they are called, are now known to be undoubtedly moving on. The deep things of this world are not engineered by sluggards.

—James Thomas Fields.

People have got to work. It is creditable for them to do so; their bodies and their minds are benefited by it, and those who can and will work will be advanced by it.

—Robert E. Lee.

In all God's creation there is no place appointed for the idle man.

—William Ewart Gladstone.

Many a young man is utterly ruined by wealth and want of occupation. It does not cost much to live a happy, honorable life, but it costs a mint of money to live and do nothing.

—T. W. HANDFORD.

Does not all experience show that in the long run it is easier to be than to seem—to acquire power than to hide the lack of it? Was there ever a lazy boy at school, or student in college, who did not take infinitely more pains to dodge recitations and mask his ignorance than would have been necessary to master his lessons, however dry or crabbed?

—WILLIAM MATHEWS.

Empty hours, empty hands, empty companions, empty words, and empty hearts draw evil spirits, as a vacuum draws in air. To be occupied with good is the best defence against the inroads of evil.

—WILLIAM ARNOT.

It is no man's business whether he has genius or not; work he must, whatever he is, but quietly and steadily, and the natural and unforced results of such work will be always the things that God meant him to do, and will be his best. No agonies nor heart-rendings will enable him to do any better.

—JOHN RUSKIN.

What! rest? ease here, in the ministry or in Christian work? There is no rest here. Now is the time for battle, for work. Heaven will be our rest. Now is the time for steady, prudent, arduous, unflinching effort.

—DWIGHT L. MOODY.

Very little good was ever done during hours of leisure. It is the men and women who are crowded with work who build hospitals, churches, and orphan asylums, and do the great charities of the world.

—Orison Swett Marden.

The advantage of riches remains with him who procured them, not with the heir.

—Ralph Waldo Emerson.

Not a truth has to art or to science been given,
But brows have ached for it, and souls toil'd and striven.

—Owen Meredith.

Whether a boy is from farm or city, rich or poor, weak or strong, talented or not, will and work are sure to win. Wishes fail, but wills prevail. Labor is luck.

—Wilbur F. Crafts.

Definite work is that which comes as a claim upon the conscience, whether it is nursing in a hospital or hemming a handkerchief.

—Elizabeth M. Newell.

Do thoroughly whatever work God may give you to do, and cultivate all your talents besides.

—Archibald A. Hodge.

When I hear a young man spoken of as giving promise of high genius the first question I ask about him is always, "Does he work?"

—John Ruskin.

My advice to all boys is, "Work!" They can't all be geniuses, but they can all work; and without work even the most brilliant genius will be of very little good.

—Sir John Millais.

No way has been found for making heroism easy, even for the scholar. Labor, iron labor, is for him. The world was created as an audience for him; the atoms of which it is made are opportunities.

—Ralph Waldo Emerson.

God asks of thee work as well as words; and more, He asks of thee works first, and words after. And better it is to praise Him truly by works without words, than falsely by words without works.

—Charles Kingsley.

Labor is the genius that changes the world from ugliness to beauty, and the great curse to a great blessing.

—Opie Read.

I cannot too much impress upon your mind that labor is the condition which God has imposed on us in every condition of life; there is nothing worth having that can be had without it. As for knowledge, it can no more be planted in the human mind without labor than a field of wheat can be produced without the previous use of the plow.

—Walter Scott.

Work is wholesome, and there is plenty of it for every one; it keeps us from ennui and mischief, is good for health and spirits, and gives us a sense of power and independence better than money and fashion.

—Louisa M. Alcott.

Work is the one great law of the world which leads organized matter slowly but steadily to its own goal.

—Emile Zola.

Know thy work, and do it, and work at it like a Hercules. One monster there is in the world—an idle man.

—Thomas Carlyle.

Work for some good, be it ever so slowly:
Cherish some flower, be it ever so lowly;
Labor!—all labor is noble and holy:
Let thy great deeds be thy prayer to thy God.

—Mrs. Osgood.

Possibly we might even improve the world a little, if we got up early in the morning and took our coats off to the work.

—Charles Dickens.

"Great men were all great workers in their times
Steadfast in purpose, to their calling true;
Keeping with single eye the end in view;
Giving their youthful days and manhood's prime
To ceaseless toil: matin and midnight chime
Often upon their willing labors grew.
In suffering schooled, their souls endurance knew,
And over difficulties rose sublime."

Blessed is he who has found his work. Let him ask no other blessedness. He has his work—a life purpose; he has found it, and will follow it.

—Thomas Carlyle.

I am glad to think
I am not bound to make the world go round;
But only to discover and to do,
With cheerful heart, the work that God appoints.

—Jean Ingelow.

Let us be content to work
To do the thing we can, and not presume
To fret because it's little.

—Robert Browning.

And blessed are the horny hands of toil!
The busy world shoves angrily aside
The man who stands with arms akimbo set,
Until occasion tells him what to do.

—James Russell Lowell.

"The noblest men that live on earth
Are men whose hands are brown with toil
Who, backed by no ancestral worth,
Hew down the woods and till the soil;
And win thereby a prouder name
Than follows king's or warrior's fame."

A habit of labor in the people is as essential to the health and vigor of their minds and bodies as it is conducive to the welfare of the state.

—Alexander Hamilton.

Beautiful hands are those that do
Work that is earnest, brave and true,
Moment by moment the long day through.

—Thomas Ashe.

"Work seeks the best hands, as naturally as water runs down hill; and it never seeks the hands of a trifler, or of one whose only recommendation for work is that he needs it."

"We have but what we make, and even good
Is locked by nature in a granite hand
Sheer labor must unclinch."

Young men must work. Persistent, concentrated work is the price of genuine success.

—Russell Conwell.

Th' feller th't's too proud t' work always runs out uv pride when 't comes t' loafin'.

—*Josh Wise.*

Work is not man's punishment. It is his reward and his strength, his glory and his pleasure.

—*George Sand.*

I pity no man because he has no work. If he is worth his salt, he will work. I envy the man who has a work worth doing, and does it well.

—Theodore Roosevelt.

A man accustomed to work is equal to any achievement he resolves on, and, for myself, necessity, not inspiration, is the prompter of my muse.

—Thomas Campbell.

"Be not ashamed to work, for it is one of the conditions of our existence. There is not a criminal who does not owe his crime to some idle hour."

Go to your work and be strong, halting not in your ways,
Balking the end half won for an instant dole of praise.
Stand to your work and be wise, certain of sword and pen,
Ye who are neither children nor gods, but men in a world of men.

—Rudyard Kipling.

"If your sword is too short, add a step to it. If the task is difficult, work a little harder."

The man who works, the man who does great deeds, in the end dies as surely as the veriest idler who cumbers the earth's surface, but he leaves behind him the great fact that he has done his work well.

—THEODORE ROOSEVELT.

"Labor with what zeal we will,
Something still remains undone;
Something uncompleted still
Waits the rising of the sun."

Success comes only to those who lead the life of endeavor.

—THEODORE ROOSEVELT.

Fill your time with positive service and good. Do not drift. Have *definite* things on hand to do.

—HENRY CHURCHILL KING.

"Ye whose cheeks are rosy bright,
Whose hands are strong, whose hearts are clear,
Waste not of hope the morning light!
Ah, fools; why stand ye idle here?"

Labor conquers all things. It is idleness that is the curse of man—not labor. Nothing is impossible to industry.

—*Motto of Perlander, on the Delphian Temple.*

Idleness and pride tax with a heavier hand than kings and parliaments. If we get rid of the former, we may easily bear the latter.

—BENJAMIN FRANKLIN.

Idleness is the burial of a living man,—an idle person being so useless to any purposes of God and man that he is like one that is dead, unconcerned in the changes and necessities of the world; and he only lives to spend his time, and eat the fruits of the earth, like a vermin or a wolf. When their time comes, they die and perish, and in the meantime do no good. They neither plough nor carry burdens; all they do is either unprofitable or mischievous. Idleness is, indeed, the greatest prodigality of the world.

—Jeremy Taylor.

He has nothing to prevent him but too much idleness, which I have observed fills up a man's time much more completely and leaves him less his master than any sort of employment whatsoever.

—Edmund Burke.

The happiest man is he who has toiled hard and successfully in his life work. The work may be done in a thousand different ways—with the brain or the hands, in the study, the field, or the workshop; if it is honest work, honestly done, and well worth the doing, that is all we have a right to ask.

—Theodore Roosevelt.

INFLUENCE.

Every life exercises an inevitable and silent propaganda. As far as lies in its power, it tends to transform the universe and humanity into its own image. Every man is a centre of perpetual radiation, like a luminous body; he is a beacon, which entices a ship upon the rocks if it does not guide it into port.

—Henri Frederic Amiel.

"It is said that every word whispered into the air starts vibrations which will quiver on and on forever in space. The same is true also of influences which go out from our lives in the commonest ways—they will go on forever."

Be you only whole and sufficient, and I shall feel you in every part of my life and fortune, and I can as easily dodge the gravitation of the globe as escape your influence.

—Ralph Waldo Emerson.

It is only when good habits exist that principles can exert an ennobling influence.

—Aristotle.

"This learned I from the shadow of a tree
That to and fro did sway upon a wall—
Our shadow-selves, our influence may fall
Where we can never be."

"Keep with the good, and you will soon be one of them. But go with the bad, and you will be one of them."

Influence is to be measured not by the extent of surface it covers, but by its kind.

—William Ellery Channing.

The rapidity with which the human mind levels itself to the standard around it gives us the most pertinent warning as to the company we keep.

—James Russell Lowell.

The circumstances which surround and operate upon the mind and tender nature of the child have the most lasting influence upon his future life; and those impulses to conduct which are rooted the deepest and last the longest have their origin near his birth. In the morning of life, when instruction is silently going on, the child is entirely in the mother's hands. Whom can he imitate so naturally as his mother? At the same time, she educates character. Man may direct the intellect, but woman directs the heart.

—Samuel Smiles.

Not your environment makes you, but that part of your environment to which you *attend*, makes you.

—Henry Churchill King.

Every human being carries his life in his face, and is good-looking or the reverse, as that life has been good or evil. On our features the fine chisels of thought and emotion are eternally at work.

—Alex. Smith.

INITIATIVE.

Every time a new idea or invention comes into the world, a hundred men arise who claim, sometimes privately and sometimes publicly, that the idea originated in their own brain before its promoter ever thought of it. Their claim is usually a correct one. Thousands of men are ready to think, where one is found who will both think and act; and these very men furnish constant proof of the proposition.

A spirit of progress and initiative is the great secret of success. Financially considered, other good qualities are valueless without it. A man may think out all the successful business schemes in the world, but unless he puts some of them into practice now and then he is liable to have the poorhouse for a home in his old age.

Real success depends upon happy combination of knowledge and initiative, but the latter is of necessity the more important, for whereas an active man may occasionally succeed by accident when he acts ignorantly, a learned man who never acts has no possible chance of success.

—*Chicago Central Y. M. C. A.*

The world reserves its big prizes for but one thing, and that is Initiative. Initiative is doing the right thing without being told. Next to doing the thing without being told, is to do it when you are told Once.

—Elbert Hubbard.

The uses of mediocrity are for everyday life; but the use of genius, amidst a thousand mistakes which mediocrity never commits, is to suggest and perpetuate ideas which raise the standard of the mediocre to a noble level.

—Edward Bulwer.

"The world wants leaders, thinkers, doers, men of power and action, men who can step out from the crowd and lead instead of following."

The human race is divided into two classes—those who go ahead and do something, and those who sit and inquire, "Why wasn't it done the other way?"

—Oliver Wendell Holmes.

If there is a good deed to be done, if there is a noble aim to be realized, if there are duties awaiting us in our daily lives, the time for all that is now before sunset.

—Desmond.

Speak your latent conviction, and it shall be the universal sense. Take the place and attitude which belong to you, and all men acquiesce.

—Ralph Waldo Emerson.

The fortune in being the first in an invention, or in a privilege, doth cause sometimes a wonderful overgrowth in riches; as it was with the first sugarman in the Canaries.

—Lord Francis Bacon.

"The great souls are always positive and creative. They probably know a thousand times more of the depths of gloom that underlie life than the professional

pessimist; but they also have faith in the light which scatters the darkness, and in the achievement which makes life a reality instead of a lie."

Nothing which reason condemns can be suitable to the dignity of the human mind. To be driven by external motives from the path which our own heart approves, to give way to anything but conviction, to suffer the opinion of others to rule our choice or overpower our resolves, is to submit tamely to the lowest and most ignominious slavery, and to resign the right of directing our own lives.

—Samuel Johnson.

Our doubts are traitors and make us lose the good we oft might win, by fearing to attempt.

—William Shakespeare.

Those who have finished by making all others think with them have usually been those who began by daring to think for themselves.

—C. C. Colton.

INSPIRATION.

To have felt the thrill of a fervid humanity shoot through your veins at the touch of a Chalmers, a MacLeod, or a Bunsen, is to a young man of fine susceptibility worth more than all the wisdom of the Greeks, all the learning of the Germans, and all the sagacity of the Scotch.

—Stuart Blackie.

I have seen pictures with such power that it thrilled through your whole frame, and you felt as if you could take up your brush and do anything.

—James Northcote.

Pure hero-worship is healthy. It stimulates the young to deeds of heroism, stirs the old to unselfish efforts, and gives the masses models of mankind that tend to lift humanity above the commonplace meanness of ordinary life.

—Donn Piatt.

Our life is March weather, savage and serene in one hour. We go forth austere, dedicated, believing in the iron links of destiny, and will not turn on our heel to save our life; but a book, or a bust, or only the sound of a a name, shoots a spark through the nerves, and we suddenly believe in will; fate is for imbeciles; all is possible to the resolved mind.

—Ralph Waldo Emerson.

Thought inspired by love will yet rule the world.

—William Jennings Bryan.

KEEPING AT IT.

It is only by continued, strenuous efforts, repeated again and again, day after day, week after week, and month after month, that ability can be acquired to fasten the mind to one subject, however abstract or knotty, to the exclusion of everything else. The process of obtaining this self-mastery—this complete command of one's mental powers—is a gradual one, its length varying with the mental constitution of each person; but its acquisition is worth infinitely more than the utmost labor it ever costs.

—WILLIAM MATHEWS.

"Never give up; there are chances and changes
Helping the hopeful, a hundred to one;
And, through the chaos, high wisdom arranges
Ever success, if you'll only hold on."

"The power to hold on is characteristic of all men who have accomplished anything great; they may lack in some particular, but the quality of persistence is never absent from a successful man."

"It is not so much brilliancy of intellect, or fertility of resource, as persistency of effort, constancy of purpose, that makes a man great. Those who succeed in life are the men and women who keep everlastingly at it, who do not believe themselves geniuses, but who know that if they ever accomplish anything they must do it by determined and persistent industry."

It is astonishing how many men lack this power of "holding on" until they reach the goal. They can make a sudden dash, but they lack grit. They are easily discouraged. They get on as long as everything goes smoothly, but when there is friction they lose heart. They depend on stronger personalities for their spirit and strength. They lack independence and originality. They only dare to do what others do. They do not step boldly from the crowd and act fearlessly.

—Theodore Cuyler.

It took me fifteen years to get a mine, but I got it.

—Cecil Rhodes.

How hard I worked at that tremendous shorthand, and all improvement appertaining to it. I will only add to what I have already written of perseverance at this time of my life, and of a patient and continuous energy which then began to be matured within me, and which I know to be the strong point of my character, if it have any strength at all, that there, on looking back, I find the source of my success.

—Charles Dickens.

A somewhat varied experience of men has led me, the longer I live, to set less value on mere cleverness; to attach more and more importance to industry and physical endurance. Indeed, I am much disposed to think that endurance is the most valuable quality of all; for industry, as the desire to work hard, does not come to much if a feeble frame is unable to respond to the desire. No life is wasted unless it ends in sloth, dis-

honesty, or cowardice. No success is worthy of the name unless it is won by honest industry and brave breasting of the waves of fortune.

—Thomas Huxley.

Many a man is ruined from not continuing as he began, and when he sees himself left for a short time without exciting any remarkable degree of interest, he abandons his nature and endeavors to accommodate himself to such as are accounted the heroes of the day. Such men become renegades and converts, and turn back exhausted when perhaps near the victory they would have achieved had they continued to fight on manfully.

—Mendelssohn.

That intellect is more vigorous that has attained its strength gradually. It is the man who carefully pegs his way up, step by step, with his mind becoming wider and wider, and progressively better able to grasp any theme or situation, persevering in what he knows to be practical and concentrating his thought upon it, who is bound to succeed to the greatest degree.

—Graham Bell.

If I neglect my practice one day, I see the difference in my execution; if for two days my friends see it; and if for a week, all the world knows my failure.

—Maria Felicite Malibran.

"Some sow the seed, then sit and wait
For suns to shine and rains to fall,
And mourn the harvest comes so late,
And fear it will not come at all.

"Some, single-minded, still work on,
Nor stop to understand:
The rose-bloom of success is won,
And harvests ripen at their hand."

I have been watching the careers of young men in the city for thirty years, and I find that the chief difference between the successful men and the failures lies in the single element of staying power.

—Dr. Theodore Cuyler.

Be firm; one constant element of luck
Is genuine, solid, old Teutonic pluck.

—Oliver Wendell Holmes.

Life isn't a spurt, but a long, steady climb. You can't run far uphill without stopping to sit down. Some men do a day's work, and then spend six lolling around admiring it. They rush at a thing with a whoop and use up all their wind in that. And when they've rested and have got it back, they whoop again and start off in a new direction.

—George Horace Lorimer.

Have faith in nothing but in industry,
Be at it late and early, persevere,
And work right on, through censure and applause.

—Henry Wadsworth Longfellow.

I never did anything by accident, nor did any of my inventions come indirectly through accident, except the phonograph. No, when I have fully decided that a result is worth getting, I go ahead on it and make trial after trial until it comes.

—Thomas A. Edison.

In the past we have made many blunders, and have been guilty of many shortcomings, and yet in the end we have always come out victorious because we have refused to be daunted by blunders and defeats—have recognized them, but persevered in spite of them.

—THEODORE ROOSEVELT.

The tendency to persevere, to persist in spite of hindrances, discouragements, and impossibilities—it is this that in all things distinguishes the strong soul from the weak.

—THOMAS CARLYLE.

We have not wings, we cannot soar,
But we have feet to scale and climb,
By slow degrees, by more and more,
The cloudy summit of our time.

—HENRY WADSWORTH LONGFELLOW.

The spring which issues from the mountain rock, as a brook, by the accumulation of streamlets becomes a rivulet, then a rolling river, and eventually part of the fathomless ocean, simply by pushing steadily and persistently onward.

—SAMUEL SMILES.

It is not so much from any superior genius that one man possesses over another, but more from attention to study and perseverance in the objects before them, that some men rise to greater eminence than others. This it is, in my opinion, that makes one man succeed better than another.

—JOHN DALTON.

If thou canst plan a noble deed,
And never flag till it succeed,
Though in the strife thy heart should bleed;
Whatever obstacles control,
Thine hour will come,—go on, true soul,
Thou'lt win the prize—thou'lt reach the goal.

—Charles Mackay.

For twenty years I tried to get into one magazine; back came my manuscripts eternally. I kept on. In the twentieth year that magazine accepted one of my articles.

—James Whitcomb Riley.

It is all very well to tell me that a young man has distinguished himself by a brilliant speech. He may go on satisfied with his first triumph; but show me a young man who has not succeeded at first, and has then gone on, and I will back that man to do better than those who succeeded at the first trial.

—Charles J. Fox.

"The power to hold on is characteristic of all men who have accomplished anything great; they may lack some particular, but the quality of persistence is never absent from a successful man."

I know of no such unquestionable badge and ensign of a sovereign mind as that tenacity of purpose which, through all change of companions or parties or fortunes, changes never, bates no jot of heart or hope, but wearies out opposition, and arrives at its port.

—Ralph Waldo Emerson.

'Tis yet high day, thy staff resume
And fight fresh battles for the truth,
For what is age but youth's full bloom
A riper, more transcendent youth!
Weight of gold
Is never old;
Streams broader grow as downward rolled.
At sixty-two, life has begun;
At seventy-three, begin once more;
Fly swifter as thou near'st the sun,
And brighter shine at eighty-four;
At ninety-five,
Shouldst thou arrive,
Still wait on God, and work and thrive.

—Oliver Wendell Holmes.

Patience is the art of hoping.

—Vauvenargues.

The best of men and the most earnest workers will make enough mistakes to make them humble. Thank God for mistakes and take courage. Don't give up on account of mistakes.

—Dwight L. Moody.

"Not every bud becomes a flower;
Not every bird sings sweetly as the lark.
And the swift arrow, shot with certain power,
May cleave the air and fail to reach the mark.
So we must struggle on, and never be
Dismayed, disheartened at ambition crossed;
Our work wrought out in patience silently,
Is worth to everyone whate'er it cost."

An obstinate resolution gets the better of every obstacle and shows that there is no difficulty to him who has resolved to be patient.

—Lucius Annaeus Seneca.

When a man knows that he wants anything, he risks going after it, though it lies under a mountain. The trouble is we give our quests unfair trials. There are a thousand undertakings that require a lifetime to be searched to their recompensing properties.

—*Sunday School Times.*

"How much grows everywhere if we do but wait! Not a difficulty but can transfigure itself into a triumph; not even a deformity but if our own soul have imprinted worth on it, will grow dear to us."

Patience and struggle; an earnest use of what we have now, and all the time an earnest discontent until we come to what we ought to be—are not those what we need?

—Phillips Brooks.

There is no road too long to the man who advances deliberately and without undue haste; there are no honors too distant to the man who prepares himself for them with patience.

—Jean de La Bruyère.

Hurried results are worse than none. We must force nothing, but be partakers of the divine patience; if there is one thing evident in the world's history, it is that God hasteth not. All haste implies weakness. Time is as cheap as space and matter.

—George MacDonald.

We may outrun
By violent swiftness, that which we run at,
And lose by over-running.

—WILLIAM SHAKESPEARE.

"If you have tried, and have not won,
Never stop for crying:
All that's great and good is done
Just by patient trying."

"A noble and attractive every-day bearing comes of goodness, unselfishness, sincerity, and refinement, and these are bred in years, not in moments."

No man knows the lists of his own patience; nor can divine how able he shall be in his sufferings, till the storm come (the perfect virtue being tried in action).

—LORD FRANCIS BACON.

Endurance is the crowning quality,
And patience all the passion of great hearts;
These are their stay, and when the leaden world
Sets its hard face against fateful thought,
And brute strength, like a scornful conquerer,
Clangs his huge mace down in the other scale,
The inspired soul but flings his patience in,
And slowly that outweighs the ponderous globe—
One faith against a whole world's unbelief,
One soul against the flesh of all mankind.
It is God's day, it is Columbus's,
A lavish day! One day with life and heart
Is more than time enough to find a world.

—JAMES RUSSELL LOWELL.

KINDNESS.

He who studies the great men of yesterday will find in the last analysis that gentleness has always been the test of gianthood, and fine considerateness the measure of manhood and the gauge of personal worth.

—Newell Dwight Hillis.

"Speak kindly to the little child,
Lest from his heart you drive away
The light of love, whose visions mild
Are opening like the dawn of day:
Force not one cloud across the heaven
A God of love to him hath given."

Die when I may, I want it said of me, by those who know me best, that I always plucked a thistle and planted a flower when I thought a flower would grow.

—Abraham Lincoln.

The sign of ripeness in an apple, a peach, is beauty, and the test of character is gentleness and kindness of heart.

—Newell Dwight Hillis.

A man owes his first duty to himself, and that duty is to be gentle in his acts and moderate in his judgments.

—Elbert Hubbard.

"Kind hearts are the gardens,
Kind thoughts are the roots,
Kind words are the blossoms,
Kind deeds are the fruits."

I will speak more kindly and considerately to those whose claims are unrecognized by the society in which I live, than I will to others. I will bow more cordially to those to whom persons of position do not bow at all, and I will try in a thousand pleasant, nameless ways to make them happier. God help me to keep my promise good.

—Frances E. Willard.

Kind hearts are more than coronets,
And simple faith than Norman blood.

—Lord Alfred Tennyson.

No single great deed is comparable for a moment to the multitude of little gentlenesses performed by those who can scatter happiness on every side and strew all life with hope and good cheer.

—Newell D. Hillis.

But deeply this impressed my mind,
Through all his works abroad,
The heart benevolent and kind
The most resembles God.

—Robert Burns.

If I were to be asked what is the great want of English society—to mingle class with class—I would say in a word the want is the want of sympathy.

—Thomas N. Talfourd.

Of all the griefs that harass the distressed,
Sure the most bitter is a scornful jest;
Fate never wounds more deep the generous heart,
Than when a blockhead's insult points the dart.

—Samuel Johnson.

If there be a pleasure on earth which angels cannot enjoy, and which they might almost envy man the possession of, it is the power of relieving distress.

—Lord Francis Bacon.

"A frivolous word, a sharp retort,
A flash from a passing cloud,
Two hearts are scathed to their inmost core,
Are ashes and dust forever more;
Two faces turn to the crowd,
Masked by pride with a life-long lie,
To hide the scars of that agony."

Not war, not pestilence, not famine itself produces for each generation so much misery and unhappiness as is wrought in the aggregate through the accumulated harshness of each generation. Blessed are the happiness-makers.

—Newell D. Hillis.

It is a good thing to be clever, to be able and smart; but it is better to have the qualities that find their expression in the Decalogue and the Golden Rule.

—Theodore Roosevelt.

Died at his home on Sagamore hill. Jan. 6 - 1919
Oyster Bay
Born Oct 27 - 1858

KNOWLEDGE.

When a fellow knows his business, he doesn't have to explain to people that he does. It isn't what a man knows, but what he thinks he knows that he brags about. Big talk means little knowledge.

—George Horace Lorimer.

Real knowledge, like everything else of value, is not to be obtained easily. It must be worked for, studied for, thought for, and, more than all, must be prayed for.

—Thomas Arnold.

A man with knowledge, but without energy, is a house furnished, but not inhabited; a man with energy, but no knowledge, is a house dwelt in, but unfurnished.

—John Sterling.

Certainly it is a glorious fever, that desire to know. And there are few sights in the moral world more sublime than that which many a garret might afford, if Asmodeus would bare the roofs to our survey; viz., a brave, patient, earnest human being, toiling his own arduous way, athwart the iron walls of penury, into the magnificent Infinite, which is luminous with starry souls.

—Edward Bulwer.

"Knowledge is power."

"Ignorance is the curse of God; knowledge the wing wherewith we fly to Heaven."

Human learning, with the blessing of God upon it, introduces us to divine wisdom; and while we study the works of nature, the God of nature will manifest himself to us; since, to a well-tutored mind, "The heavens declare the glory of God, and the firmament showeth his handiwork."

—Bishop Horne.

By reason only can we attain to a correct knowledge of the world and a solution of its great problems. Reason is man's highest gift, the only prerogative that essentially distinguishes him from the lower animals. Nevertheless, it has only reached this high position by the progress of culture and education, by the development of knowledge.

—Ernest Heckel.

Man has been given by God one single instrument to attain knowledge of self and of one's relation to the universe; there is no other, and that one is reason.

—Count Leo Nikolaievitch Tolstoi.

"Better be conceited and know something than be humble in ignorance."

LITTLE THINGS.

Life is made up, not of great sacrifices or duties, but of little things in which smiles and kindness and small obligations, given habitually, are what win and preserve the heart and secure comfort.

—Sir Humphry Davy.

Speak gently! 'tis a little thing,
Dropped in the heart's deep well.
The good, the joy that it may bring
Eternity shall tell.

—John Langford.

Don't object that your duties are so insignificant. They are to be reckoned of infinite significance, and alone important to you. Were it but the perfect regulation of your apartment, the sorting away of your clothes and trinkets, the arranging of your papers; whatever thy hand findeth to do, do it with all thy might, and all thy worth and constancy.

—Thomas Carlyle.

"Ten thousand tedious trifles attended to; ten thousand orders given and disappointments borne, go to the making up of a triumph."

All common things, each day's events,
That with the hour begin and end,
Our pleasures and our discontents,
Are rounds by which we may ascend.

—Henry Wadsworth Longfellow.

The most trifling actions that affect a man's credit are to be regarded. The sound of your hammer at five in the morning, or nine at night, heard by a creditor, makes him easy six months longer; but if he sees you at a billiard table, or hears your voice at a tavern, when you should be at work, he sends for his money the next day.

—Benjamin Franklin.

What we call the little things are merely the causes of great things. They are the beginning, the embryo, and it is the point of departure which, generally speaking, decides the whole future of an existence. One simple black speck may be the beginning of a gangrene, of a storm, of a revolution. From one insignificant misunderstanding, hatred and separation may finally issue. An enormous avalanche begins by the displacement of an atom, and the conflagration of a town by the falling of a match.

—Henri Frederic Amiel.

One small life in God's great plan,
How futile it seems as the ages roll,
Do what it may, or strive how it can,
To alter the sweep of the infinite whole,
A single stitch in an endless web,
A drop in the ocean's flow and ebb;
But the pattern is rent where the stitch is lost,
Or marred where the tangled threads have crossed;
And each life that fails of its true intent
Mars the perfect plan that the Master meant.

—Susan Coolidge.

"There is nothing small in a world where a mud crack swells into an Amazon, and where the stealing of a penny may end on the scaffold."

"We call him strong who stands unmoved,—
Calm as some tempest-beaten rock—
When some great trouble hurls its shock;
We say of him, 'His strength is proved;'
But when the spent storm folds its wings,
How bears he then life's little things?

"We call him great who does some deed
That echo bears from shore to shore—
Does that, and then does nothing more;
Yet would his work earn richer meed,
When brought before the King of Kings,
Were he but great in little things."

Think naught a trifle, though it small appear;
Small sands the mountain, moments make the year,
And trifles, life.

—EDWARD YOUNG.

LOVE.

Because you loved me, I have much achieved;
Had you despised me, then I must have failed;
But knowing that you trusted and believed,
I dared not disappoint, and so prevailed.

—Paul Laurence Dunbar.

Love rules the court, the camp, the grove,
And men below and saints above;
For love is heaven and heaven is love.

—Sir Walter Scott.

While valor's haughty champions wait
Till all their scars are shown,
Love walks unchallenged through the gate,
To sit beside the throne.

—Oliver Wendell Holmes.

If man loves his mind he will, through culture, lead what is germinal and latent forth into full blossom and fruitage. He who loves scholarship will make haste to double the books in his library. He who loves sweetness will double the sweetness of his melody. He who loves friends will double their number and strengthen their affection. He who loves industry will strengthen his toil and lend it influence. Looking toward the home, love fulfils the law of helpfulness. Looking toward the weak and poor, love fulfils the law of service and sympathy. Looking toward a great crisis for humanity, love fulfils the law of martyrdom.

—Newell D Hillis.

The night has a thousand eyes,
The day but one;
Yet the light of a bright world dies
At set of sun.

The mind has a thousand eyes,
The heart but one;
Yet the light of a whole life dies
When love is done.

—Francis William Bourdillon.

Men may die without any opinions, and yet be carried into Abraham's bosom; but if we be without love, what will knowledge avail?

—John Wesley.

O, the toils of life!
How small they seem, when love's resistless tide
Sweeps brightly o'er them! Like the scattered stones
Within a mountain streamlet, they but serve
To strike the hidden music of its flow,
And make its sparkle visible.

—Anna K. Green.

Love is the purification of the heart from self; it strengthens and ennobles the character, gives higher motives and a nobler aim to every action of life, and makes both man and woman strong, noble, and courageous.

—Miss Jewsbury.

Beauty is a great thing, but beauty of garment, house and furniture are tawdry ornaments compared with domestic love. All the elegance in the world will not

make a home; and I would give more for a spoonful of real heart-love than for whole shiploads of furniture and the gorgeousness all the upholsterers in the world can gather.

—Oliver Wendell Holmes.

Ah, how skilful grows the hand
That obeyeth Love's command!
It is the heart, and not the brain,
That to the highest doth attain,
And he who followeth Love's behest
Far excelleth all the rest.

—Henry Wadsworth Longfellow.

Love makes the heart a home of good,
Eternal while the ages roll;
Hate dips a poisoned pen in blood
And writes a wrinkle on the soul.

—Robert Loveman

Some people don't know their eyes are failin' till arter they've fallen in love at firs' sight.

—*Uncle Henry.*

Stronger than steel is the sword of the spirit;
Swifter than arrows the light of the truth is,
Greater than anger is love that subdueth.

—Henry Wadsworth Longfellow.

He prayeth best who loveth best
All things both great and small;
For the dear God, who loveth us,
He made and loveth all.

—Samuel T. Coleridge.

Love contains no complete and lasting happiness save in the transparent atmosphere of perfect sincerity.

—Maurice Maeterlinck.

Let grace and goodness be the principal lodestone of thy affections. For love which hath ends will have an end; whereas that which is founded on true virtue will always continue.

—John Dryden.

It is a beautiful trait of the lover's character that he thinks no evil of the object loved.

—Henry Wadsworth Longfellow.

True love in this differs from gold and clay,
That to divide is not to take away,
Love is like understanding, that grows bright,
Gazing on many truths.

—Percy Bysshe Shelley.

Friendship requires action; love requires not so much proofs as expressions of love. Love demands little else than the power to feel and to requite love.

—*Jean Paul.*

So long as we love, we serve. So long as we are loved by others I would almost say we are indispensable; and no man is useless while he has a friend.

—Robert Louis Stevenson.

LUCK.

There is no more common thought among young people than that foolish one, that by and by something will turn up by which they will suddenly achieve fame or fortune. Things do not turn up in this world, unless somebody turns them up.

—James A. Garfield.

A good character, good habits, and iron industry are impregnable to the assaults of the ill luck that fools are dreaming of. But when I see a tatterdemalion creeping out to a grocery late in the forenoon with his hands stuck into his pockets, the rim of his hat up and the crown knocked in, I know he has had bad luck—for the worst of all luck is to be a sluggard, a knave, or a tippler.

—Joseph Addison.

"Life is too short for us to waste its moments in deploring bad luck; we must go after success, since it will not come to us, and we have no time to spare."

Good luck is the willing handmaid of upright, energetic character and conscientious observance of duty.

—James Russell Lowell.

Diligence is the mother of good luck, and God gives all things to industry.

—Benjamin Franklin.

Luck is ever waiting for something to turn up; labor, with keen eyes and strong will, will turn up something. Luck lies in bed, and wishes the postman would bring him the news of a legacy; labor turns out at six o'clock, and with busy pen or ringing hammer lays the foundation of a competence. Luck whines; labor whistles. Luck relies on chance; labor, on character.

—Richard Cobden.

Luck is your own making. Luck means rising at six in the morning, living on one dollar a day if you make two, minding your own business, and not meddling with other people's. Luck means the hardships and privations which you have not hesitated to endure; the long nights you have devoted to work. Luck means the appointments you have never failed to keep; the trains you have never failed to catch. Luck means trusting in God and your own resources—a religion whose motto is: "Help yourself, and heaven will help you." Luck comes to them who help themselves and know how to wait.

—*Max O'Rell.*

Young men talk of trusting to the spur of the occasion. That trust is vain. Occasions cannot make spurs. If you expect to wear spurs, you must win them. If you wish to use them, you must buckle them to your own heels before you go into the fight.

—James A. Garfield.

"When the other fellow gets rich, it's luck,
Just blundering luck that brings him gains;
But when *we* win it's a case of pluck,
With intelligent effort and lots of brains."

MENTAL ATTITUDE.

Whenever you go out of doors, draw the chin in, carry the crown of the head high, and fill the lungs to the utmost; drink in the sunshine; greet your friends with a smile, and put soul into every hand-clasp.

Do not fear being misunderstood, and never waste a minute thinking about your enemies. Try to fix firmly in your mind what you would like to do, and then without violence of direction you will move straight to the goal.

Keep your mind on the great and splendid things you would like to do; and then, as the days go gliding by, you will find yourself unconsciously seizing upon the opportunities that are required for the fulfilment of your desire, just as the coral insect takes from the running tide the elements it needs. Picture in your mind the able, earnest, useful person you desire to be, and the thought you hold is hourly transforming you into that particular individual.

Thought is supreme. Preserve a right mental attitude —the attitude of courage, frankness, and good cheer. To think rightly is to create. All things come through desire, and every sincere prayer is answered. We become like that on which our hearts are fixed.

Carry your chin in and the crown of your head high. We are gods in the chrysalis.

—ELBERT HUBBARD.

Some murmur when their sky is clear,
And wholly bright in view,
If one small speck of dark appear
In their great heaven of blue;
And some with thankful love are filled
If but one streak of light,
One ray of God's good mercy, gild
The darkness of their night.

—R. C. FRENCH.

One takes good care of his sword, that it be not bent nor rusted; with greater reason should he give heed to his thought.

—CHARLES WAGNER.

After all, the kind of world one carries about in himself is the important thing, and the world outside takes all its grace, color, and value from that.

—JAMES RUSSELL LOWELL.

"It is only people that have lost their own self-respect who imagine that others are slighting and endeavoring to injure them."

"In ourselves the sunshine dwells,
From ourselves the music swells,
By ourselves our life is fed
With sweet or bitter daily bread."

The situation that has not its duty, its ideal, was never yet occupied by man. Yes, here in this poor, miserable, hampered, despicable Actual, wherein thou now, even now standest, here or nowhere is thy ideal: work it out therefrom; and working, believe, live, be free. Fool!

the ideal is in thyself; the impediment, too, is in thyself. Thy condition is but stuff thou art to shape that same ideal out of; what matters it whether such stuff be of this sort or that, so the form thou give be heroic, be poetic?

—Thomas Carlyle.

When one knows that certain food is dangerous to health, he does not eat it; and when a certain fashion of thinking robs us of confidence, cheerfulness, and strength, we should reject that, certain not only that it is a nutriment noxious to the mind, but also that it is false.

—*The Simple Life.*

Good will to others is constructive thought. It helps build us up. It is good for your body. It makes your blood purer, your muscles stronger, and your whole form more symmetrical in shape. It is the real elixir of life. The more of such thought you attract to you, the more life you will have.

—Prentice Mulford.

It is not that the acts or work exhaust; it is the mental condition they are continually in, that makes so many old and haggard at forty.

—Prentice Mulford.

Right thinking is the foundation of right living. To live the highest life of which we, as human beings, are capable, we must firmly believe and live up to our belief, that we can, should, and must resolutely master our thoughts as well as our actions, and that we must control the mental pictures in which we indulge, as much as the words which issue from our lips. "As a man thinketh

in his heart, so is he." Thoughts generate feeling. When discouraged and depressed lift up your chest, take an attitude of courage, and speak these words several times, slowly and earnestly,—"faith,—hope,—courage." When sensitive over ill-treatment, take the correct physical attitude, and say, several times, slowly and earnestly,—"love,—patience,—forgiveness," and see if you don't feel better.

—H. F. WESTFORD.

The point of aim for our vigilance to hold in view is to dwell upon the brightest parts in every prospect, to call off the thoughts when running upon disagreeable objects, and strive to be pleased with the present circumstances.

—TUCKER.

Joy is not in things, it is in us.

—CHARLES WAGNER.

Man is so made that, by dint of telling him he is a fool, he believes it; and by dint of telling himself so, he makes himself believe it.

—PASCAL.

So nigh is grandeur to our dust,
So near is God to man;
When duty whispers low, "*Thou must,*"
The youth replies, "*I can.*"

—RALPH WALDO EMERSON.

The man who succeeds must always in mind or imagination live, move, think, and act as if he had gained that success, or he never will gain it.

—PRENTICE MULFORD.

"This power of 'good spirits' is a matter of high moment to the sick and weakly. To the former it may mean ability to survive; to the latter, the possibility of outliving, or living in spite of a disease. It is, therefore, of the greatest importance to cultivate the highest and most buoyant frame of mind which the conditions will admit. The same energy which takes the form of mental activity is vital to the work of the organism. Mental influences affect the system, and a joyous spirit not only relieves pain, but increases the momentum of life in the body."

Alas! If the principles of contentment are not within us,—the height of station and worldly grandeur will as soon add a cubit to man's stature as to his happiness.

—Laurence Sterne.

There is this difference between happiness and wisdom: he that thinks himself the happiest man really is so; but he that thinks himself the wisest is generally the greatest fool.

—C. C. Colton.

OPPORTUNITY.

"What we call a turning-point is simply an occásion which sums up and brings to a result previous training. Accidental circumstances are nothing except to men who have been trained to take advantage of them."

Unspeakably precious are these strategic hours of opportunity. God sends them; divineness is in them; they cleanse and fertilize the soul; they are like the overflowing Nile. Men should watch for them and lay out the life-course for a long voyage and a distant harbor.

—Newell D. Hillis.

"There was a man who dreamed one day
Of great things that he meant to do;
But idly in the sunshine lay
The while he dreamed; and never knew
What proud bright shape was drawing nigh,
Or listened to its thrilling cry,
Arise, arise, and follow me,
And make your dream reality!
Until it passed away again,
And passing, smote the dreamer's brain
With sudden sense of loss and pain."

To recognize opportunity when it comes, to make the highest use of it when it is not to be recognized at the moment, involves constant enrichment and education of the whole nature.

—Hamilton Wright Mabie.

Gather ye roselands while ye may,
Old time is still a-flying,
And this same flower that smiles to-day,
To-morrow will be dying.

—Robert Herrick.

There is a tide in the affairs of men,
Which, taken at the flood, leads on to fortune:
Omitted, all the voyage of their life
Is bound in shallows and in miseries.

—William Shakespeare.

"Success depends not so much upon the opportunity without as upon the determination within, but a union of the two is what brings results."

Master of human destiny am I!
Fame, love and fortune on my footsteps wait.
Cities and fields I walk; I penetrate
Deserts and seas remote, and passing by
Hovel and mart and palace, soon or late
I knock unbidden once at every gate!
If sleeping, wake; if feasting, rise before
I turn away. It is the hour of fate,
And they who follow me reach every state
Mortals desire, and conquer every foe
Save death: but those who doubt or hesitate,
Condemned to failure, penury and woe,
Seek me in vain and uselessly implore;
I answer not, and I return no more.

—John J. Ingalls.

Vigilance in watching opportunity; tact and daring in seizing upon opportunity; force and persistence in crowding opportunity to its utmost of possible achievement—these are the martial virtues which must command success.

—William Mathews.

"Life is full of golden opportunities for doing what we do not want to do."

With five chances on each hand and one unwavering aim, no boy, however poor, need despair. There is bread and success for every youth under the American flag, who has energy and ability to seize his opportunity.

—Orison Swett Marden.

Yesterday's successes belong to yesterday with all yesterday's defeats and sorrows. The day is *Here*. The time is *Now*.

—Elbert Hubbard.

When we look backward through long years of life, lost opportunities rise before us like mocking fiends crying, "Too late, too late; nevermore, nevermore;" but the wise heed no voice that bids them lose heart. They look ever forward, they press toward the mark, knowing that the present moment is the only opportunity.

—John Lancaster Spalding.

PERSONALITY.

Who has more soul than I masters me, though he should not raise his finger. Who has less, I rule with like facility.

—Ralph Waldo Emerson.

Blessed are they who have the gift of making friends, for it is one of God's best gifts. It involves many things, but, above all, the power of going out of one's self, and appreciating whatever is noble and loving in another.

—Thomas Hughes.

Although men are accused for not knowing their own weakness, yet perhaps few know their own strength. It is in men as in soils, where sometimes there is a vein of gold which the owner knows not of.

—Dean Swift.

Had we tests fine enough, we would doubtless find each man's personality the centre of outreaching influence. He himself may be utterly unconscious of this exhalation of moral forces, as he is of the contagion of diseases from his body. But if light is in him he shines; if darkness rules he shades; if his heart glows with love he warms; if frozen with selfishness he chills; if corrupt he poisons; if pure-hearted he cleanses.

—Newell D. Hillis.

You are never quite conscious of how many disagreeable lodgers there are in that many-chambered mansion you call yourself, until anger or envy or hate knocks at

the door, and presto! out come trooping a lot of unhappy creatures—rancor, and uncharitableness, and suspicion, and all unkindness—a perfect army of enemies to peace and happiness.

—Helen Watterson Moody.

Your poverty of books, of education, of reading, of travel, of experience, of sympathy, of tolerance; your wealth of thought, of splendid discipline; your fine training; your righteousness and mellowness of heart and sweetness of disposition; your bank deposit of cheerfulness, of helpfulness, and of inspiration, will be immediately apparent to every person you converse with.

—Orison Swett Marden.

The man who neglects his dress will find a corresponding negligence of address. Customs change, but whatever may have been the vogue during the days of our forefathers, it is certain that no man in our twentieth century can sacrifice his future by failing to consider his clothes.

—C. M. Connolly.

Man should remember that the chief value of prosperity is in its capitalization of personality, and the rendering of others sensitive to example and precept.

—Newell D. Hillis.

Every sentence of the great writer is like an autograph. If Milton had endorsed a bill of exchange with half a dozen blank-verse lines, it would be as good as his name, and would be accepted as good evidence in court.

—Alexander Smith.

POETRY.

Poetry has been to me its own exceeding great reward: it has given me the habit of wishing to discover the good and beautiful in all that meets and surrounds me.

—Samuel Taylor Coleridge.

It is indeed the gift of poetry to hallow every place in which it moves; to breathe round nature an odor more exquisite than the perfume of the rose, and to shed over it a tint more magical than the blush of morning.

—Washington Irving.

Poetry is simply the most beautiful, impressive, and widely effective mode of saying things, and hence its importance.

—Matthew Arnold.

Poetry is that art which selects and arranges the symbols of thought in such a manner as to excite it the most powerfully and delightfully.

—William Cullen Bryant.

"Whatever your occupation may be, and however crowded your hours with affairs, do not fail to secure at least a few minutes every day for refreshment of your inner life with a bit of poetry."

PREPARATION.

"Riches and honor all men desire; poverty and distress all dislike. You can be fitted for the one or descend to the other."

No man can do anything in art unless he has intuitions; but between whiles he must work hard in collecting the materials out of which intuitions are made.

—GEORGE INNESS.

Now is the time to get ready. When the storm bursts there will be no time to set the masts or hand the rudder. Opportunities are sure to come which we shall most earnestly wish to employ to the utmost. Our actual use of them, however, will depend not on what we wish, but on what we are.

—FOSS.

"I would not have you cross a river without a boat, or attack a tiger unarmed; nor can you win the battle of life without weapons."

Fit, square, polish thyself. Thy turn will come. Thou wilt not lie in the way. The builders will have need of thee. The wall has more need of thee than thou hast of the wall.

—RICHARD C. FRENCH.

"The stone that is fit for the wall does not long lie in the ditch."

It is said that the Duke of Wellington, when once looking at the boys engaged in their sports in the playground at Eaton, made the remark, "It was there that the battle of Waterloo was won!"

—Samuel Smiles.

"The skilful actor calculates his effects beforehand. He never improvises a burst of passion or an explosion of grief. Everything he does is the result of pre-arrangement and forethought. The agony that appears instantaneous, the joy that seems to gush forth involuntarily, the tone of the voice, the gesture, the looks which pass for sudden inspiration, have been rehearsed a hundred times."

We must be prepared for unexpected crises, for incredible emergencies, remembering that, as the French proverb has it, nothing is sure to happen but the unforeseen. Above all, we must not cheat ourselves with the delusion that, if we have failed to organize a sufficient force at the outset, we can impress men on the line of march, or forage for supplies as we go along.

—William Mathews.

A man cannot learn his profession without constant study to prepare for it, especially for the higher ranks, because he then wants the knowledge and experience of others, improved by his own. But when in a post of responsibility, he has no time to read; and if he come to such a post with an empty skull, it is too late to fill it, and he makes no figure. Thus many persons fail to distinguish themselves, and say they are unfortunate, which is untrue; their own previous idleness unfitted them to

profit from fortune. The smith who has to look for his hammer when the iron is red, strikes too late; the hammer should be lifted to fall like a thunderbolt while the white heat is in the metal.

—Lord Napier.

"Get thy spindle and distaff ready, and God will send the flax."

Prepare yourself for the world as the athletes used to do for their exercises; oil your mind and your manners to give them the necessary suppleness and flexibility; strength alone will not do.

—Lord Chesterfield.

No young man can hope to do anything above the commonplace who has not made his life a reservoir of power on which he can constantly draw, which will never fail him in any emergency.

—Orison Swett Marden.

"If I were twenty and had but ten years to live, I would spend the first nine accumulating knowledge and getting ready for the tenth."

PROGRESS.

Build thee more stately mansions, O my soul,
As the swift seasons roll!
Leave thy low-vaulted past!
Let each new temple, nobler than the last,
Shut thee from heaven with a dome more vast,
Till thou at length art free;
Leaving thine outgrown shell by life's unresting sea.

—Oliver Wendell Holmes.

Wide horizons tend to enlarge the mind; limited horizons, on the contrary, circumscribe it. Stagnant water is not inclined to flow; the wind, instead of rousing it to life, simply irritates it. It is the hatred of narrow minds for liberal ideas that fetters the march of progress.

—Victor Hugo.

It is a very poor ideal that one ever fully realizes, and it is a great misfortune for one to overtake his ideal, for if he does his progress stops.

—William Jennings Bryan.

A century ago men would listen to speeches and sermons—to divisions and subdivisions—that now would be regarded as utterly intolerable. As the human body is whisked through space at the rate of a mile a minute, so the human mind travels with an equally accelerated pace. Mental operations are on straight lines, and are

far more rapid than they once were. The public audience now craves a short method, a distinct sharp statement, and a rapid and accelerating movement upon the part of its teachers.

—Shedd.

We are born to grow—this is the word which religion, philosophy, literature, and art ceaselessly utter; and we can grow only by keeping ourselves in vital communion with the world within and without us.

—John Lancaster Spalding.

Every man who opens up a road in the wilderness; every engineer throwing a bridge over icy rivers for weary travellers; every builder rearing abodes of peace, happiness, and refinement for his generation; every smith forging honest plates that hold great ships in time of storm; every patriot that redeems his land with blood; every martyr forgotten and dying in his dungeon that freedom might never perish; every teacher and discoverer who has gone into lands of fever and miasma to carry liberty, intelligence, and religion to the ignorant, still walks among men, working for society, and is unconsciously immortal.

—Newell Dwight Hillis.

The period of greenness is the period of growth. When we cease to be green and are entirely ripe we are ready for decay.

—William Jennings Bryan.

PROMPTNESS.

When President Washington dined at four, new members of Congress invited to dine at the White House would sometimes arrive late, and be mortified to find the President eating. "My cook," Washington would say, "never asks if the visitors have arrived, but if the hour has arrived."

—Orison Swett Marden.

We are all so indolent by nature and by habit that we feel it a luxury to find a man of real undeviating punctuality. We love to lean upon such a man, and we are willing to purchase such a staff at almost any price. It shows, at least, that he has conquered himself.

—John Todd.

Oh, how I do appreciate a boy who is always on time! How quickly you learn to depend on him, and how soon you find yourself entrusting him with weightier matters! The boy who has acquired a reputation for punctuality has made the first contribution to the capital that in after years makes his success a certainty.

—H. C. Brown.

There is one thing that is almost as sacred as the marriage relation—that is an appointment. A man who fails to meet his appointment, unless he has a good reason, is practically a liar, and the world treats him as such.

—Orison Swett Marden.

Promptness is a grand leader, while Procrastination limps behind. Today is master of the situation; Tomorrow is an impostor, who is almost sure to bring Failure with him.

—James Thomas Field.

The greatest praise that can be given to the member of any association is in these terms: This is a man who always does what is required of him and who always appears at the hour when he is expected to appear.

—Stuart Blackie.

"Promptness takes the drudgery out of an occupation."

I owe all my success in life to having been always a quarter of an hour before time.

—Lord Nelson.

There is no man living who might not be a punctual man; and yet there are few who are so, to anything like the degree to which they ought to attain. It is not so easy to be a prompt, punctual character; but it is a trait of inestimable value to yourself and to the world.

—John Todd.

Napoleon once invited his marshals to dine with him, but, as they did not arrive at the moment appointed, he was rising from the table, "Gentlemen," said he, "it is now past dinner, and we will immediately proceed to business."

—Orison Swett Marden.

When a regiment is under march, the rear is often thrown into confusion because the front does not move steadily and without interruption. It is the same thing

with business. If that which is first in hand be not instantly, steadily, and regularly dispatched, other things accumulate behind, till affairs begin to press all at once, and no human brain can stand the confusion.

—Sir Walter Scott.

Nothing commends a young man so much to his employers as accuracy and punctuality in the conduct of business.

—Stuart Blackie.

The energy wasted in postponing until to-morrow a duty of to-day will often do the work.

—Orison Swett Marden.

Stand not upon the order of your going, but go at once.

—William Shakespeare.

Napoleon was the most effective man in modern times. The secret of his character was, that while his plans were more vast, more various, more difficult, than those of other men, he had the talent to fill them up with perfect promptness.

—Horace Bushnell.

Do not belong to the throng of young men who forget when they have something depending upon them, and then plead forgetfulness as an excuse. A boy who has a message to convey, or a letter to mail, or a sum of money to take to the bank, or a telegram to deliver, should be as steady and swift and faithful as Time himself—Old Time, that through the centuries has never slackened his pace nor lost a day from the calendar.

—Margaret E. Sangster.

PURPOSE.

Let a man have but an aim, a purpose, and opportunities to attain his end shall start forth like buds at the kiss of spring.

—John Lancaster Spalding.

Set yourself earnestly to see what you were made to do, and then set yourself earnestly to do it; and the loftier your purpose is the more sure you will be to make the world richer with every enrichment of yourself.

—Phillips Brooks.

There is no road to success but through a clear, strong purpose. A purpose underlies character, culture, position, attainment of whatever sort.

—T. T. Munger.

The important thing in life is to have a great aim, and to possess aptitude and the perseverance to attain it.

—Johann Wolfgang von Goethe.

Nothing can take the place of an all-absorbing purpose. Education will not, genius will not, talent will not, industry will not, will-power will not. The purposeless life must ever be a failure.

—Orison Swett Marden.

A strong, defiant purpose is many-handed, and lays hold of whatever is near that can serve it; it has a magnetic power that draws to itself whatever is kindred.

—T. T. Munger.

"The wind never blows fair for that sailor who knows not to what port he is bound."

As men in a crowd instinctively make room for one who would force his way through it, so mankind makes way for one who rushes toward an object beyond them.

—Timothy Dwight.

"To lift men up, this mine aim,—
Away with pomp and pride and fame,—
Through light and darkness, fire and flame,
To lift them up."

In the long run a man becomes what he purposes, and gains for himself what he really desires.

—Hamilton Wright Mabie.

The important thing is to have an aim and to pursue it with perseverance. What is the aim the wise should propose to themselves? Not getting and possessing, but becoming and being. Man is not only more than anything that can belong to him; he is greater than planets and solar systems.

—John Lancaster Spalding.

The world pushes a man the way he makes up his mind to go. If going up, they push him up; if going down, they push him down—gravitation, however, making the speed greater on the decline.

—G. F. Train.

What an immense power over life is the power of possessing distinct aims. The voice, the dress, the look, the very motions of the person define and alter when he or she begins to love for a reason. I fancy that I can select

in a crowded street the busy, blessed women who support themselves. They carry themselves with an air of conscious self-respect and self-content which a shabby alpaca cannot hide nor a bonnet of silk enhance, nor even sickness nor exhaustion quite drag out.

—Elizabeth Stuart Phelps.

There is no action so slight nor so mean but it may be done to a great purpose, and ennobled therefore; nor is any purpose so great but that slight actions may help it, and may be so done as to help it much, most especially that chief of all purposes, the pleasing of God.

—John Ruskin.

If a man measures life by what others do for him, he is apt to be disappointed; but if he measures life by what he does for others, there is no time for despair.

—William Jennings Bryan.

Live for something, have a purpose,
And that purpose keep in view;
Drifting like a helpless vessel,
Thou canst ne'er to life be true;
Half the wrecks that strew life's ocean,
If some star had been their guide,
Might have long been riding safely,—
But they drifted with the tide.

—Robert Whitaker.

But try. I urge,—that trying shall suffice; the aim, if reached or not, makes great the life.

—Robert Browning.

SELF-CONTROL.

Who conquers self—he is a hero born;
His name may die, forgotten by his peers,
But yet the seed he sowed in care and tears
Shall bear rich harvests through immortal years.

—F. A. Shaw.

"Serenity of mind comes easy to some, and hard to others. It can be taught and learned. We ought to have teachers who are able to educate us in this department of our natures quite as much as in music or art. Think of a school or classes for training men and women to carry themselves serenely amid all the trials that beset them!"

"Too often he who is impatient to become his own master, when the outward checks are removed, becomes his own slave."

Real glory springs from the conquest of ourselves; and without that, the conqueror is naught but the veriest slave.

—James Thomson.

Self-control, I say, is the root virtue of all virtues. It is at the very centre of character.

—Henry Churchill King.

And as there is no struggle so severe and exacting as that which a man has to make with himself, so there is

no victory so noble as that which a man wins over himself; for the fact of struggle carries with it the possibility of victory.

—William Mathews.

Man is not born to solve the problem of the universe, but to find out what he has to do and to restrain himself within the limits of his power of comprehension.

—Goethe.

I think the first virtue is to restrain the tongue; he approaches nearest to the gods who knows how to be silent, even though he is in the right.

—Marcus Porcius Cato.

Endure all you can before putting any of your audience to shame.

—John B. Gough.

If any man offend not in word, the same is a perfect man, and able also to bridle the whole body.

—*Bible.*

The most important attribute of man as a moral being is the faculty of self-control.

—Herbert Spencer.

I was once very shy, but it was not long before I made two very useful discoveries: first, that all mankind were not solely employed in observing me; and next, that shamming was not of any use; that the world was very clear-sighted, and soon estimated a man at his just value. This cured me.

—Sydney Smith.

Who then is free? The wise, who well maintains
An empire o'er himself; whom neither chains,
Nor want, nor death, with slavish fear inspire;
Who boldly answers to his warm desire;
Who can ambition's vainest gifts despise;
Firm in himself, who on himself relies;
Polished and round, who runs his proper course,
And breaks misfortune with superior force.

—HORACE.

Half the sorrows of women would be averted if they could repress the speech they know to be useless—nay, the speech they have resolved not to utter.

—GEORGE ELIOT.

Chain up the unruly legion of thy breast;
Lead thine own captivity captive, and be Caesar within thyself.

—THOMAS BROWNE.

Reader, attend—whether thy soul
Soars fancy's flights above the pole,
Or darkly grubs this earthly hole
In low pursuit;
Know, prudent, cautious self-control
Is wisdom's root.

—ROBERT BURNS.

True mastery is compact of supreme qualities. It is heroism; it is culture; it is intelligence; it is endurance; it is unconquerable will!

—JAMES THOMAS FIELDS.

SELF-RELIANCE.

In all ages man has been stimulated to sowing by the certainty of reaping. Tomorrow's sheaves and shoutings support today's tearful sowing. CERTAINTY OF VICTORY WINS BATTLES BEFORE THEY ARE FOUGHT. Armed with confidence patriots have beaten down stone castles with the naked fists. Uncertainty makes the heart sick, takes nerve out of the arm, and tension out of thought.

—NEWELL DWIGHT HILLIS.

Vanity, the right vanity is a virtue, and it should be fostered and not frowned upon. Vanity comes often to be as the sail to the boat; and gives motion to the hull beneath that would make no voyage without it. Wanting vanity, Columbus would have found no America; Caesar would have crossed no Rubicon; Napoleon would have begun, not ended, with Waterloo.

—ALFRED HENRY LEWIS.

Deep-seated confidence is the mysterious spring that sets in motion the energy within us. By it man lives, much more than by the bread he eats.

—*The Simple Life.*

"Confidence is conqueror of men; victorious both over them and in them, the iron will of one stout heart shall make a thousand quail; a feeble dwarf, dauntlessly resolved, will turn the tide of battle, and rally to a nobler strife the giants that have fled."

"Monsieur," said Mirabeau's secretary to him one day, "What you require is impossible." "Impossible," cried Mirabeau, starting from his chair. "Never name to me again that blockhead of a word."

—James Thomas Fields.

Confidence imparts a wonderful inspiration to its possessor.

—John Milton.

Remember that every man at times stumbles and must be helped up; if he's down, you cannot carry him. The only way in which any man can be helped permanently is to help himself.

—Theodore Roosevelt.

Boast not the titles of your ancestor,
Brave youths! they're their possessions, none of yours;
When your own virtues equall'd have their names,
'Twill be but fair to lean upon their fames,
For they are strong supporters; but till then
The greatest are but growing gentlemen.

—Dr. Samuel Johnson.

Courage, moreover, is the presage of success; to believe in one's self and one's power is always half the battle.

—William J. Tilley.

To think we are able is almost to be so; to determine upon attainment is frequently attainment itself. Thus earnest resolution has often seemed to have about it a savor of Omnipotence.

—Samuel Smiles.

The direst curse that can befall a young man is to be the recipient of charity; to lean, while his character is forming, on others for support. Help from within always strengthens, but help from without invariably enfeebles, its recipient.

—William Mathews.

My own experience of life has taught me that much and frequently as the faults of self-confidence and self-conceit are denounced by our teachers, they are faults far less widely diffused and far less dangerous in their tendency than a timid self-distrust and a craven self-depreciation.

—Sir James Stephen.

Rob genius of its confidence, of its lofty self-esteem, and you clip the wings of the eagle; you take from it the power to soar, the hardihood which was content to brave the thunder cloud and build its eyrie on the rock, for the proud triumph of rising above its kind, and contemplating with a closer eye the majesty of heaven.

—Edward Bulwer.

Each individual is his own pilot. Whether he steers his bark on the rocks of disaster, or in the end safely rides in a haven of competence and happiness, depends upon himself alone.

—Erastus Wiman.

Humility is the part of wisdom, and is most becoming in men. But let no one discourage self-reliance; it is, of all, the greatest quality of true manliness.

—Louis Kossuth.

Self-reliance is a grand element of character. It has won Olympic crowns, Isthmian laurels; it confers kinship with men who have vindicated their divine right to be held in the world's memory.

—Michael Reynolds.

"Never forget that others will depend upon you, and that you cannot depend upon them."

We accompany the youth with sympathy and manifold old sayings of the wise to the gate of the arena, but it is certain that not by strength of ours, nor by the old sayings, but only on strength of his own, unknown to us or to any, he must stand or fall.

—Ralph Waldo Emerson.

It is not in our stars,
But in ourselves, that we are underlings.

—William Shakespeare.

Every intricate problem solved by the pupil unaided is a true victory over himself, and inspires confidence for new conquests. On the other hand, the student of cyclopædias and notes and handbooks and keys never knows anything positively, and, thrown upon his own resources, is utterly helpless. He can never go without his crutches.

—William Mathews.

No matter how often defeated,
Believe in a victory still;
Let your honest work be repeated—
You can earn a reward, and you will.

—George Bancroft Griffith.

The man without self-confidence and an iron will is the plaything of chance, the puppet of his environment, the slave of circumstance. With these he is king, ever master of the situation.

—*Success.*

Why should we ever go abroad, even across the way, to ask a neighbor's advice? There is a nearer neighbor within us, incessantly telling us how we should behave. But we wait for the neighbor without to tell us of some false, easier way.

—Henry Thoreau.

In battle or business, whatever the game,
In law or in love, it's ever the same;
In your struggle for power or scramble for pelf,
Let this be your motto: "Rely on yourself."

—John G. Saxe.

A tree must be rooted in the soil before it can bear flowers or fruit. A man must learn to stand upright upon his own feet, to respect himself, to be independent of charity or accident. It is on this basis only that any superstructure of intellectual cultivation worth having can possibly be built.

James Anthony Froude.

"Those who have accomplished great things in the world have been, as a rule, bold, aggressive, and self-confident."

"It is only as a man puts off from himself all external support and stands alone that I see him to be strong and to prevail."

SUCCESS.

Muscle is the cheapest commodity on the market—one dollar and a half per day. Brains the most expensive—$75,000 a year to the president of the Rock Island Railroad. President Loree once worked for $1.50 per day, but he made up his mind to put brains instead of muscle on the market. He could get so much more for it. The difference in men is the thing they offer the world. Brains with character come high; brains without character, medium; character without brains is not in demand. Muscle and character get listed low; muscle without good character is a drug on the market. Now what are you selling, Mr. Reader? Are you offering your best, your next best, or your worst?

Are you really wanted on your job, or suffered to stay? Could the business get on just as well without you? Would your resignation make a hole in the concern hard to fill or are twenty men ready to fill it just as well as you can? If you are striving to be just the "average" fellow, you can do it without the aid of our evening classes. If you are ambitious to reach the top, we can give you a long boost.

—G. K. SHURTLEFF, in *Cleveland's Young Men.*

Never does a young man so completely hold within his grasp his fortune and destiny as when he first ventures alone upon the great battlefield of life.

—RUSSELL H. CONWELL.

One who has not learned to do a disagreeable duty with the same thoroughness and care he would bestow on the pleasantest work he can think of, has not mastered the alphabet of success.

—*Faith and Works.*

Put your strength into the doing of your work, and the question of stability and success will settle itself.

—William Mathews.

I thank God I was not made a dexterous manipulator, for the most important of my discoveries have been suggested to me by failure.

—Sir Humphry Davy.

Yet to this thought I hold with firm persistence;
The last result of wisdom stamps it true;
He only earns his freedom and existence
Who daily conquers them anew.

—Goethe.

There is always a best way of doing everything, if it be but to boil an egg. Manners are the happy ways of doing things: each, once a stroke of genius or of love, now repeated and hardened into usage. They form at last a rich varnish with which the routine of life is washed, and its details adorned. If they are superficial, so are the dew-drops which give such a depth to the morning meadows.

—Ralph Waldo Emerson.

Were a star quenched on high,
For ages would its light,
Still travelling downward through the sky,
Shine on our mortal sight.

So when a great man dies,
For years beyond our ken,
The light he leaves behind him lies
Upon the paths of men.

—Henry Wadsworth Longfellow.

If you would create something, you must be something.

—Goethe.

There is but one way I know of conversing safely with all men; that is, not by concealing what we say or do, but by saying or doing nothing that deserves to be concealed.

—Alexander Pope.

Up, then, with a heroic spirit, and gird yourself for mortal conflict with the great Apollyon who bestrides your pathway! If he has subdued thousands, thousands have also subdued him, and you too may be his conqueror!

—Henry A. Wise.

Success is reached by being active, awake, ahead of the crowd, by aiming *high*, pushing ahead, honestly, diligently, patiently; by climbing, digging, *saving;* by forgetting the past, using the present, trusting in the future; by honoring God, having a purpose, fainting not, determining to win, and striving to the end.

—Russell H. Conwell.

There is only one real failure in life possible; and that is, not to be true to the best one knows.

—Canon Farrar.

The difference between theory and practice has kept many a man from succeeding in life.

—*Selected.*

Fail—yet rejoice; because no less
The failure which makes thy distress
May teach another full success.
It may be that, in some great need,
Thy life's poor fragments are decreed
To help build up a lofty deed.

—Adelaide A. Procter.

"Why," asked Mirabeau, "should we call ourselves men, unless it be to succeed in everything everywhere?"

"Do not begin life fancying that such a fine young fellow as you are, one so spruce, so handsome, so well dressed, so accomplished in various ways, deserves a high place. Do not flatter yourself that life owes you more than it owes anybody else. It owes you, in common with all others, just as much fruit as climbing you can bring down. It owes you a chance to be something. It will give you that and nothing more."

Take this for your motto at the commencement of the journey; that the difference of going just right or a little wrong will be the difference of finding yourself in good quarters or in a miserable bog or slough at the end of it.

—Amos A. Lawrence.

"Our strength is measured by our plastic power. From the same materials one man builds palaces, another hovels; one warehouses, another villas; bricks

and mortar are bricks and mortar until the architect makes them something else. Thus it is that in the same family, in the same circumstances, one man rears a stately edifice while his brother, vacillating and incompetent, lives forever amid ruins; the block of granite which was an obstacle in the pathway of the weak, becomes a stepping-stone in the pathway of the resolute."

True success in politics or in business lies not in the gaining of authority, but in the use of authority as leaders possessed of a wide vision and foresight in the concern of those who look to you for guidance.

—Arthur Twining Hadley.

The nerve that never relaxes, the eye that never blanches, the thought that never wanders,—these are the masters of victory.

—Edmund Burke.

In business, three things are necessary—knowledge, temper, and time.

—Owen Feltham.

Fail! Fail!

In the lexicon of youth which fate reserves
For a bright manhood, there is no such word as *fail*.

—Bulwer Lytton.

Perception and action; a quick eye and clear vision; a vigorous right arm and a deft hand—these are the masters of success in any and in every pursuit.

—Orison Swett Marden.

Success in life consists in the proper and harmonious development of those faculties which God has given us.

We have faculties more important to our welfare than that of making money—faculties more conducive to our happiness and our health of body and soul. There are higher and better modes of activity than those which are exhibited in multiplying dollars. Men can leave to their children a better patrimony than money; they can leave them the worth of a good example, good habits, a religious faith, a true estimate of the desirable things of life; resources of mind and a heart that will shed sunshine upon adversity, and give a grace to prosperous fortune.

—OSBORNE.

He that hath a trade hath an estate; and he that hath a calling hath a place of profit and honor. A ploughman on his legs is higher than a gentleman on his knees.

—BENJAMIN FRANKLIN.

If we would see the color of our future, we must look for it in our present; if we would gaze on the star of our destiny, we must look for it in our hearts.

—CANON FARRAR.

There is hardly a poet, artist, philosopher, or man of science mentioned in the history of the human intellect whose genius was not opposed by parents, guardians, or teachers. In these cases Nature seems to have triumphed by direct interposition; to have insisted on her darlings having their rights, and encouraged disobedience, secrecy, falsehood, even flight from home and occasional vagabondism, rather than the world should lose what it cost her so much pains to produce.

—E. P. WHIPPLE.

It is not what one can get out of work, but what he may put in, that is the test of success.

—Lillian Whiting.

I tell you, my friends, the really fortunate young man today, although he may not know it, is he who has good health, honest principles, a determination to succeed, lives in a small city and is content to stay there. He will find plenty of opportunities he may achieve. No town is too small for any success, any more than nothing is too small to be thoroughly done. A small thing is a pin, for example; but yet it takes seven men to make a perfect pin.

—Edward Bok.

Let the man who has to make his fortune remember this maxim: Attacking is the only secret. Dare, and the world always yields; or, if it beat you sometimes, dare it again and it will succumb.

—William Makepeace Thackeray.

Intellect and industry are never incompatible. There is more wisdom, and will be more benefit in combining them than scholars like to believe, or than the common world imagines. Life has time enough for both, and its happiness will be increased by the union.

—Sharon Turner.

There are men who fail of mastery in the world from too low an estimate of human nature, and there are others who slip up on the way to eminence from too great a reverence for upper-standing, and too little for understanding. Such men would, if possible, make a close corporation of the air of heaven and only sell stock

to people who have an income of not less than $50,000 a year. "Despise nothing, my son!" was the advice a wise mother gave to her boy when he went forth into the untried world to seek his fortune, and that boy grew up into Sir Walter Scott.

—James Thomas Fields.

It is the man, not the place that counts. The magnet of worth is the drawing power in business. It is what you are, not where you are. If a young man has the right stuff in him, he need not fear where he lives or does his business. Many a large man has expanded in a small place. The idea that a small place retards a man's progress is pure nonsense. If the community does not offer facilities for a growing business, they can be brought to it. Proper force can do anything. All that is needed is right direction. The vast majority of people are like sheep; they follow a leader.

—Edward Bok.

It is the gift of plodding. It is not a popular axiom just now when all the world is in a mad rush; but success comes from plodding. The young man who determines, above all things else, to become rich, and who closes his eyes to everything but the almighty dollar, who stops at nothing, and spares no time or pains in the effort for wealth, but who, at the end of his life, can write his check for a million dollars, no doubt considers that he has won success. The scholar who burns the midnight oil, who turns deaf ears to the siren voice of pleasure and buries himself in his books, succeeds in winning knowledge. The statesman who bends every

energy toward mastering statecraft is successful in becoming the great leader of his party. They all succeed, and why? Because they have possessed the gift of plodding.

—Sir Wilfred Laurier.

"An achievement to be proud of is that which carries immortality with it. No success is worthy the name which does not include character development. If a career has not an upward as well as an onward tendency, if a man has groveled in the mire, he is a failure, though he have millions. That only is real success which aspires, which looks up, and which helps to look up as well."

We are told that it is lesson after lesson with the scholar, blow after blow with the laborer, crop after crop with the farmer, picture after picture with the painter, that secures what all so much desire—Success.

—Orison Swett Marden.

I remember when Mr. Locke (the painter) first came over from Italy and old Dr. Moore, who had a high opinion of him, was crying up his drawings, and asked me if I did not think he would make a great painter, I said, "No, never!" "Why not?" "Because he has six thousand a year."

—James Northcote.

Ideality is the one avant-courier of the mind; and where that in a healthy and normal state goes, I hold it to be a prophecy that realization can follow.

—Horace Mann.

Every occupation, even the meanest, which adds anything to the capital of mankind, if followed assiduously, with a desire to understand everything connected with it, is an ascending stair whose summit is nowhere and from the successive steps of which the horizon of knowledge perpetually enlarges.

—James Anthony Froude.

Strive for excellence in your calling, but, as subsidiary to this, do not fail to enrich your whole capital as man. To be a giant, and not a dwarf, in your profession, you must always be growing. A town that is finished has already begun to decay. The man that has ceased to go up intellectually has begun to go down.

—William Mathews.

Success is sweet, the sweeter if long delayed and attained through manifold struggles and defeats.

—A. Bronson Alcott.

The man who makes a success of an important venture never waits for the crowd. He strikes out for himself. It takes nerve. It takes a great lot of grit. But the man who succeeds has both. Any one can fail. The public admires the man who has enough confidence in himself to take a chance. These chances are the main things, after all. The man who tries to succeed must expect to be criticised. Nothing important was ever done but the greater number consulted, doubted the possibility. Success is the accomplishment of that which most people think can't be done.

—C. V. White.

"If you are not born with what you want, the only alternative is to get it by other means."

If it required no brains, no nerve, no energy, no work, there would be no glory in achievement.

—Charles Austin Bates.

"A very large proportion of the failures of young men is due to laziness and inattention to business, directly caused by personal vanity."

Whenever you see a youth yearning for more education, for a fuller life; when you see him devoting every spare moment to acquiring information which may help him in his business or occupation, or enlarge his mental horizon; when you see him cheerful and prompt, always trying to do everything he touches to a finish, you may be very certain that that boy will succeed.

—Orison Swett Marden.

"The successful man makes something besides money."

The secret of many a man's success in the world resides in his insight into the modes of men, and his tact in dealing with them.

—J. G. Holland.

Fame will not run after the men who are afraid of her. She mocks at those trembling and respectful lovers who deserve, but cannot force her favors. The public is won by the bold, imperious talents, by the enterprising and the skilful. It does not believe in modesty, which it regards as a device of impotence.

—Amiel.

You may be great, you may be good,
You may be noble, more or less;
But all that will be understood
Will be your tangible success.

—Robert Burns.

The talent of success is nothing more than doing what you can do well without a thought of fame. If it come at all, it will come because it is deserved, and not because it is sought after.

—Henry Wadsworth Longfellow.

"Where success depends upon merit, instead of favor, as it always should, intelligence, industry, and honesty are the three most necessary qualities."

Any man is successful who does well what comes to his hand, and who works to improve himself so that he may do it better. The man with an ideal, struggling to carry it out, is a successful man. Of course, there are all grades of ideals, and the man with the highest, given the proportionate energy, is the most successful. The world makes way for that kind of young man. I know we would do it in the railroad.

—Chauncey M. Depew.

"A man's success in life is usually in proportion to his confidence in himself, and the energy and persistence with which he pursues his aim."

Experience shows that success is due less to ability than to zeal. The winner is he who gives himself to the work, body and soul.

—Charles Burton.

It is two per cent. genius and ninety-eight per cent. honest effort that brings about success in any line of work.

—Thomas A. Edison.

"The only real success possible to any human being is the higher growth of himself."

Success is readiness for occasion.

—William Ellery Channing.

To travel hopefully is a better thing than to arrive, and the true success is to labor.

—Robert Louis Stevenson.

"Each pretty hand can steer a ship becalmed; but he that will govern and carry her to her ends must know his tides, his currents; how to shift her sails; what she will bear in foul, what in fair weathers; what her springs are, her leaks, and how to stop them; what strands, what rocks do threaten her; the forces and the natures of all winds, gusts, storms and tempests. When her keel ploughs hell and deck knocks heaven, then to manage her becomes the name and office of a pilot."

To the body and mind which have been cramped by noxious work or company, nature is medicinal and restores their tone. The tradesman, the attorney, comes out of the din and craft of the street and sees the sky and the woods, and is a man again. In their eternal calm he finds himself.

—Ralph Waldo Emerson.

WHY HE WAS NOT PROMOTED.

He watched the clock.
He was always grumbling.
He was always behindhand.
He didn't believe in himself.
His stock excuse was, "I forgot."
He wasn't ready for the next step.
He did not put his heart in his work.
He learned nothing from his blunders.
He felt that he was above his position.
He chose his friends among his inferiors.
He was content to be a second-rate man.
He ruined his ability by half-doing things.
He never dared to act on his own judgment.
He did not think it worth while to learn how.
He tried to make "bluff" take the place of ability.
He thought he must take amusement every evening.
He did not learn that the best part of his salary was not in his pay envelope.

—SUCCESS.

SYSTEM.

It is the experience of every man who has either combated difficulties himself or attempted to guide others through them, that the controlling law shall be systematic action. Nothing depresses and demoralizes so much as a surrender of the approved and habitual forms of life.

—Dr. Kane.

Nothing has such power to broaden the mind as the ability to investigate systematically all that comes under thy observation in life.

—Marcus Aurelius.

Method is like packing things in a box; a good packer will get in half as much again as a bad one.

—Robert Cecil.

You would be the greatest man of your day, Grattan, if you would buy a few yards of red tape and tie up your bills and papers.

—John Philpot Curran.

Genuine good taste consists in saying much in a few words, in choosing among our thoughts, in having order and arrangement in what we say, and in speaking with composure.

—Francois Fenelon.

Dispatch is the soul of business; and nothing contributes more to dispatch than method. Lay down a method for everything, and stick to it inviolably, as far as unexpected incidents may allow.

—Lord Chesterfield.

TACT.

It's easier to look wise than to talk wisdom. Say less than the other fellow and listen more than you talk; for when a man's listening he isn't telling on himself and he's flattering the fellow who is.

—GEORGE HORACE LORIMER.

It is an old and true maxim that "a drop of honey catches more flies than a gallon of gall." So it is with men. If you would win a man to your cause, first convince him that you are his sincere friend. Therein is a drop of honey that catches the heart, which, say what you will, is the great high-road to his reason, and, when once it is gained, you will find but little trouble in convincing his judgment of the justice of your cause, if indeed the cause really be a just one.

—ABRAHAM LINCOLN.

The instincts of self-control, of gentleness, of consideration and forethought and quick sympathy, which go to make up what we call good breeding; the absence of noise and hurry, the thousand and one little ways by which we can please people, or avoid displeasing them—are all taught us by our own hearts. Good manners are the fine flowers of civilization. And everybody can have them.

—SUSAN COOLIDGE.

"Talent is power; tact is skill. Talent knows what to do; tact knows how to do it."

One of the best rules in conversation is, never say a thing which any of the company can reasonably wish we had rather left unsaid; nor can there anything be well more contrary to the ends for which people meet together, than to part unsatisfied with each other or themselves.

—Dean Swift.

Without tact you can learn nothing. Tact teaches you when to be silent. Inquirers who are always inquiring never learn anything.

—Benjamin Disraeli.

Tact is the knack of keeping quiet at the right time; of being so agreeable yourself that no one can be disagreeable to you; of making inferiority feel like equality.

—George Horace Lorimer.

Diplomacy is no shoemaker's stool on which one can sit, stretch a knee-strap, and put a patch on a hole; diplomacy is not a craft which can be learned by years and developed by rote on a roller. Diplomacy is an art.

—Edward Leopold Bismarck.

A young man often wonders why he does not get on, or should be disliked, while conscious of abilities, generosity, affection, and the like, forgetting some fault that taints all his good like a dead dog in a green lane.

—John Cunningham Geikie.

"Talent is no match for tact; we see its failure everywhere. In the race of life, common sense has the right of way."

TEMPERANCE.

Temperance gives nature her full play, and enables her to exert herself in all her force and vigor.

—JOSEPH ADDISON.

Temperance is a bridle of gold; he who uses it rightly is more like a god than like a man.

—CHARLES BURTON.

Temperance keeps the senses clear and unembarrassed, and makes them seize the object with more keenness and satisfaction. It appears with life in the face, and decorum in the person; it gives you the command of your head, secures your health, and preserves you in a condition for business.

—JEREMY COLLIER.

Intemperance wipes out God's image and stamps it with the counterfeit die of the devil; intemperance smites a healthy body with disease from head to heel, and makes it more loathsome than the leprosy of Naaman or the sores of Lazarus; intemperance dethrones man's reason, and hides her bright beams in the mystic clouds that roll round the shattered temple of the human soul, curtained with midnight.

—JOHN B. GOUGH.

The insecurity of the habit is incredible. It leads to the destruction of every faculty which God has mercifully given us to protect us from danger and guide us through life. The ready perception of things is marred,

the quick rallying of the attention is delayed, the exercise of the understanding is prevented, the will is paralyzed, the conscience dies.

—R. F. Horton.

Oh, the wild prayers for help that go up from a hundred thousand despairing slaves of strong drink to-day! Oh, the shame, the disappointment, the fear, the awful pity, the mad protests that rise from a hundred thousand homes! And still the smoke of the everlasting torment rises, and still we discuss the "wine question" and the "grape culture" and live on as if we had no share in the responsibility for so much sin and shame and suffering.

—J. G. Holland.

As Bunyan's Pilgrim is represented in the earlier portion of his journey as always carrying upon his back a large bundle of sins, so each traveller in the drunkard's broad road to death is bearing a great bundle of woes. Among them are losses of time, of talent, of purity, of a clean conscience, of self-respect, of honor, of religion, of the soul.

—George Dana Boardman.

Touch the goblet no more!
It will make thy heart sore
To its very core!

—Henry Wadsworth Longfellow.

"When once the demon enters,
Stands within the door,
Peace and hope and gladness
Dwell there nevermore."

TEMPTATION.

Whoever yields to temptation debases himself with a debasement from which he can never rise. A man can be wronged and live; but the unrestricted, unchecked impulse to do wrong is the first and the second death.

—Horace Mann.

"Lead us not into temptation." No man was ever so far advanced in the divine life as not to need to utter these words. In fact, the holiest breathe this petition with the most frequency; and if an angel should be sent from heaven into the midst of us, it would be ever upon his lips.

—George Bowen.

No one can ask honestly or hopefully to be delivered from temptation unless he has himself honestly and firmly determined to do the best he can to keep out of it.

—John Ruskin.

If men had only temptations to great sins, they would always be good; but the daily fight with little ones accustoms them to defeat.

—Jean Paul Richter.

The best exercise for the conscience is holding fast its integrity in small things. Here lies the chief temptation to wrong. To tell a small untruth, to utter a little word of unkindness, to cheat in some very unimportant matter —these are the real temptations of life which beset us.

—James Freeman Clarke.

Don't send my boy where your girl can't go,
And say, "There's no danger for boys, you know,
Because they all have their wild oats to sow;"
There is no more excuse for my boy to be low
Than your girl, then please don't tell him so.

Don't send my boy where your girl can't go;
For a boy or girl, sin is sin, you know.
And my baby boy's hands are as clean and white
And his heart as pure as your girl's tonight.

—*Anon.*

It may be said with measured truthfulness that half the art of Christian living consists in shunning temptation.

—J. G. Holland.

Every time you hold yourself rigorously to the task that is appointed to you for the time, definitely attend to it and carry it through with concentrated attention, you are adding to your power to resist temptation.

—Henry Churchill King.

Temptations wait for all, and ills will come;
But some go out and ask the devil home.

—Boyle O'Reilly.

THE SUNNY SIDE.

"The man who wears a smiling face and a cheerful countenance when the shadows of life come upon him is a man whose friendship you should seek."

My crown is in my heart, not on my head;
Not decked with diamonds, and Indian stones,
Nor to be seen; my crown is called content;
A crown it is that seldom Kings enjoy.

—William Shakespeare.

"One cheerful, bright and contented spirit in a household will uplift the tone of all the rest. The keynote of the home is in the hand of the resolutely cheerful member of the family, and he or she will set the pitch for the rest."

Cheerful temper, joined with innocence, will make beauty attractive, knowledge delightful, and wit good-natured. It will lighten sickness, poverty, and affliction, convert ignorance into an amiable simplicity, and render deformity itself agreeable.

—Joseph Addison.

In every human condition foes lie in wait for us, invincible except by cheerfulness and equanimity.

—Goethe.

Of all virtues cheerfulness is the most profitable. While other virtues defer the day of recompense, cheerfulness pays down. It is a cosmetic which makes homeliness graceful and winning. It promotes health and

gives clearness and vigor to the mind; it is the bright weather of the heart in contrast with the clouds and gloom of melancholy.

—S. C. Goodrich.

The man who does his work cheerfully without complaint rises steadily in the scale, while the growler slips a notch downward each day and at last lies flat on his back at the bottom of the hill. Had he spent half the energy in trying to be cheerful that he did in complaint, he might have sat on the top round of the business ladder.

—*Chicago Independent.*

I live in a constant endeavor to fence against infirmities of ill health and other evils by mirth; I am persuaded that every time a man smiles—but much more so when he laughs—it adds something to his fragment of life.

—Laurence Sterne.

Don't let your heart grow cold, and you may carry cheerfulness and love with you into the teens of your second century, if you can last so long.

—Oliver Wendell Holmes.

God sent his singers upon earth
With songs of sadness and of mirth,
That they might touch the hearts of men,
And bring them back to heaven again.

—Henry Wadsworth Longfellow.

A sunny disposition is the very soul of success, enabling a man to do double the labor that he could without it, and to do it with half the physical and mental exhaustion.

—William Mathews.

Mirth is like a flash of lightning that breaks through a gloom of clouds, and glitters for a moment; cheerfulness keeps up a kind of daylight in the mind, and fills it with a steady and perpetual serenity.

—JOSEPH ADDISON.

Time wrecks the proudest pile we raise;
The towers, the domes, the temples fall;
The fortress crumbles and decays,
One breath of song outlasts them all.

—OLIVER WENDELL HOLMES.

How in our troubled lives could we do without these fair, sunny natures, into which on their creation-day God allowed nothing sour, acrid, or bitter to enter, but made them a perpetual solace and comfort by their cheerfulness.

—JAMES FREEMAN CLARKE.

In winter, when the trees are bare,
And frost flies in the biting air,
He hears the echoes, far away,
Of songs the birds will sing in May;
To him is borne, in wintry hours,
The redolence of sleeping flowers,—
The optimist.

—J. H. LOWE.

God sends a natural heart-singer—a man whose nature is large and luminous, and who, by his very carriage and spontaneous actions, calms, cheers, and helps his fellow-men. God bless him, for he blesses everybody.

—HENRY WARD BEECHER.

A happy man or woman is a better thing to find than a five-pound note. He or she is a radiating focus of good will; and entrance into a room is as though another candle had been lighted. We need not care whether they could prove the forty-seventh proposition; they do a better thing than that—they practically demonstrate the great theorem of life.

—R. L. Stevenson.

A gay, serene spirit is the source of all that is noble and good. Whatever is accomplished of the greatest and the noblest sort flows from such a disposition. Petty, gloomy souls that only mourn the past and dread the future are not capable of seizing on the holiest moments of life.

—Johann Christoph Friedrich von Schiller.

Joy in one's work is the consummate tool without which the work may be done, indeed, but without which the work will always be done slowly, clumsily, and without its finest perfection.

—Phillips Brooks.

Give us, O give us, the man who sings at his work! Be his occupation what it may, he is equal to any of those who follow the same pursuit in silent sullenness. He will do more in the same time—he will do it better—he will persevere longer. One is scarcely sensible to fatigue while he marches to music. The very stars are said to make harmony as they revolve in their spheres. Wondrous is the strength of cheerfulness, altogether past calculation its powers of endurance. Efforts to be per-

manently useful must be uniformly joyous—a spirit all sunshine—grateful for very gladness, beautiful because bright.

—THOMAS CARLYLE.

It is a fair, even-handed, noble adjustment of things, that while there is infection in disease and sorrow, there is nothing in the world so irresistibly contagious as laughter and good humor.

—CHARLES DICKENS.

I resolved that like the sun, so long as my day lasted, I would look on the bright side of everything.

—THOMAS HOOD.

Next to virtues, the fun in this world is what we can least spare.

—AGNES STRICKLAND.

"No gift of God should be more gratefully recognized than a nature easily tending toward enjoyment. So that of its own accord it avoids sources of annoyance and discerns in everything some ray of brightness."

The happy have whole days, and those they choose;
The unhappy have but hours, and those they lose.

—COLLEY CIBBER.

My heart is fixed firm and stable in the belief that ultimately the sunshine and summer, the flowers and the azure sky, shall become, as it were, interwoven into man's existence. He shall take from all their beauty and enjoy their glory.

—RICHARD JEFFRIES.

"Let's find the sunny side of men,
Or be believers in it:
A light there is in every soul
That takes the pains to win it.
Oh! there's a slumbering good in all,
And we perchance may wake it;
Our hands contain the magic wand;
This life is what we make it."

—*Boston Transcript.*

"Every pain, every uneasiness of mind or body, great or small, is a judgment entered up against us, but only with the aim of keeping us where we shall grow into ever increasing happiness."

The world hath nothing to bestow—
From our own selves our bliss must flow.

—COTTON.

Contentment produces in some measures all those effects which the Alchemist usually ascribes to what he calls the Philosopher's Stone; and if it does not bring riches, it does the same thing by banishing the desire of them.

—JOSEPH ADDISON.

Talk happiness. The world is sad enough
Without your woes. No path is wholly rough;
Look for the places that are smooth and clear;
And speak of those to rest the weary ear
Of earth, so hurt by one continuous strain,
Of human discontent and grief and pain.

—ELLA WHEELER WILCOX.

"Then cheer up and bear up, and laugh at old Fate;
Let her wreak on your head what she will;
With noble and fearless forbearance await
Every blow, every loss, every ill.
Hope on, and remember the dreariest way
Has nothing of sadness or sorrow
For the brave heart that smiles at the ills of to-day
And hopes for a brighter tomorrow!"

Why don't I retire and enjoy myself? Because the two things do not go together. I can retire and be miserable, or I can work and enjoy myself. I'm going to work. I've seen too many of my old friends drop out and then come back in a few months willing to do anything to get into the harness again.

—LYMAN GAGE.

The man that keeps good-natured,
By misfortune undismayed,
Is the man that comes out winner
When the final hand is played;
There is e'en a certain triumph
That compels respect complete
In the way a real sportsman
Takes his dose of stern defeat.

—*Washington Star.*

"Take the weather as it comes; growling at the sky is very poor and unprofitable business."

The man who cannot laugh is not only fit for treason, stratagem, and spoils, but his whole life is already a treason and a stratagem.

—THOMAS CARLYLE.

There is not one remote corner or little inlet of the minute bloodvessels of the human body that does not feel some wavelet from the convulsions occasioned by a good hearty laugh.

—Dr. Green.

"Fate served me meanly, but I looked at her and laughed,
That none might know how bitter was the cup I quaffed;
Along came Joy and paused beside me where I sat,
Saying, 'I came to see what you were laughing at.' "

Contentment in old age is deserved by him alone who has not lost his faith in what is good, his persevering strength of will, and his desire for active employment.

—Nicolai Turgenief.

This is the charm, by sages often told,
Converting all it touches into gold;
Content can soothe, where'er by fortune placed,
Can rear a garden in the desert waste.

—Henry Kirk White.

How much lies in laughter! It is the cipher-key wherewith we decipher the whole man. Some men wear an everlasting barren simper; in the smile of another lies the cold glitter, as of ice; the fewest are able to laugh what can be called laughing, but only sniff and titter and snicker from the throat outward, or at least produce some whiffing, husky cachinnation, as if they were laughing through wool. Of none such comes good.

—Thomas Carlyle.

Talk faith. The world is better off without
Your uttered ignorance and morbid doubt.
If you have faith in God, or man or self,
Say so; if not, push back upon the shelf
Of silence all your thoughts till faith shall come;
No one will grieve because your lips are dumb.

—Ella Wheeler Wilcox.

"There is never a day so dreary
But God can make it bright,
And unto the soul that trusts Him
He giveth songs in the night.
There is never a path so hidden
But God will show the way,
If we seek the Spirit's guidance
And patiently watch and pray."

Since the sun still rises, since the earth puts forth her blossoms anew, since the bird builds its nest, and the mother smiles at her child, let us have the courage to be men, and commit the rest to Him who has numbered the stars.

—Charles Wagner.

Call him not old whose visionary brain
Holds o'er the past its undivided reign;
For him in vain the envious seasons roll
Who bears eternal summer in his soul.

—Oliver Wendell Holmes.

"It was only a glad 'good morning'
As she passed along the way,
But it spread the morning's glory
Over the livelong day."

What then remains, but well our power to use,
And keep good humor still, whate'er we lose?
And trust me, dear, good humor can prevail
When airs, and flights, and screams, and scolding fail;
Beauties in vain their pretty eyes may roll;
Charms strike the sight, but merit wins the soul.

—Alexander Pope.

None is unhappy, all have cause to smile,
But such as to themselves that cause deny.

—Edward Young.

So take joy home,
And make a place in thy great heart for her,
And give her time to grow and cherish her;
Then will she come and oft will sing to thee
When thou art working in the furrows; ay,
Or weeding in the sacred hour of dawn.
It is a comely fashion to be glad—
Joy is the grace we say to God.

—Jean Ingelow.

"If we could only see it, there is a humorous side to everything; and if we would see it, what a preservative from despondency it would be!"

"If you're as blue as indigo,
Look cheerful.
You're prettier when you smile, you know;
Look cheerful.
The world abhors a gloomy face,
And tales of woe are commonplace;
So stir yourself, and take a brace—
Look cheerful."

THOROUGHNESS.

I am not one of those who believes that a half-knowledge of a subject is useless, but it has been my experience that when a fellow has that half-knowledge he finds it's the other half which would really come in handy.

—George Horace Lorimer.

Every difficult lesson mastered in school, every finished task, or anything else done as well as it can be done, gives so much added power for the next lesson or task; likewise every slighted lesson, every half-finished task, or every slip-shod piece of work, weakens the power for the next undertaking.

Orison Swett Marden.

What one has, that one ought to use; and whatever we take in hand, we ought to do it with all our might.

—Marcus Tullius Cicero.

Oh, what a glory does this world put on
For him who with a fervent heart goes forth
Under the bright and glorious sky, and looks
On duties well performed, and days well spent.

—Charles F. Deems.

It is the extra service rendered in business that tells with the employer; not giving him exactly what he bargained for, but a little more; a great deal more, if necessary; doing his business thoroughly no matter how long it takes.

—Edward William Bok.

No matter what business you take up, if you want to succeed, you must do what you have to do a little better than anyone about you, so that the attention of your superiors will be attracted to you. Simply doing your duty will not do, for everyone is expected to do his duty. You must do a little more than your duty. You cannot make people believe you are interested in your work if you are not.

—Charles M. Schwab.

"A man is relieved and gay when he has put his heart into his work and done his best, but what he has said or done otherwise shall give him no peace."

Any man who is to succeed must not only be industrious, but, to use an expression of a learned friend of mine, he must have an almost ignominious love of details.

—Arthur Helps.

"So it comes to pass that now, at last, the measure of a man's learning will be the amount of his voluntary ignorance: the measure of his practical effectiveness, the amount of what he is content to leave unattempted."

See that thou devote thyself zealously, as a Roman and a man of energy, to every work that thou mayest have on hand, with scruples and unfeigned dignity of character, with love of the human race, independence, and a strict adherence to justice, and withdraw thyself from all other thoughts. Thou wilt give thyself relief if thou doest every act of this life as if it were the last.

—Mark Antony.

Like the star that shines afar,
Without haste, and without rest;
Let each man wheel with steady sway
Round the task that rules the day,
And do his best.

—GOETHE.

"If I were a cobbler, it would be my pride
The best of all cobblers to be;
If I were a tinker, no tinker beside
Should mend an old kettle like me."

If I appear always ready to reply to every question, to face all things, it is because before undertaking anything I have long thought of it, and have long foreseen what may come. There is no genius who recalls to me all at once in secret what I have to say or do under circumstances unexpected by others; it is done by reflection and by meditation.

—EMPEROR NAPOLEON.

The world generally gives its admiration not to the man who does what nobody else ever attempts to do, but to the man who does best what multitudes do well.

—LORD THOMAS B. MACAULAY.

Thoroughness is the earning power of success, and success must always be earned. You cannot hurry it. It is like respect; you must earn it. It comes only to a man when, with honest principles and thoroughness of method, he has prepared himself for it, and when he is ready for it.

—EDWARD BOK.

One language well learned is better than a smattering of twenty. For in the proper learning of one language you get a training of the mind, an incarnate of mental power, which is never gotten by smatterings.

—Robert Waters.

It is the "one thing needful" this genuineness; work in which it is found has value; other work has no right to exist, and had better be destroyed.

—J. R. Seeley.

I do not know that there is anything, except it be humility, which is so valuable as an incident of education as accuracy. And accuracy can be taught. Direct lies told to the world are as dust in the balance, when weighed against the falsehoods of inaccuracy. These are the fatal things; and they are all-pervading. I scarcely care what is taught to the young, if it will implant in them the habit of accuracy.

—Arthur Helps.

The accurate boy is always the favored one. Those who employ men do not wish to be on the constant lookout, as though they were rogues or fools. If a carpenter must stand at his journeyman's elbow to be sure his work is right, or if a cashier must run over his bookkeeper's columns, he might as well do the work himself, as employ another to do it in that way; and it is very certain that the employer will get rid of such a blunderer as soon as he can.

—Tuttle.

My own invention or imagination, such as it is, I can most truthfully assure you, would never have served me

as it has, but for the habit of common-place, humble, patient, daily, toiling, drudging attention. The one serviceable, safe, certain, remunerative, attainable quality in every study and in every pursuit is the quality of attention. Genius, vivacity, quickness of penetration, brilliancy in association of ideas will not always be commended, but attention after due term of submissive service always will. Like certain plants which the poorest peasants may grow in the poorest soil, it may be cultivated by anyone and it is certain in its own good season to bring forth flower and fruit.

—Charles Dickens.

The successful man of today is the man who in business knows the one thing he is doing better than any other man does. To do one thing supremely well takes a great man.

—Edward Bok.

That virtue of originality that men so strain after is not newness as they vainly think; it is only genuineness; it all depends on this single glorious faculty of getting to the spring of things, and working out from that; it is the coolness and clearness and deliciousness of the water fresh from the fountain-head, opposed to the thick, hot, unrefreshing drainage from other men's meadows.

—John Ruskin.

THOUGHT.

Ideas go booming through the world louder than cannon. Thoughts are mightier than armies. Principles have achieved more victories than horsemen or chariots.

—Rev. W. M. Paxton.

Our thoughts are shaping unmade spheres,
And, like a blessing, or a curse,
They thunder down the formless years,
And sing throughout the universe.

Men are possessed of great and divine ideas and sentiments, and to paint them, sculpture them, build them in architecture, sing them in music, utter them in eloquent speech, write them in books, in essays, sermons, poems, dramas, fictions, philosophy, histories—this is an irresistible impulse of human nature.

—Orville Dewey.

If ill thoughts at any time enter into the mind of a good man, he doth not roll them under his tongue as a sweet morsel.

—Matthew Henry.

A great thought is a great boon, for which God is to be first thanked, then he who first uttered it, and then, in a lesser but still in a considerable degree, the man who is the first to quote it to us.

—Bovee.

Yet one thing is there that ye shall not slay,
Even thought, that fire nor iron can affright.

—SWINBURNE.

When thoughts are born,
Though they be good and humble, one should mind
How they are reared, or some will go astray
And shame their mother.

—JEAN INGELOW.

When a man utters a noble thought, that thought becomes a working force and produces results, just as truly as, when a farmer sows seed, he gets a harvest. Character is the most impressive thing in the universe. It cannot exist in any one man without creating a desire to possess it in all other men. Heroic deeds are contagious, and noble lives have a far-reaching influence.

—GEORGE H. HEPWORTH.

Our thoughts are the epochs in our lives, all else is but as a journal of the winds that blew while we were here.

—HENRY THOREAU.

The thoughts that come often unsought and, as it were, drop into the mind, are commonly the most valuable of any we have, and therefore should be secured because they seldom return again.

—JOHN LOCKE.

I hold it true that thoughts are things
Endowed with being, breath, and wings,
And that we send them forth to fill
The world with good results or ill.

—ELLA WHEELER WILCOX.

TIME.

There is nothing which must end, to be valued for its continuance. If hours, days, months, and years pass away, it is no matter what hour, what day, what month, or what year we die. The applause of a good actor is due to him at whatever scene of the play he makes his exit. It is thus in the life of a man of sense; a short life is sufficient to manifest himself a man of honor and virtue; when he ceases to be such, he has lived too long; and while he is such, it is of no consequence to him how long he shall be so, provided he is so to his life's end.

—Sir Richard Steele.

He lives long that lives well; and time misspent is not lived, but lost. Besides, God is better than his promise if he takes from him a long lease; and gives him a fresh hold of a better.

—Thomas Fuller.

Leisure is time for doing something useful; this leisure the diligent man will obtain, but the lazy never; for "A life of leisure and a life of laziness are two things."

—Benjamin Franklin.

"While the students at Andover were waiting for breakfast at the boarding-house, the rest of the young men would stand chaffing each other, but Joseph Cook, if there were only a half-minute to spare, would turn to the big dictionary in the corner of the room and learn the synonyms of a word, or search out its derivation."

"Time past is gone, thou canst not it recall;
Time is, thou hast, improve that portion small;
Time future is not and may never be,
Time present is the only time for thee."

Lost, yesterday, somewhere between sunrise and sunset, two golden hours, each set with sixty diamond minutes. No reward is offered, for they are gone forever.

—Horace Mann.

The bad man's day is a wanting day. Every moment is a moment ticked off; it is one fewer. But the good man's day is an augmenting quality—knows no diminution. Whilst it wastes, it grows; every passing hour brings the day nearer; and the day of the good man has no sunset.

—Joseph Parker.

What we sow in the minutes and spare portions of a few years grows up to crowns and scepters in a happy and glorious eternity.

—Jeremy Taylor.

Hours have wings, fly up to the author of time, and carry news of our usage. All our prayers cannot entreat one of them either to return or slacken his pace.

—John Milton.

If a man has no regard for the time of other men, why should he have for their money? What is the difference between taking a man's hour and taking his five dollars? There are many men to whom each hour of the business day is worth more than five dollars.

—Horace Greeley.

To-day is, for all that we know, the opportunity and occasion of our lives. On what we do or say to-day may depend the success and completeness of our entire life-struggle. It is for us, therefore, to use every moment of to-day as if our very eternity were dependent on its words and deeds.

—Henry Clay Trumbull.

And the plea that this or that man has no time for culture will vanish as soon as we desire culture so much that we begin to examine seriously into our present use of time.

—Matthew Arnold.

He that is choice of his time will also be choice of his company, and choice of his actions; lest the first engage him in vanity and loss, and the latter, by being criminal, be throwing his time and himself away, and a going back in the accounts of eternity.

—Jeremy Taylor.

Dost thou love life? Then do not squander time, for that is the stuff life is made of.

—Benjamin Franklin.

I cannot remain idle. Ever since I was a child, I have had this feeling. Time means everything. If you cannot do a thing here, do it elsewhere. In an hour gained may be accomplished the one thing you have been striving for.

—G. Marconi.

The day is immeasurably long to him who knows not how to value and use it.

—Goethe.

Beware of stumbling over a propensity which easily besets you, from not having your time fully employed —I mean what the women call dawdling. Do instantly whatever is to be done, and take the hours of recreation after business, never before it.

—Walter Scott.

Show me a man who has benefited the world by his wisdom, or his country by his patriotism, or his neighborhood by his philanthropy, and you show me a man who has made the best of every minute.

—Orison Swett Marden.

Every hour in a man's life has its own special work possible for it, and for no other hour within the allotted span of years; and once gone it will not return.

—Noel Paton.

"In these hours of affluent thought and emotion, when celestial gales are blowing strong, waste not a moment, for they will not always blow. Make good speed towards port while you may."

It is astonishing how fruitful of improvement a short season becomes when eagerly and faithfully improved. Volumes have not only been read, but written, in flying journeys. I have known a man of vigorous intellect, who has enjoyed few advantages of early education, and whose mind was almost engrossed by the details of an extensive business, but who composed a book of much original thought, in steamboats and on horseback, while visiting distant customers.

—William Ellery Channing.

"Remember time is gold, and squander neither your own nor that of others."

"Of memory many a poet sings; and Hope hath oft inspired the rhyme;
But who the charm of music brings, to celebrate the present time?
Let the past guide, the future cheer, while youth and health are in their prime;
But, oh, be still thy greatest care—that awful point—the present time!"

There are people who do not know how to waste their time alone, and hence become the scourge of busy people.

—De Bonald.

Like the dew on the mountain,
Like the foam on the river;
Like the bubble on the fountain
Thou art gone, and forever.

—Sir Walter Scott.

Summer is quickly going with some of you, yet learn that if one moment remains a great deal may be done in it. It is marvelous how the very greatest things we read of have been done, as it were, instantaneously.

—Joseph Parker.

"Seize then the minutes as they pass;
The woof of life is thought.
Warm up the colors; let them glow,
With fire of fancy fraught."

TRUE GREATNESS.

He only is great who has the habits of greatness; who, after performing what none in ten thousand could accomplish, passes on like Samson, and "tells neither father nor mother of it."

—JOHANN KASPAR LAVATER.

No man has come to true greatness who has not felt in some degree that his life belongs to his race, and that what God gives him he gives him for mankind.

—PHILLIPS BROOKS.

Steadfast and undeviating truth, fearless and straightforward integrity, and an honor ever unsullied by an unworthy word or action, make their possessor greater than worldly success or prosperity. These qualities constitute greatness.

—GEORGE PEABODY.

True dignity abides with him alone
Who, in the patient hour of silent thought,
Can still respect and still revere himself.

—WORDSWORTH.

Live for something. Do good, and leave behind you a monument of virtue, which the storms of time can never destroy. Write your name in kindness, love, and mercy, on the hearts of those who come in contact with you, and you will never be forgotten. Good deeds will shine as brightly on earth as the stars in heaven.

—DR. CHALMERS.

"The commerce of intellect loves distant shores. The small retail trader deals only with his neighbors; when the great merchant trades, he links the four quarters of the globe."

Be substantially great in thyself; and more than thou appearest unto others; and let the world be deceived in thee as they are in the lights of heaven.

—Thomas Browne.

Oh, it is great, and there is no other greatness—to make some nook of God's creation more fruitful, better, more worthy of God,—to make some human heart a little wiser, manlier, happier, more blesed, less accursed.

—Thomas Carlyle.

May I reach
That purest heaven, be to other souls
The cup of strength in some great agony,
Enkindle generous ardor, feed pure love,
Beget the smiles that have no cruelty—
Be the sweet presence of a good diffused,
And in diffusion ever more intense.
So shall I join the choir invisible,
Whose music is the gladness of the world.

—George Eliot.

What a man does is the real test of what a man is; and to talk of what great things one would accomplish if he had a more active mind is to say how strong a man would be if only he had more strength; or how swift a steamer would cut the waves if she had a bigger boiler, or could generate steam fast enough.

—William Mathews.

The simple men are the greatest always. Did you ever see a man strut proudly along, puffed up in his individual pride, not willing to notice an ordinary mechanic? Do you think he is great? Do you really think that man is great? He is nothing but a puffed-up balloon, held down by his big feet. There may be greatness in self-respect, but there is no greatness in feeling above one's fellow-men.

—Russell H. Conwell.

"I like the man who faces what he must
With step triumphant and a heart of cheer;
Who fights the daily battle without fear;
Sees his hopes fail, yet keeps unfaltering trust
That God is God; that somehow, true and just,
His plans work out for mortals; not a tear
Is shed when fortune, which the world holds dear,
Falls from his grasp; better, with love, a crust
Than living in dishonor; envies not,
Nor loses faith in man; but does his best,
Nor even murmurs at his humble lot;
Put with a smile and words of hope, gives zest
To every toiler; he alone is great
Who, by a life heroic, conquers fate."

I will govern my life and my thoughts as if the whole world were to see the one and to read the other; for what does it signify, to make anything a secret to my neighbor, when to God (who is the searcher of our hearts) all our privacies are open?

—Seneca.

The ideal life, the life of full completion, haunts us all. We feel the thing we ought to be, beating beneath the thing we are.

—Phillips Brooks.

"Let others write of battles fought,
Of bloody, ghastly fields;
Where honor greets the man who wins,
And death, the man who yields;
But I will write of him who fights
And vanquishes his sins,
Who struggles on through weary years
Against himself—and wins."

Who knows the right, stands firm, and dares to scan,
Unmoved, the adverse waves of chance and fate;
True to himself and to his fellow-man;
His purpose clear—this man indeed is great.

—Eugene C. Dolson.

The true way to be humble is not to stoop till you are smaller than yourself, but to stand at your real height against some higher nature that shall show you what the real smallness of your greatest greatness is.

—Phillips Brooks.

A man that is temperate, generous, valiant, chaste, faithful, and honest, may at the same time, have wit, humor, mirth, good breeding, and gallantry. While he exerts these latter qualities, twenty occasions might be invented to show he is master of the other noble virtues.

—Sir Richard Steele.

Greatness is a spiritual condition worthy to excite love, interest and admiration; and the outward proof of professing greatness is, that we excite love, interest and admiration.

—Matthew Arnold.

There is a kind of elevation which does not depend on fortune. It is a certain air which distinguishes us, and seems to destine us for great things; it is a price which we imperceptibly set upon ourselves. By this quality we usurp the deference of other men, and it puts us, in general, more above them than birth, dignity, or even merit itself.

—Francois La Rochefoucauld.

The strength that we want is not brute, unregulated strength; the beauty we want is no mere surface beauty; but we want a beauty on the surface of life, that is from the central force of principle within, as the beauty on the cheek of health is from the central force of the heart.

—Mark Hopkins.

I would not be bound even by silken cords of gratitude to that which would render me indisposed to accept the deeper truth that may dawn upon my apprehension tomorrow.

—Horace Greeley.

He serves his country best
Who likes pure life, and doeth righteous deeds;
And walks straight paths, however others stray;
And leaves his sons, as uttermost bequest,
A stainless record which all men may read.

—Susan Coolidge.

TRUE MANHOOD.

There is no credit in knowing how to spell, but positive disgrace in being ignorant on that point. So there can be no credit in doing right, while it is infamous to do wrong.

—G. F. Train.

I have little hope for a man who goes through his life saying, "What is the harm?" What kind of attainment can a man make in his moral life, if his one great question is, "What is the harm?" and he does not replace that question with this other, "What is the very best thing that is now open for me?" For next to the bad, the good is the worst enemy of the best.

—Henry Churchill King.

The truth is, that no man can do an unmanly thing without inflicting an injury on the whole human race. Every sin shakes men's confidence in men, and becomes, whatever its origin, the enemy of mankind; and all mankind have a right to make common cause in its extermination.

—J. G. Holland.

Our idea of a pulpit is, that wherever a moral purpose dictates earnest words to make our neighbor a better man and a better citizen, to clear the clogged channels of life, to lift it to a higher level, or form it on a better model, there is a pulpit.

—Wendell Phillips.

He that is a good man is three-quarters of his way toward being a good Christian, wheresoever he lives or whatsoever he is called.

—Robert South.

Come wealth or want, come good or ill;
Let young and old accept their part,
And bow before the awful Will,
And bear it with an honest heart.
Who misses or who wins the prize—
Go lose or conquer as you can,
But if you fail, or if you rise,
Be each, pray God, a gentleman.

—William Thackeray.

Let a man have a purpose, let him resolve and labor to make of himself a good mechanic, or merchant, or farmer, or lawyer, or doctor, or teacher, or priest; but first of all let him have the will and courage to make of himself a true man, for else there shall be no worth in him.

—John Lancaster Spalding.

Modern civilization has been richly blessed in many ways, but its chief glory has always been the strength, patriotism, and character of its young manhood.

—Joseph Alfred Conwell

Manhood in its fresh embodiment—healthful, strong, and majestic; and womanhood in its rosy morning—fragrant with sweet thoughts and hopes and radiant in its dewy beauty, attract the love and admiration of all.

—J. G. Holland.

Human life is ruined through the absence of humble virtues and the presence of little faults. There is no man so great, no gift so brilliant, but let it be whispered that there is falseness in the life of the hero, and immediately his greatness is dwarfed, his eloquence becomes a trick, his authority is impaired.

—Newell D. Hillis.

No stars shine brighter than the kingly man,
Who nobly earns whatever crown he wears;
Who grandly conquers, or as grandly dies;
And the white banner of his manhood bears,
Through all the years uplifted to the skies

—Mrs. J. C. R. Dorr.

For complexity and beauty nothing is comparable to character. Great artists spend years upon a single picture. With a touch here and a touch there, they approach it, and when a long period has passed, they bring it to completion. Yet all the beauty of paintings, all the grace of statues, all the grandeur of cathedrals are as nothing compared to the painting of that inner picture, the chiselling of that inner manhood, the adornment of that inner temple that is scarcely begun when the physical life ends. How majestic the full disclosure of an ideal manhood! With what patience must man yet appear what man shall be.

—Newell D. Hillis.

Whoever is well educated to discharge the duty of a man cannot be badly prepared to fill any of those offices that have relation to him. It matters little to me whether

my pupils be designed for the army, the pulpit, or the bar. Nature has destined us to the offices of human life antecedent to our destination concerning society. To live is the profession I would teach him. When I have done with him, it is true he will be neither a soldier, a lawyer, nor a divine. Let him first be a man. Fortune may remove him from one rank to another as she passes; he will always be found in his place.

—Jean Jacques Rousseau.

"The world wants men—large-hearted, manly men;
Men who shall join in chorus and prolong
The psalm of labor and of love.
The age wants heroes—heroes who shall dare
To struggle in the solid ranks of truth;
To clutch the monster, error, by the throat;
To bear opinion to a loftier seat;
To blot the error of oppression out,
And lead a universal freedom in."

The flowering of civilization is in the finished man—the man of sense, of grace, of accomplishment, of social power—the gentleman.

—Ralph Waldo Emerson.

The most agreeable of all companions is a simple, frank man, without any high pretensions to an oppressive greatness; one who loves life, and understands the use of it; obliging, alike at all hours; above all, of a golden temper, and steadfast as an anchor. For such an one we gladly exchange the greatest genius; the most brilliant wit; the profoundest thinker.

—Gotthold Ephraim Lessing.

"Manhood, like gold, is tested in the furnace,
A fire that purifies, is fierce and strong;
Rare statues gain art's ideal of perfection
By skilled stroke of chisel wielded long."

Christ is the one great typical man; and all high manhood necessarily conforms to Christ.

—Henry Ward Beecher.

His life was gentle, and the elements
So mixed in him, that Nature might stand up
And say to all the world, "This was a man."

—William Shakespeare.

"If you would not grovel in spirit, if you would not lose every tear that sparkles and every sigh that burns, if you would not ossify the very power of passion, if you would not turn your soul into a mass of shapeless lead—avoid those despicable cynics who never leave their discussion of the merits of beer, or the powers of stroke oars, unless it be to carp at knowledge—acknowledged eminence—and jeer at genuine emotion."

He's true to God, who's true to man; wherever wrong is done
To the humblest and the weakest, 'neath the all-beholding sun,
That wrong is also done to us; and they are slaves most base
Whose love of right is for themselves, and not for all their race.

—James Russell Lowell.

The men who won in the Revolution and made this country take its place among the nations of the earth, did it because they had in them courage, resolution, integrity, unbending will, and common sense.

—THEODORE ROOSEVELT.

The truest test of civilization is not the census, not the size of cities, nor the crops; no, but the kind of man the country turns out.

—RALPH WALDO EMERSON.

God give us men! A time like this demands
Strong minds, great hearts, true faith, and ready hands;
Men whom the lust of office does not kill;
Men whom the spoils of office cannot buy;
Men who possess opinions and a will;
Men who have honor; men who will not lie;
Men who can stand before a demagogue
And damn his treacherous flatteries without winking;
Tall men, sun-crowned, who live above the fog
In public duty and in private thinking;
For while the rabble with their thumb-worn creeds,
Their large profession and their little deeds,
Mingle in selfish strife, lo! Freedom weeps,
Wrong rules the land, and waiting Justice sleeps.

—J. G. HOLLAND.

What a piece of work is man! How noble in reason! How infinite in faculty! In form, in moving, how express and admirable! In action how like an angel! In apprehension how like a God! The beauty of the world! The paragon of animals!

—WILLIAM SHAKESPEARE.

Run ye to and fro through the streets of Jerusalem, and see now, and know, and seek in the broad places thereof, if ye can find a man.

—*Bible.*

Nothing can make good citizenship in men who have not in them courage, hardihood, decency, sanity, the spirit of truth-telling and truth-seeking, the spirit that dares and endures, the spirit that knows what it is to have a lofty ideal, and yet to endeavor to realize that ideal in practical fashion.

—Theodore Roosevelt.

Whoever teaches men to be truthful, to be virtuous, to be enterprising; in short, whoever teaches Manhood, emancipates men; for liberty means not license, but such largeness and balance of manhood that men go right, not because they are told to, but because they love that which is right.

—Henry Ward Beecher.

TRUTH.

I have seldom known anyone who deserted truth in trifles that could be trusted in matters of importance.

—William Paley.

No pleasure is comparable to the standing upon the vantage ground of truth.

—Lord Francis Bacon.

New occasions teach new duties;
Time makes ancient good uncouth;
They must upward still and onward,
Who would keep abreast of truth.

—James Russell Lowell.

"Truth illuminates and gives joy; and it is by the bond of joy, not pleasure, that men's spirits are indissolubly held."

Scientific truth is marvellous, but moral truth is divine; and whoever breathes its air and walks by its light has found the lost paradise.

—Horace Mann.

To love truth for truth's sake, is the principal part of human perfection in this world and the seed-plot of all other virtues.

—John Locke.

Truth, though the heavens crush me for following her; no falsehood, though a whole celestial Lubberland were the price of dishonesty.

—Thomas Carlyle.

Get but the truth once uttered and 'tis like
A star new-born that drops into its place
And which, once circling in its placid round,
Not all the tumult of the earth can shake.

—James Russell Lowell.

Only truth is never olden,
Truth alone is ever golden:
On whatever plain thou pitchest,
E'er the true man is the richest.

—E. Forsythe Wilson.

The golden beams of truth, and the silken cords of love, twisted together, will draw men on whether they will or not.

—Ralph Cudworth.

Truth is tough; it will not break, like a bubble, at a touch; nay, you may kick it about all day like a football, and it will be round and full at evening.

—Oliver Wendell Holmes.

The triumphs of truth are the most glorious, chiefly because they are the most bloodless of all victories, deriving their highest lustre from the number of the saved, not of the slain.

—C. C. Colton.

Then to side with Truth is noble when we share her wretched crust,
Ere her cause bring fame and profit, and 'tis prosperous to be just.

—James Russell Lowell.

"Be true to truth: the proudest name
That sterling worth may win
Is soiled and tarnished past reclaim
Where falsehood enters in."

Seize upon truth where'er 'tis found,
On Christian or on heathen ground;
Among your friends, among your foes,
The plant's divine where'er it grows.

—Isaac Watts.

Be men; speak the speech of honor. An hour of plain-dealing does more for the salvation of the world than years of duplicity.

—Charles Wagner.

Sow truth if thou the truth wouldst reap;
Who sows the false shall reap the vain;
Erect and sound thy conscience keep;
From hollow words and deeds refrain.

—Horatius Bonar.

Truth itself will not profit us so long as she is but held in the hand and taken upon trust from other minds; not wooed and won and wedded by our own.

—John Locke.

Those love truth best who to themselves are true,
And what they dare to dream of, dare to do.

—James Russell Lowell.

No thought is beautiful which is not just, and no thought can be just, that is not founded on truth.

—Joseph Addison.

UNSELFISHNESS.

He who treats his fellows as so many clusters, to be squeezed into a cup, who spoils the world for self-aggrandizement, finds at last that he has burglarized his own soul.

—Newell Dwight Hillis.

There is a dew in one flower and not in another, because one opens its cup and takes it in, while the other closes itself and the drop runs off.

—Henry Ward Beecher.

No man can live happily who regards himself alone, who turns everything to his own advantage. Thou must live for another if thou wishest to live for thyself.

—Seneca.

That is a detestable race of men who are always raking up kindnesses conferred; he who has received them ought to have them on his memory, and not the man who has conferred them.

—Cicero.

"Oh! if the selfish knew how much they lost,
What would they not endeavor, not endure,
To imitate, as far as in them lay,
Him, who his sweetness and his powers employs
In making others happy?"

"A man who lives only with himself, and for himself, is apt to be corrupted by the company he keeps."

Teach self-denial, and make its practice pleasurable, and you create for the world a destiny more sublime than ever issued from the brain of the wildest dreamer.

—Walter Scott.

Self-denial is indispensable to a strong character, and the loftiest kind thereof comes only of a religious stock—from consciousness of obligation and dependence upon God.

—Theodore Parker.

"God has made selfishness unlovable, and shaped the universal human heart to despise it, and he has made unselfishness so lovable that we cannot withhold from it our admiration."

This law of human helpfulness asks each man to carry himself so as to bless and not blight men, to make and not mar them. Besides the great ends of attaining character here and immortality hereafter, we are bound to so administer our talents as to make right living easy and smooth for others.

—Newell Dwight Hillis.

Selfishness is essentially suicidal. If it be true that heaven helps those who help themselves, it is no less true that heaven helps those who help others.

—John William Kaye.

All great virtues bear the imprint of self-denial.

—William Ellery Channing.

You can make no hopeful fight for your own character without beginning at once a service for others.

—Henry Churchill King.

"The secret of being loved is in being lovely, and the secret of being lovely is being unselfish."

Nothing in heaven is so good that we might not have it here. The earth is the home of God as truly as it is the home of man. Heaven means a higher condition of mankind. There is no heaven until we rise out of folly, selfishness, and sensuality: no heaven so long as any are willing to be rich by keeping others poor.

—Charles G. Ames.

"Nor hast thou paused nor halted,
Nor ever in thy pride
Turned from the poor aside,
But with deed and word and pen
Hast served thy fellow-men;
Therefore art thou exalted."

Do all the good you can, and make as little fuss as possible about it.

—Charles Dickens.

VIRTUE.

The man who is not virtuous can never be happy.

—EPICURUS.

There is nothing that is meritorious but virtue and friendship, and indeed friendship itself is only a part of virtue.

—ALEXANDER POPE.

No people can ever become truly great or free who are not virtuous. If the soul aspires for liberty—pure and perfect liberty—it also aspires for everything that is noble in truth, everything that is holy in virtue.

—BAYARD TAYLOR.

Virtue has resources buried in itself, which we know not till the invading hour calls them from their retreats. Surrounded by hosts without and when Nature itself, turned traitor, is its most deadly enemy within, it assumes a new and a superhuman power which is greater than Nature itself.

—EDWARD BULWER.

Mortals, that would follow me,
Love virtue, she alone is free;
She can teach ye how to climb
Higher than the sphery chime;
Or, if Virtue feeble were,
Heaven itself would stoop to her.

—JOHN MILTON.

True life is the realization of the higher virtues—justice, love, truth, liberty, moral power,—in our daily activities, whatever they may be.

—*The Simple Life.*

Goodness is a perpetual quantity, all penetrating, all searching, impartial, noble, a comfort in distress, a refuge to the weak, a tower and defence to all men who wish to be right and do right.

—Joseph Parker.

In every sphere of existence a pure and limpid life, and honor and honesty above reproach, command a species of admiration from even the worst hearts.

—Honore de Balzac.

No life can be pure in its purpose and strong in its strife,
And all life not be purer and stronger thereby.

—Owen Meredith.

My strength is as the strength of ten,
Because my heart is pure.

—Lord Alfred Tennyson.

One person may not succeed in dispelling all the miasma of the earth; but, if he can only cleanse one little corner of it, if he can but send through the mucky air one cool, bracing, healthy gale, he will do much better than to sit under his vine appalled by the greatness of the evil.

—Gail Hamilton.

Every right action and true thought sets the seal of its beauty on the person and the face.

—John Ruskin.

"Whatever dims thy sense of truth,
Or stains thy purity;
Though light as breath of summer air,
Count it as sin to thee."

Between death and shame, I have never been dubious. Though once the governor of a generous people, I leave no inheritance to my children. That were at least better than an insulted name. God's will be done. I am prepared to die. These hands of mine are empty, but clean.

—Louis Kossuth.

"The world wants men—pure men,
Free from the taint of sin,
Men whose lives are clean without,
Whose souls are pure within."

A great trait of Grant's character was his purity. I never heard him express an impure thought, or make an indelicate allusion in any way or shape. There is nothing I ever heard him say that could not be repeated in the presence of women. If a man were brought up for an appointment, and it was shown that he was an immoral man, Grant would not appoint him, no matter how great the pressure brought to bear.

—Geo. W. Childs.

'Tis not the richest plant that folds
The sweetest breath of fragrance in;
'Tis not the fairest form that holds
The mildest, purest soul within.

—Rufus Dawes.

Secret sins and kindred vices yearly ruin more constitutions than hard work, severe study, hunger, cold, privation and disease combined.

—J. H. Kellogg.

Something noble, something good, something pure, something manly, something godlike, is knocked off a man every time he gets drunk or stoops to sin through forgetfulness of God.

—John B. Gough.

A young man is not fit for life until he is clean—clean and healthy, body and soul, with no tobacco in his mouth, no liquor in his stomach, no oath on his tongue, and no thought in his heart which, if exposed, would send him sneaking into darkness from the presence of all good women.

—J. G. Holland.

'Tis the stainless soul within
That outshines the fairest skin.

—A. Hunt.

WEALTH.

I desire money because I think I know the use of it. It commands labor, it gives leisure: and to give leisure to those who will employ it in the forwarding of truth is the noblest present an individual can make to the whole.

—Percy Bysshe Shelley.

Money is a good thing, of which every man should try to secure enough to avoid dependence upon others, either for his bread or his opinions; but it is not so good a thing that, to win it, one should crawl in the dust, stoop to a mean or dishonorable action, or give his conscience a single pang.

—William Mathews.

Whoever has sixpence is sovereign over all men to the extent of that sixpence; commands cooks to feed him, philosophers to teach him, kings to mount guards over him, to the extent of that sixpence.

—Thomas Carlyle.

Wealth may be an excellent thing, for it means power, it means leisure, it means liberty.

—James Russell Lowell.

They call thee rich, I call thee poor;
Since, if thou darest not use thy store,
But savest it only for thine heirs,
The treasure is not thine, but theirs.

—William Cowper.

If you would learn the value of money, go and try to borrow some; for he that goes a-borrowing, goes a-sorrowing.

—Benjamin Franklin.

When labor quarrels with capital, or capital neglects the interests of labor, it is like the hand thinking it does not need the eye, the ear, or the brain.

—James Freeman Clarke.

There is a burden of care in getting riches, fear in keeping them, temptation in using them, guilt in abusing them, sorrow in losing them, and a burden of account at last to be given up concerning them.

—Matthew Henry.

Hardly anything is more fatal to success in business than this all-absorbing, grasping anxiety for wealth, which is so characteristic of the times we live in. The very ambition to be rich, to accumulate what is called "a big pile" and to reckon one's property by hundreds of thousands, is self-defeating, and leads to ruin.

—William Mathews.

We're all uv us smart enough to see when some other feller's well off.

—*Josh Wise.*

Seek not proud riches, but such as thou mayest get justly, use soberly, distribute cheerfully, and leave contentedly; yet have no abstract contempt of them.

—Lord Francis Bacon.

WILL-POWER.

Nothing is impossible to the man who can will. "Is that necessary? That shall be." This is the only law of success.

—Comte de Mirabeau.

"No one ever won success without great will-power to eternally hold him to it, in the face of opposing difficulties. Even great abilities without it are of little use; they are not forced to leave their mark. A person of only medium talents, but of great strength of will, can, by keeping always at the one thing, win a great success."

Will is an aggregate of tendencies to act in a firm and prompt and definite way upon all the principal emergencies of life.

—Henry James.

You were endowed with that which makes you akin to God in His creative power—a will.

—Henry Churchill King.

You are now at the age when a decision must be formed by you; a little later, and you have to groan within the tomb which you yourself have dug, without the power of rolling away the stone. That which the easiest becomes a habit in us is the will. Learn, then, to will strongly and decisively; thus fix your floating life, and leave it no longer to be carried hither and thither, like a withered leaf, by every wind that blows.

—Lamennais.

Is there one whom difficulties dishearten? he will do little. Is there one who *will* conquer? that kind of man never fails.

—JOHN HUNTER.

Though our character is formed by circumstances, our own desires can do much to shape those circumstances; and what is really inspiring and ennobling in the doctrine of free will is the conviction that we have real power over the formation of our own character; our will, by influencing some of our circumstances, being able to modify our future habits or capacities of willing.

—JOHN STUART MILL.

Don't flinch, flounder, fall over, nor fiddle, but grapple like a man. A man who wills it can go anywhere, and do what he determines to do.

—JOHN TODD.

From time to time I meet a young man in whom I can see nothing to object to. I feel anxious, however, when I observe such a finely equipped fellow ready to swim with the stream. Here I am always forced to make the remark that the rudder is given into the hand of man in his frail skiff, not merely that he may not be at the mercy of the waves, but even more that he may follow the dictates of a will directed by intelligence.

—GOETHE.

"Determine what you would like to be; then determine the books you ought to read and the things you ought to do in order to arrive at your ideal. Then begin at once to act upon your determination."

Be systematically heroic in little unnecessary points, do everyday or two something for no other reason than its difficulty, so that, when the hour of dire need draws nigh, it may find you not unnerved and untrained to stand the test.

—Henry James.

Any man with an ordinary common garden brain can make good if he has the willingness to run that brain up to, say, eighty per cent. of its highest efficiency.

—Ralph Waldo Emerson.

The education of the will is the object of our existence —a character is a completely finished will.

—J. Stuart Mill.

Perhaps the most valuable result of all education is the ability to make yourself do the thing you have to do, when it ought to be done, as it ought to be done, whether you like to do it or not.

—Thomas Huxley.

There is no chance, no destiny, no fate,
Can circumvent, or hinder or control
The firm resolve of a determined soul.
Gifts count for nothing; will alone is great,
All things give way before it, soon or late.
What obstacles can stay the mighty force
Of the sea-seeking river in its course,
Or cause the ascending orb of day to wait?
Each will-born soul must win what it deserves,
Whose slightest action or inaction serves the one great aim.

—Ella Wheeler Wilcox.

WORRY.

If you have a disagreeable duty to perform on Friday, do not blacken the hours of Tuesday, Wednesday, and Thursday in thinking about it.

—GEORGE MACDONALD.

If you have a disagreeable duty to perform, eliminate from your mind the idea that it is disagreeable, and in your mental vision see it already performed. See yourself a hero rather than a shrinking excuse for one.

—HELEN VAN ANDERSON.

"What if the battle end and thou hast lost?
Others have lost the battle thou hast won;
Haste thee, bind up the wounds, nor count the cost;
Over the field will rise tomorrow's sun,
'Tis all in a lifetime."

Though sorrow must come, where is the advantage of rushing to meet it? It will be time enough to grieve when it comes; meanwhile, hope for better things.

—SENECA.

The time to do your worrying is when a thing is all over, and the way to do it is to leave it to the neighbors.

—GEORGE HORACE LORIMER.

"The time has come for us to recognize that worry can poison the mind as fatally as prussic acid can poison the body."

One day at a time
It's a wholesome rhyme
A good one to live by,
A day at a time.

—Helen Hunt Jackson.

No man ever sunk under the burden of the day. It is when tomorrow's burden is added to the burden of today, that the burden is more than a man can bear.

—George MacDonald.

A man th't's got troubles an' a man th't thinks he has are in th' same fix.

—*Josh Wise.*

There are two days about which nobody should ever worry, and these are yesterdays and tomorrows.

—Robert J. Burdette.

O, why should we seek to anticipate sorrow
By throwing the flowers of the present away,
And gathering the dark-rolling clouds of tomorrow
To darken the generous sun of today.

—Bayard Taylor.

Forget the things which are behind. It may be failure or it may be success that lies back of you; in any case we are not to live in the past; forget the things that are behind. Press forward. Discouragement is of the devil. Sometimes a man is likely to feel that he is in a particularly religious frame of mind when he is discouraged. Nevertheless, discouragement is of the devil. Nobody profits by your discouragement but the forces of evil.

—Henry Churchill King.

"It doesn't pay to fuss and fret when anything goes wrong;
Instead of wailing when you lose, just sing a merry song.
It's always better while you work to whistle than to whine,
And when luck fails, it never pays to sit down and repine."

Put off being blue as long as you can, and then perhaps you won't need to be blue or won't have time!

—David Graham Phillips.

Feeble natures live in their sorrows, instead of converting them into apothegms of experience. They are saturated with them, and they consume themselves by sinking back each day into the misfortunes of the past. To forget is the great secret of strong and creative existences—to forget after the manner of Nature; which knows no past, and begins again every hour the mysteries of her indefatigable productiveness.

—Honore de Balzac.

Finish every day and be done with it. For manners and wise living, it is vice to remember. You have done what you could; some blunders and absurdities no doubt crept in; forget them as soon as you can. Tomorrow is a new day; you should begin it well and serenely and with too high a spirit to be cumbered with old nonsense. This day for all that is good and fair. It is too dear with its hope and invitations to waste a moment on the rotten yesterdays.

—Ralph Waldo Emerson.

WORTH.

Take the place and attitude which belong to you, and all men acquiesce. The world must be just. It leaves every man with profound unconcern to set his own rate.

—Ralph Waldo Emerson.

Despise not the rag from which man makes a paper, or the litter from which the earth makes corn! Rightly viewed, no meanest object is insignificant.

—Thomas Carlyle.

My young friend, do you not know that there is but one person who can recommend you? Who is that, sir? Yourself.

—Ralph Waldo Emerson.

Life should be full of earnest work,
Our hearts undashed by fortune's frown;
Let perseverance conquer fate,
And merit seize the victor's crown.

—Phoebe Carey.

I know that just before me, or somewhere before me, there is a generation of men who will think less of being saved and more of being worth saving, less of law and more of love.

—J. G. Holland.

"Somebody did a golden deed,
Somebody proved a friend in need;
Somebody sang a beautiful song,
Somebody smiled the whole day long;
Somebody thought, 'Tis sweet to live,'
Somebody said, 'I'm glad to give;'
Somebody fought a valiant fight,
Somebody lived to shield the right.
Was that somebody you?"

When I asked an iron master concerning the slag and cinder in the railroad iron, his answer was: "There is always good iron to be had. If there is cinder in the iron, it was because there was cinder in the pay."

—Ralph Waldo Emerson.

True worth is in being, not seeming;
In doing, each day that goes by,
Some lttle good; not in dreaming
Of great things to do by-and-by.

Alice Carey.

Superiority makes every man feel its equal. It is courtesy without condescension; affability without familiarity; self-sufficiency without selfishness; simplicity without snide. It weighs sixteen ounces to the pound without the package, and it doesn't need a four-colored label to make it go.

—George Horace Lorimer.

YOUTH.

Youth is not like a garment which we can keep fresh and fair by wearing sparingly. Youth, while we have it, we must wear daily, and it will fast wear away.

—JOHN FOSTER.

There is a feeling of Eternity in youth which makes us amends for everything. To be young is to be as one of the Immortals.

—WILLIAM HAZLITT.

You don't know how soon these happy-go-lucky young fellows, making summer hideous with base-ball slang, or gliding around a skating rink on their backs, may hold the state and its destinies in their grasp; you don't know how soon these boys may make and write the history of the hour, how soon they alone may shape events and guide the current of public action.

—ROBERT J. BURDETTE.

The whole period of youth is one essentially of formation, edification, instruction. There is not an hour of it but is trembling with destinies—not a moment of it when, once passed, the appointed work can ever happen again, or the neglected blow be struck on the cold iron.

—JOHN RUSKIN.

The youth of a nation are the trustees of posterity. . . . The history of heroes is the history of youth.

—BEACONSFIELD.

JOSH WISE'S SAYINGS.

Taken from the editorial pages of the Des Moines Daily News.

One reason some men don't let well enough alone is, th't they don't know what well enough is.

It's a good deal easier fer th' average man t' get used t' adversity th'n prosperity.

Things change fer the best when you git out an' change 'em.

Some people say whut we don't know don't hurt us. I say we don't know how whut we don't know hurts us.

Nearly ev'rybody c'n see a thing after their attention's called to it.

If ye give a feller an extra good reputation, sometimes he'll try an' live up to it.

Ev'rybody's more er less prejudiced except them th't believe uz you do.

A plug hat an' a long face don't make dignity.

There never wuz a vacation half uz good uz th' one th'ts comin'.

Ambition's a good thing if you've got it headed in th' right direction.

Th' clothes don't make th' man, but they make a lot uv people think there's a man in 'em.

Too much hot air has withered a good many first-class schemes.

There's lots uv things some people can't get along without th't other people wouldn't know what t' do with.

I like t' see a feller cry over spilt milk now an' then, if he don't do his bellerin' in public. That kind uv a feller ain't so likely t' spill it uz often uz a feller th't don't care.

Some men learn frum experience; some learn frum observation, an' a whole lot don't learn at all.

If you want t' pick a quarrel with anybody, hunt up some big feller. He'll be ashamed t' hit you.

There'll always be somethin' new under th' sun uz long uz there's anybody that'll pay fer it.

A man c'n reform in a very short time, but it takes a long time fer him t' make people believe he has.

There ain't much diffrunce between whut a man needs an' whut he'd like t' have—if he's got th' price.

A man never knows jest whut he can't do till he tries.

There's plenty uv room at th' top, but th' way up there is so crowded it takes a feller a long time t' reach it.

Th' good lookin' women are born uz smart uz th' homely ones. But they don't have t' keep it up.

A little forgetting is a dangerous thing.

A fool's a fool, no matter whether he's in a cornfield er a sky scraper.

There is one thing I've always noticed about common sense; it ain't common.

Th' trouble with puttin' yer eggs in a whole lot uv baskets is th't you're liable t' ferget whut you done with some uv th' baskets.

Sometimes it's cheaper t' hire a thing done th'n t' do it yourself.

It takes a man a long time t' get wise, but he c'n get foolish between meals.

A first-class fool can attract more attention th'n a real wise man if he locates in th' right neighborhood.

Whut's the use uv a blessing in disguise? You can't recognize it.

Th' real smart fellers don't profit frum their mistakes. They don't make mistakes. They profit frum other feller's mistakes.

Th' man th't ain't got enough money t' pay th' doctor's bills is never ordered t' take a vacation.

Nothin' helps th' appetite like an empty pantry er an empty pocketbook.

It may be hard t' teach an old dog new tricks, but it's a blamed sight harder t' make him ferget old ones.

I've noticed, too, th't now an' then wise men rush in where fools are afraid t' tread.

Mebby a dollar went further a hundred years ago because a man didn't let go uv it so quick as he does now.

Some men wake up an' find themselves famous—an' then go t' sleep again.

Nearly ev'ry man has his price, an' most uv 'em's got two prices.

One reason there's so many mistakes is th't th' feller th't makes 'em don't always have t' pay fer 'em.

Anybody c'n be a bluffer, but it takes a mighty smart man t' be a bluffer without lettin' anybody ever find it out.

A little knowledge is a dangerous thing an' no knowledge is worse.

It keeps a feller hustlin' t' get th' unnecessaries uv life.

All things cum t' him who waits—except th' thing he's waitin' fer.

Th' Lord don't help them th't help themselves. They don't need help.

It's a hard job t' hold a crowd th't's been drawed by a big noise.

A little feller bein' knocked down by a big feller ain't no proof as t' which one is a liar.

It's a wise boss th't knows when not t' boss.

Some men talk in their sleep an' others sleep in their talk.

A fool an' his money ought t' be parted.

Th' better th' pay, th' better th' deed.

It's better to swear off before th'n after.

Foresight ain't no good ef you ain't got confidence in it.

It's jist uz bad fer a man t' think he's sick uz fer him t' be sick.

Where there's a will somebody's got t' give way.

It only costs a millionaire a small part of his fortune to buy his way int' th' society uv th' rich, but it would cost him ev'ry cent t' get a welcome in poor people's society.

PART II.

COMPENSATION.

I have not strength to reach the topmost round,
Where all may see;
Fame's trumpet blast of cheer may ne'er resound
Afar for me.
But I may lend a helping hand each day
To comrades, bent
With burdens, cheer them on their way—
I am content.

I may not wield the artist's brush, create
A picture fair;
My future pathway may, through adverse fate,
Be bleak and bare.
But I may paint a strip of joy and cheer,
In some sad breast;
May bring a bit of Heaven to them here,
And I am blest.

I was not favored with the gift of song,
So grand and sweet,
With which to hold a great, impassioned throng
Charmed at my feet.
But I at eve may croon a lullaby
Tenderly o'er—
Far sweeter voices would not satisfy—
I ask no more.

My struggling soul may never gain the prize
It covets so;
It may not reach the gates of Paradise,
At sunset's glow.
But I have faith that in the shadows blue
At set of sun,
I shall be judged by what I've tried to do—
Not what I've done.

—Daisy Maytum Kelso (*New Age*).

DR. GOODCHEER'S REMEDY.

Feel all out of kilter, do you?
Nothing goes to suit you, quite?
Skies seem sort of dark and clouded,
Though the day is fair and bright?
Eyes affected—fail to notice
Beauty spread on every hand?
Hearing so impaired you're missing
Songs of promise, sweet and grand?

No, your case is not uncommon—
'Tis a popular distress;
Though 'tis not at all contagious,
Thousands have it, more or less;
But it yields to simple treatment,
And is easy, quite, to cure;
If you follow my directions,
Convalescence, quick, is sure.

Take a bit of cheerful thinking,
Add a portion of content,
And, with both, let glad endeavor,
Mixed with earnestness, be blent:
These, with care and skill compounded,
Will produce a magic oil
That is bound to cure, if taken
With a lot of honest toil.

If your heart is dull and heavy,
If your hope is pale with doubt,
Try this wondrous Oil of Promise,
For 'twill drive the evil out.
Who will mix it? Not the druggist
From the bottles on his shelf;
The ingredients required
You must find within Yourself.

—NIXON WATERMAN, *In Merry Mood.*

(Most of Nixon Waterman's poems are found in his two volumes, *A Book of Verses* and *In Merry Mood*, published by Forbes & Company, Chicago.)

SUCCESS.

'Tis the coward who stops at misfortune;
'Tis the knave who changes each day;
'Tis the fool who wins half the battle,
Then throws all his chances away.

There's little in life but labor,
And tomorrow may prove but a dream,—
Success is the bride of Endeavor,
And luck but a meteor's gleam.

The time to succeed is when others,
Discouraged, show traces of tire;
The battle is fought in the home stretch—
And won—'twixt the flag and the wire.

—JOHN TROTWOOD MOORE.

NOTHING TO SUGGEST.

My Uncle Hi's mind has an equable poise,
Through seasons of drought and of raining;
"In worry," he says, "we lose sight of our joys,
And we spend too much time in complaining.
If the Lord, in his wisdom, sends blessings or blight,
I'll take what He sees fit to proffer,
For I'm firm in the faith that He's running things right,
An' I have no suggestions to offer.

"To the Lord, when in travail, no dolorous plea
I make, for my creed's not so narrow
As to think for a moment He'll lose sight of me,
When He notes e'en the fall of the sparrow.
He is there on His throne, an' so just is His rule,
Alike to the saint and the scoffer,
I sit here at home jes' a-takin' things cool,
An' I have no suggestions to offer.

"It's a mighty good world that we live in today,
For the good's all the time growin' better,"
An', my Uncle Hi adds, in his comical way,
"It satisfies me to the letter!

So I jes' keep t' work in the shadow an' shine,
Bit by bit addin' gold t' my coffer,
For the world's bein' steered by a Hand that's divine,
An' I have no suggestions to offer."

—Roy Farrell Greene.

(All of Roy Farrell Greene's verse is gotten out in book form by Richard G. Badger, 194 Boylston Street, Boston.)

THE MAN FROM THE CROWD.

Men seem as alike as the leaves on the trees,
As alike as the bees in a swarming of bees;
And we look at the millions that make up the state,
All equally little and equally great,
  And the pride of our courage is cowed.
Then Fate calls for a man who is larger than men,—
There's a surge in the crowd—there's a movement,—
    and then
There arises the man who is larger than men,—
  And the man comes up from the crowd.

The chasers of trifles run hither and yon,
And the little small days of small things still go on,
And the world seems no better at sunset than dawn,
And the race still increases its plentiful spawn,
  And the voice of our wailing is loud.

Then the Great Deed calls out for the Great Man to
    come,
And the crowd, unbelieving, sits sullen and dumb,—
But the Great Deed is done, for the Great Man is
    come,—
  Aye, the man comes up from the crowd.

There's a dead hum of voices, all say the same thing,
And our forefather's songs are the songs that we sing,
And the deeds by our fathers and grandfathers done
Are done by the son of the son of the son,
And our heads in contrition are bowed.
Lo, a call for a man who shall make all things new
Goes down through the throng! See! he rises in view!
Make room for the man who shall make all things new!—
For the man who comes up from the crowd.

And where is the man who comes up from the throng,
Who does the new deed and who sings the new song,
And who makes the old world as a world that is new
And who is the man? It is you! it is you!
And our praise is exultant and proud.
We are waiting for you there,—for you are the man!
Come up from the jostle as soon as you can;
Come up from the crowd there, for you are the man,—
The man who comes up from the crowd.

—Sam Walter Foss (*Success*).

TWO VIEWS OF LIFE.

"Oh, my life is wasted!" she cried,
As she mended the babies' frocks.
And the tears fell fast on her work
While she darned little wornout socks.
"Nothing but toil all day,
Just teach or cook or sew,
No time for a higher life,
To rich fields where I long to go.
And no time for the Master's work,
Where the vineyard lieth white,
How poor my reward will be
In yon bright heaven of light."

But the Master said to the scribe,
Who is keeping the Book of Life,
"Write down as faithful this one,
Who serves 'mid cares and strife;
She toils from day to day
At the task I have laid her down,
As I served for years on earth
In a cottage in Nazareth town,
Humble and self-denying,
She is living a life of love,
And bright with gems is the crown
I have ready for her above."

—KATHERINE A. CLARKE.

THE STEADY WORKER.

Whene'er the sun was shining out, Squire Pettigrew
would say,
"Now, hurrah, boys! it's just the time to be a-making hay,
Because, you see, the sun's so hot 'twill cure it right
away!"
Then all the mowers kept right on a-mowing.
But when a cloud obscured the sun Squire Pettigrew
would shout,
"Oh, now's the time for working while the sun is
blotted out,
A cooling cloud like that will make our muscles twice
as stout!"
And that's the way he kept his men a-going.

Hence, little did it matter were the weather wet or dry—
If sunshine filled the valleys or if clouds o'erspread
the sky,
He'd always think of something which he deemed a
reason why
'Twas just the time for him to keep a-working.
But, now and then, or so it seemed, the reasons he
would seek
For working on, were quite far-fetched and faulty,
so to speak,
But, oh, they were not half so thin as are the many weak
Excuses lazy people find for shirking.

—Nixon Waterman, *In Merry Mood.*

ASPIRATION.

We see this life of man,
  All crossed with joy and woe,
And ever seek, beyond our span,
  A better than we know.
So shoots the farthest star
  To find its central sun;
So gleams, in firmaments afar,
  The eternal day begun.

O mystic dawn, unseen
  By dwellers in the vale,
On peaks of daring thought serene,
  Thy golden light we hail!
Higher, and ever higher,
  Its rosy palms invite,
Where souls that ceased not to aspire
  Stand robed in dazzling white.

A voice comes down the blue,
  From every kindling peak,
That calls us nobler work to do,
  And nobler goals to seek;
To climb to loftier zones,
  Where kings of earnest thought
Reign, and still wrestle for new thrones,
  With purer gold inwrought.

Forsaking, everywhere,
The prizes cheaplier won,
The eternal morn of true and pure
Shall light us on, and on,
Till, over summits dim,
In purple glooms afar,
We see, through deepening glory, swim
Our victory's morning star.

—GEORGE SHEPARD BURLEIGH.

POWER.

Men said, "How is it that he holds
His listeners with such loyal zest?
He has no eloquence, no art,
No wisdom greater than the rest."

"Ah, fools," quoth one, "and see you not
That greater gifts are his to bring?
Strength and compassion, courage, truth,
And love for every living thing!"

—CHARLOTTE BECKER (*The Saturday Evening Post*).

"JOHNNY-ON-THE-SPOT."

The world has many golden gifts 'tis eager to bestow
On enterprising mortals who are not too sly or slow
To step right up and win their share of prizes when they can,
But, oh! the world's too busy, quite, to seek the absent man.
And those who mean to do so much next week or month or year,
Away off in some misty clime, instead of now and here,
May some day rouse themselves and find a score of them have not
As much true "get there" as has one brisk "Johnny-on-the-spot."

When shy Miles Standish sought to win the fair Priscilla's hand
By courting her by proxy, 'tisn't hard to understand;
The comely Plymouth maiden said she really would prefer
John Alden, who possessed the spunk to come and speak with her.
That old, oft-quoted piece of fudge which says that "Absence makes
The heart grow fonder" must be classed with those absurd mistakes
Which blunt, slang-using folks would say are all a bit of "rot;"
The chap that wins the lady is the "Johnny-on-the-spot."

The men who framed our nation fought against tremendous odds;
They never could have won had they been slow, weak-hearted clods.
Each mother's son of them seemed glad to risk his precious neck;
Wherever duty called him, there it found him, right on deck.
Brave Washington was at the front, his country's course to guide,
With Adams, Franklin, Jefferson, and Hancock at his side.
No proxies could have done the work for that immortal lot
Whose every man was what you'd call a "Johnny-on-the-spot."

In love or war or politics, or whatsoe'r you will,
The wiser man is not the one to send a boy to mill;
Oh, no! he takes the grist himself, and, like a prudent man,
He makes the miller give him back the best return he can.
And "genius," properly defined, so sages all declare,
Means being at the proper "when" just at the proper "where;"
So, of the many varied gifts the gods to men allot,
The rarest ones are sure to fall to "Johnny-on-the- spot."

—NIXON WATERMAN.

WITHIN THYSELF.

Within thyself some dormant seedling lies,
  Just waiting for the tillage of thy will
To aid its growth, from which some day may rise
  A harvest worthy of the reaper's skill.

Within thyself some thought, broad as the skies,
  Doth strive to find expression through the tongue,
Or through the hand, with which so often dies
  More talent than was ever seen or sung.

Within thyself there lies some latent power,
  As potent as has ever come to light,
Which but awaits the coming of the hour
  When thou shalt set it free before men's sight.

Within thyself, however low thy state,
  Is strength to rise above its cringing grind,
From lowliness have sprung the truly great;
  All barriers fall before a forceful mind.

—Mary Quinlan Laughlin.

OPPORTUNITY SPEAKS.

Yes,
I am Opportunity;
But say, young man,
Don't wait for me
To come to you;
You buckle down
To win your crown,
And work with head
And heart and hands,
As does the man
Who understands
That those who wait,
Expecting some reward from fate,—
Or luck, to call it so,—
Sit always in the 'way-back row.
And yet
You must not let
Me get away when I show up.
The golden cup
Is not for him who stands,
With folded hands,
Expecting me
To serve his inactivity.
I serve the active mind,
The seeing eye,
The ready hand
That grasps me passing by,

And takes from me
The good I hold
For every spirit
Strong and bold.
He does not wait
On fate
Who seizes me,
For I am fortune,
Luck, and fate,
The corner stone
Of what is great
In man's accomplishment.
But I am none of these
To him who does not seize;
I must be caught,
If any good is wrought
Out of the treasures I possess.
Oh, yes,
I'm Opportunity;
I'm great;
I'm sometimes late,
But do not wait
For me;
Work on,
Watch on,
Good hands, good heart,
And some day you will see,—
Out of your effort rising,—
Opportunity.

—WILLIAM J. LAMPTON.

THE WHISTLING CURE.

One of the medical journals publishes the following prescription:

"*When the throes of indigestion and the qualms of dyspepsia are making your life miserable, just purse the lips and whistle a brisk, merry tune. The first thing you know the stomach will have righted itself, the liver will be working good and strong, the blood will be bounding through your veins, your brain will be clear and vigorous, and you will feel twenty years younger.*"

"When you think the world is going to the
dickens right away,
Whistle!
When you look out in the morning, thinking
'What a gloomy day!'
Whistle!
When it seems that everybody wants to try
to pull you down,
When it seems that all creation wants to
plague you just for spite,
When you see those black spots dancing and
your tongue feels thick and brown,
Oh, whistle, whistle, whistle—
Whistle on with all your might!

"When you get to rather doubting that the Lord
is overhead,
Whistle!

Don't you care who hears you—go it till your
cheeks get hot and red,
Whistle!
When you think the work you're doing isn't
worth the time it takes,
When you've got to thinking nothing that
you try will turn out right,
When your heart feels like a doughnut and
your poor old headpiece aches,
Oh, whistle, whistle, whistle—
Whistle on with all your might!

"When you hate to hear the children as they
wildly whoop around,
Whistle!
Don't you worry if the neighbors aren't glad-
dened by the sound,
Whistle!
Stick your chest out in the atmosphere and
throw your head way back,
Pucker up your lips and go it till things
get to looking bright—
You can be a locomotive and scare trouble
from the track
If you whistle, whistle, whistle—
Whistle on with all your might!"

—*How to Live.*

THOSE WHO DO THEIR BEST.

"You'll find, in life, one thing, my boy," said Uncle Hiram, low,
An' weighin' each word carefully, "there's haste in goin' slow;
I trust you'll never grow too big to ruminate with care
On that old fable mentionin' the tortoise an' the hare.
An' recollect, my boy, that fame an' fortune isn't all
That spells success,—it's shoutin', 'Here!' when Duty deigns to call.—
I say, although no laurel wreath upon his brow may rest,
The fellow's doin' mighty well who always does his best.

"Perhaps he'll never walk wealth's road, perhaps ne'er scale fame's heights,
But then he'll keep his conscience clear, an' likely rest well nights,
For those who've fought with main an' might where those less strong had quailed,
Though fulsome glory be not theirs, it can't be said they've failed.
Achievement isn't always writ large-lettered on one's brow,
While simple peace and sweet content oft lowly lives endow.
An' so, I'd say, though on his brow no laurel wreath's been pressed,
The feller's doin' mighty well who always does his best."

—Roy Farrell Greene.

DUTY.

"What shall I do lest life in silence pass?"
And if it do,
And never prompt the bray of noisy brass,
What need'st thou rue?
Remember aye the ocean deeps are mute;
The shallows roar;
Worth is the ocean—Fame is the bruit
Along the shore.

"What shall I do to be forever known?"
Thy duty ever!
This did full many who yet sleep unknown,—
Oh! never, never.
Think'st thou perchance that they remain unknown
Whom thou know'st not?
By angels' trumps in heaven their praise is blown,
Divine their lot.

"What shall I do to gain eternal life?
Discharge aright
The simple dues with which each day is rife?"
Yea, with thy might.
Ere perfect scheme of action thou devise,
Will life be fled,
While he who ever acts as conscience cries
Shall live, though dead.

—SCHILLER.

THE OTHER FELLOW'S JOB.

There's a craze among us mortals that is cruel hard to name,
Wheresoe'r you find a human you will find the case the same;
You may seek among the worst of men or seek among the best,
And you'll find that every person is precisely like the rest:
Each believes his real calling is along some other line
Than the one at which he's working—take, for instance, yours and mine.
From the meanest "me-too" creature to the leader of the mob,
There's a universal craving for "the other fellow's job."

There are millions of positions in the busy world to-day,
Each a drudge to him who holds it, but to him who doesn't, play;
Every farmer's broken-hearted that in youth he missed his call,
While that same unhappy farmer is the envy of us all.
Any task you care to mention seems a vastly better lot
Than the one especial something which you happen to have got.

There's but one sure way to smother Envy's heartache
and her sob:
Keep too busy at your own, to want "the other fellow's
job."

—STRICKLAND W. GILLILAN (*Success*).

ARTISTS.

The world contains many an artist,
Who knows not the technique of art;
Who knows not the tricks of the rhymer,
And yet is a poet at heart;
Who knows not the use of the chisel,
Nor the deftness of eye or of hand,
But whose spirit is filled with a longing
He never can quite understand.

There are painters who never touch canvas,
Musicians who ever are still,
Who have not the gift of expression,
Lack adequate training and skill.
There are men with the dreams of the masters
Who never are known unto fame,
Whose spirits are filled with a music
And beauty they never can name.

There are orators doomed to be silent,
And singers who never are heard;
There are actors untried and unnoted,
Who with the grand passions are stirred;
There are millions who struggle, unconscious
Of wonderful gifts they possess,
Whose spirits are ravished by glimpses
Of thoughts they can never express.

There are poems unsung and unspoken,
Transcending the limits of art;
There are visions unpainted that linger
In the innermost realms of the heart;
There are writers who never have written
And sculptors who delve not in stone;
There are spirits who thrill with a message,
Yet strive on in silence alone.

Mayhap there's fruition and answer
Somewhere in the regions of bliss,
In worlds that are yet undiscovered,
For unfulfilled longings in this.
At last they may find their lost visions,
At last they may reach to the goal,
The ones who fall short of expression
And yet who are artists in soul.

—J. A. EDGERTON.

BETTER HAVE YOUR FAMILY PHYSICIAN.

Just keep the heart a-beatin' warm.
Be kind to every feller;
Look for the rainbows in the storm,
But—carry yer umbreller!

Be brave to battle with the strife,
Be true when people doubt you;
Don't think that money's all in life,
But—carry some about you!

An' when it's time to shuffle off
An' you have done yer mission,
Just put yer trust in Providence,—
An' call a good physician!

—*Atlanta Constitution.*

NEVER GIVE UP.

Never give up! It is wiser and better
  Always to hope, than once to despair;
Fling off the load of Doubt's cankering fetter,
  And break the dark spell of tyrannical Care.
Never give up! or the burden may sink you;
  Providence kindly has mingled the cup,
And in all trial or troubles, bethink you,
  The watchword of life must be,—NEVER GIVE UP!

Never give up! There are chances and changes
  Helping the hopeful a hundred to one,
And through the chaos High Wisdom arranges
  Ever success,—if you'll only hope on;
Never give up! for the wisest is boldest,
  Knowing that Providence mingles the cup,
And of all maxims the best, as the oldest,
  Is the true watchword of—NEVER GIVE UP!

Never give up! Though the grape-shot may rattle,
  Or the full thunder-cloud over you burst,
Stand like a rock,—and the storm or the battle
  Little shall harm you, though doing their worst;
Never give up! if adversity presses,
  Providence wisely has mingled the cup,
And the best counsel, in all your distresses,
  Is the stout watchword of—NEVER GIVE UP!

—MARTIN FARQUHAR TUPPER.

KEEP A-TRYING.

Say "I will!" and then stick to it—
That's the only way to do it.
Don't build up awhile and then
Tear the whole thing down again.
Fix the goal you wish to gain,
Then go at it heart and brain,
And, though clouds shut out the blue,
Do not dim your purpose true
With your sighing.
Stand erect, and, like a man,
Know "They can who think they can."
Keep a-trying.

Had Columbus, half seas o'er,
Turned back to his native shore,
Men would not, today, proclaim
Round the world his deathless name.
So must we sail on with him
Past horizons far and dim,
Till at last we own the prize
That belongs to him who tries
With faith undying;
Own the prize that all may win
Who, with hope, through thick and thin
Keep a-trying.

—NIXON WATERMAN, *In Merry Mood.*

TODAY.

Why grieve o'er errors of the past?
  Need such our future sway?
The past don't make us right or wrong,
  'Tis what we are—Today!

Old "Yesterday" has lived its life.
  Why linger 'mid its sorrow?
It bears no part in future joy,
  Forget it for—Tomorrow.

'Tis grand "TODAY" must rule supreme.
  Away with care and sorrow.
The joy of living right—TODAY,
  Will make us glad—Tomorrow.

—JESSE E. CAMPBELL (*Mind*).

TWO RELIGIONS.

I.

A woman sat by a hearthstone place
Reading a book, with a pleasant face,
Till a child came up with a childish frown
And pushed the book, saying, "Put it down."
Then the mother, slapping his curly head,
Said, "Troublesome child, go off to bed;
A great deal of Christ's life I must know
To train you up as a child should go."
And the child went off to bed to cry,
And denounce religion—by-and-by.

II.

Another woman bent o'er a book
With a smile of joy and an intent look,
Till a child came up and jogged her knee,
And said of the book, "Put it down—take me."
Then the mother sighed as she stroked his head,
Saying softly, "I never shall get it read;
But I'll try by loving to learn His will,
And His love into your heart instill."
That child went to bed without a sigh,
And will love religion—by-and-by.

—Bernie Babcock (*Ram's Horn*).

THE SONG OF THE WORLD.

Action, unceasing endeavor,—whether with brain or with brawn;
Singing of hammer on anvil, thrust of the plow through the soil,
Thought born of thought in the night-time, ax-stroke in silence of dawn,
Solving the secrets of science,—secrets that guerdon our toil.
Action, strong effort forever,—this is the life of our time;
This is the heart-throb of Manhood, the pulsing of purpose sublime.

Flickered the glaive long in battles, carving the future of kings,
Cutting the fetters of bondmen, doing God's will in his way;—
Now in its scabbard 'tis sleeping, here on the wall where it swings,
Dust on its hilt and Time's sharp teeth eating its edge, day by day.
Hauberk nor casque brought in harming, yet all of its temper is gone—
Vanished its puissant prowess,—today labor rolls the world on.

Tides of the amorous ocean strive for the kiss of the moon,
Rivers, full-bosomed and brimming, bring their broad blessings to men;
Health from their restlessness rises; but, in the stagnant lagoon,
Born is the pestilent vapor,—born in the death-breeding fen.
Water, life's limitless solvent, its blessings will freely disburse;
When it is stagnant and pulseless, lo, it is turned to a curse.
Action, untiring and constant,—this is the law of our breath;
Live, then, O brothers who labor; labor that ceases is—death.

—Robert Mackay (*Success*).

THE PESSIMIST.

Nothing to do but work,
  Nothing to eat but food,
Nothing to wear but clothes
  To keep one from going nude.

Nothing to breathe but air,
  Quick as a flash 'tis gone;
Nowhere to fall but off,
  Nowhere to stand but on.

Nothing to comb but hair,
  Nowhere to sleep but in bed,
Nothing to weep but tears,
  Nothing to bury but dead.

Nothing to sing but songs,
  Ah, well, alas! alack!
Nowhere to go but out,
  Nowhere to come but back.

Nothing to see but sights,
  Nothing to quench but thirst,
Nothing to have but what we've got;
  Thus thro' life we are cursed.

Nothing to strike but a gait;
Everything moves that goes.
Nothing at all but common sense
Can ever withstand these woes.

—Ben King.

(From *Ben King's Verse*, published by Forbes & Company, Chicago.)

DON'T NAG.

If you wish to help the world a little in your
humble way,
Don't nag.
Your wife, if you're a husband, doubtless has
her faults, but—say—
Don't nag.
You may be too busy toiling for your little bit
of crust
To be able to lift others who are lying in the
dust,
But you still can help in making the world
brighter, if you just
Don't nag.

If you wish to give him courage who has
chosen you for life,
Don't nag;
If you wish to be his helper—and he'll need
help in the strife—
Don't nag.
He may have a few shortcomings—husbands
generally do—
And he may sometimes sit beaten when he
should have triumphed, too.
But he'll rise with newer courage and new
strength if only you
Don't nag.

All around you there are others who have
painful wounds to nurse,
Don't nag;
Rubbing on the raw has ever and will always
make it worse.
Don't nag.
You can see your neighbor's foibles—all his
weaknesses are plain—
But, then, what's the use of prodding when it
cannot bring you gain?
Why add by a look or whisper to the world's
supply of pain?
Don't nag.

If she has her days for fretting, oh, be patient
then with her—
Don't nag.
If he makes mistakes remember it is human
still to err—
Don't nag.
You may not have strength to rescue the pale
ones whose burdens kill,
Or to lift the weary toilers who are stumbling
up the hill,
But you can refrain from making the world
sadder, if you will—
Don't nag.

—*Record-Herald.*

DEACON HOPEFUL'S IDEE.

Dear friends, when I am dead an' gone
Don't have no woful takin's on;
Don't act so tarnally b'reft
As if there wa'n't no sunshine left.
Don't multiply yer stock o' woes
By sorry looks an' gloomy clo'es,
An' make the trouble ten times worse
By allers follerin' a hearse.

When I depart, it's my idee
The most consolin' thing to me,
Would be to hear the ones I tried
To comfort here afore I died
Say, sort o' smilin' through their tears,
"Well, anyhow, fer years an' years
We had him here, so let's be glad
An' thankful fer the joy we've had."

It ain't no use to make a fuss
When death comes after one of us;
The ways o' Providence, I 'low,
Are as they should be, anyhow.
Things suit me purty middlin' well,
An' even at a funeral
I'd sing, amid the grief an' woe,
"Praise God from whom all blessin's flow."

—NIXON WATERMAN, *In Merry Mood.*

LIFE'S PAGE.

I tenderly review my page of years,
And sadly, sadly note each blot and stain;
Some lines are straight and true, some blurred with tears,
Others are marred and crooked, and I fain
Would hide them from the curious public gaze—
Those sad mementos of my younger days.

But hopefully I turn toward the blank space—
The fair, clean page whereon I still may write;
I raise my head, and with a smile I face
My task; I'll leave a record white;
I'll profit by past errors, and the rest
Will leave to Fate; I'll simply do my best.

—Daisy Maytum Kelso (*New Age*).

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